# 11-Year Financial Highlights

	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022
Medium-Term Management Plan	"CHANGE"11		Cha	nge-S2014			ACE-	2020		ACE 2	.0
	Investment Amount	t: ¥107.4 billion	Investment A	mount: ¥41.1 billion	Investment Amount: ¥13.	7 billion	Investment Amou	Investment Amount: ¥129.1 billion			
Performance (Accounting Fiscal Year): (Millions	s of yen)										
Net Sales	¥ 666,272	¥ 723,212	¥ 759,713	¥ 742,194	¥ 722,384	¥ 783,933	¥ 807,755	¥ 799,559	¥ 625,245	¥ 780,557	¥ 912,896
Functional Materials	167,017	169,973	168,238	157,149	153,546	174,922	179,627	169,318	75,294	99,874	156,161
۸ Advanced Materials & Processing	214,214	239,224	254,165	255,505	242,609	262,831	275,203	267,078	209,715	257,283	220,955
Electronics & Energy	125,014	137,026	149,947	127,926	127,722	129,324	122,319	115,123	110,770	128,131	136,975
Mobility	83,068	99,441	109,851	115,351	112,956	129,708	139,235	126,000	78,783	103,389	125,560
Life & Healthcare	76,116	76,810	76,609	85,571	84,904	86,517	90,794	121,545	150,331	191,634	273,161
Others	841	737	900	689	644	629	574	492	349	244	84
5 Domestic	361,971	372,939	374,208	363,038	369,365	395,428	412,617	402,390	221,737	250,360	265,407
Overseas	304,301	350,272	385,505	379,155	353,019	388,504	395,137	397,169	403,507	530,196	647,489
Gross Profit	82,583	88,936	91,991	91,663	91,503	102,675	105,441	104,901	114,600	139,494	155,410
Operating Income	15,578	15,789	18,153	18,024	15,030	24,118	25,226	19,167	21,916	35,263	33,371
Profit Attributable to Owners of the Parent	14,182	11,663	11,318	12,316	10,331	17,175	20,136	15,144	18,829	25,939	23,625
Financial Condition: (Millions	s of yen)										
Total Assets	¥ 486,747	¥ 498,141	¥ 546,525	¥ 512,081	¥ 530,775	¥ 569,456	¥ 567,346	¥ 611,477	¥ 640,587	¥ 739,720	¥ 762,688
Equity Capital	228,505	246,723	281,398	273,963	290,217	303,636	307,674	305,322	329,687	344,261	367,675
Interest-Bearing Debt	98,425	92,828	98,493	87,560	82,046	86,173	85,620	135,974	118,947	166,530	179,697
Per Share Data: (Yen)											
Net Income (Basic)	¥ 111.31	¥ 91.86	¥ 89.10	¥ 96.96	¥ 81.65	¥ 136.34	¥ 161.30	¥ 122.12	¥ 151.91	¥ 213.46	¥ 199.54
Net Assets	1,803.31	1,942.20	2,215.18	2,156.67	2,301.10	2,424.97	2,481.01	2,462.04	2,670.09	2,868.22	3,139.26
Cash Dividends	26	28	30	32	33	40	42	44	46	54	70
Payout Ratio (%)	23.4	30.5	33.7	33.0	40.4	29.3	26.0	36.0	30.3	25.1	34.9
Ratios: (%)											
Overseas Sales to Net Sales	45.7	48.4	50.7	51.1	48.9	49.6	48.9	49.7	64.5	67.9	70.9
Manufacturing Ratio (Operating Income)	37.3	23.5	27.8	24.3	39.5	34.2	33.5	40.8	39.8	32.6	27.5
Operating Margin (Operating Income/Net Sales)	) 2.3	2.2	2.4	2.4	2.1	3.1	3.1	2.4	3.5	4.5	3.7
Return on Equity (ROE)	6.5	4.9	4.3	4.4	3.7	5.8	6.6	4.9	5.9	7.7	6.6
Shareholders' Equity Ratio	46.9	49.5	51.5	53.5	54.7	53.3	54.2	49.9	51.5	46.5	48.2
Net DE Ratio (Times)	0.2	0.2	0.2	0.2	0.1	0.1	0.1	0.3	0.2	0.3	0.4
Total Return Ratio	34.9	30.5	33.7	33.0	51.0	39.5	35.6	36.0	35.2	48.3	58.9
Shareholders' Equity Dividend Rate	1.5	1.5	1.4	1.5	1.5	1.7	1.7	1.8	1.8	1.9	2.3

(Note 1) The Company has applied "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, issued on March 31, 2020) since the start of FY2021 (the fiscal year ended March 31, 2022), and retroactively applied it figures from FY2020 (the fiscal year ended March 31, 2021).
 (Note 2) Starting from the fiscal year ended March 31, 2021, overseas sales are calculated by compiling separate totals for each region where consolidated subsidiaries are located. Figures for previous years were calculated by compiling separate totals for each region to which products are shipped.

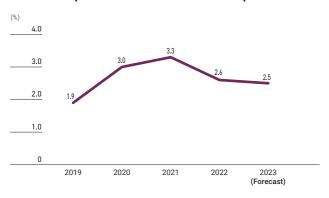
79

# **Financial Highlights**

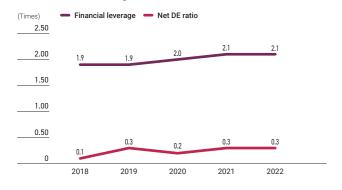
## 1 Net sales, gross profit and gross profit margin



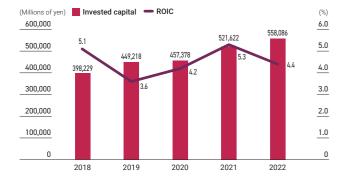
3 Ratio of profit attributable to owners of parent



### 5 Financial leverage and Net DE ratio

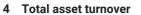


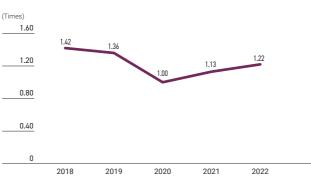
## 7 Invested capital/ROIC



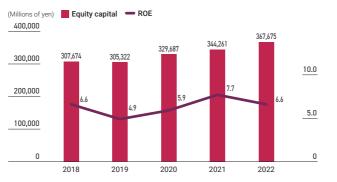
# 2 Operating income and profit margin by business category (Company-wide)



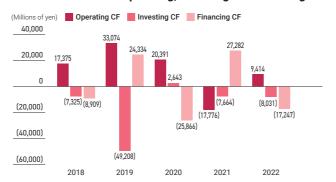




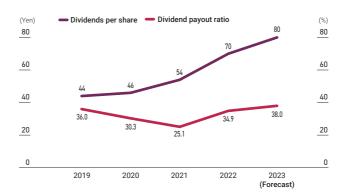
## 6 Equity capital/ROE



#### 8 Cash flows from operating, investing and financing



## 9 Dividends per share and dividend payout ratio



#### Overview of consolidated results

During the consolidated fiscal year under review, the global economy saw both continued recovery, with the resumption of economic activity post-COVID-19, and mounting fears of a global economic slowdown as a result of heightened geopolitical risks due to worsening of the protracted situation in Ukraine, soaring raw materials prices and rising interest rates.

Each of the several regions in which the NAGASE Group operates was affected in different ways. In Greater China, manufacturing industry operations were among the principal areas affected by the surge in COVID-19 infections immediately following the reversal of the region's zero-COVID policy, but the spread of the virus was later curbed, allowing an upswing in both economic activity and the economy as a whole. In the Americas, increases in business costs due to inflation and a decline in lending activity designed to curb inflation reduced housing investment and capital expenditure, causing a moderate economic slowdown. The economies of the ASEAN region saw various negative impacts, including rising import prices due to local currency depreciation in response to higher interest rates in the U.S., yet remained steady, with increases in personal consumption. In Japan, despite a measure of inflation caused by price rises to cover increases in raw materials and energy costs, the economy is on course to recover thanks to increases in domestic demand and recovery in demand for inbound tourism due to relaxation of COVID-19 restrictions and depreciation of the yen.

Against this backdrop, the NAGASE Group recorded revenue increases in all segments, resulting in net sales of ¥912.89 billion (+17% year on year). In terms of profit, the yen saw progressive depreciation, but a decrease in our gross profit margin, rising logistics costs, increased selling costs associated with the Group's increased activity, and a rise in general administrative expenses meant that our operating income was ¥33.37 billion (-5.4%). With this decrease in operating income, as well as in ordinary income (primarily due to a rise in interest expenses), profit attributable to owners of the parent was ¥23.62 billion (-8.9%).

#### **Financial condition**

As of March 31, 2023, current assets amounted to ¥530.13 billion, an increase of ¥15.84 billion compared to the end of the previous consolidated fiscal year. This was mainly due to an increase in inventories and accounts receivable, partially offset by a decrease in cash and deposits. Non-current assets amounted to ¥232.55 billion, an increase of ¥7.12 billion over the same period, due to additions to our tangible and intangible fixed assets, which were



# 10 Cash dividends, purchase of treasury stock and total return ratio

partially offset by sales of investments in securities. As a result, total assets amounted to \$762.68 billion, an increase of \$22.96 billion compared to the end of the previous consolidated fiscal year.

Liabilities amounted to ¥384.3 billion, a decrease of ¥0.32 billion compared to the end of the previous consolidated fiscal year, mainly due to a decrease in accounts payable and short-term loans, partially offset by an increase in commercial papers and lease obligations. Net assets amounted to ¥378.38 billion, an increase of ¥23.29 billion over the same period, mainly due to recorded profit attributable to owners of the parent and an increase in translation adjustments, and despite a decrease in net unrealized holding gain on securities. As a result, the Company recorded a shareholders' equity ratio of 48.2%, up 1.7 points as compared to 46.5% at the end of the previous consolidated fiscal year.

### Summary of consolidated cash flows

As of March 31, 2023, cash and cash equivalents (hereinafter, cash), taking into account changes in exchange rates, decreased by ¥12.8 billion as compared to the end of the previous consolidated fiscal year, amounting to ¥40.33 billion. Of this, cash provided by operating activities was ¥9.41 billion, cash used in investing activities was ¥8.03 billion and cash used in financing activities was ¥17.24 billion.

### Cash flows from operating activities

Net cash provided by operating activities was ¥9.41 billion. This was mainly due to our recording a net income before taxes and other adjustments of ¥33.1 billion and reducing cash outflow by ¥12.3 billion because of depreciation, offset in part by an increase in working capital leading to the use of ¥20.0 billion and payment of ¥14.2 billion in corporate taxes.

### Cash flows from investing activities

Net cash used in investing activities was ¥8.03 billion. This was mainly due to the impact of purchases of property, plant and equipment amounting to ¥12.0 billion and of intangible fixed assets amounting to ¥4.8 billion, offset in part by proceeds of ¥7.4 billion from sales of investments in securities and of ¥2.0 billion from the sale of shares of subsidiaries resulting in changes in the scope of consolidation.

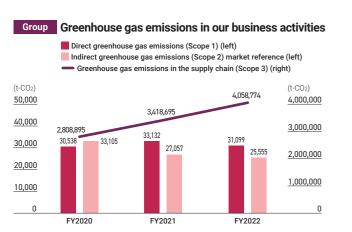
## Cash flows from financing activities

Net cash used in financing activities was ¥17.24 billion. This was mainly due to outgoings of ¥8.6 billion toward the repayment of long-term loans, ¥7.1 billion in payment of dividends and ¥5.6 billion for the acquisition of treasury stock, offset in part by an income of ¥5 billion from long-term loans.

# Non-Financial Highlights

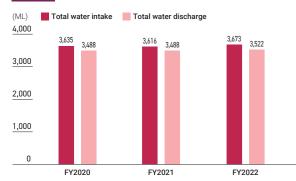
## Environment

We share environmental data, including greenhouse gas (GHG) emissions as established in the NAGASE Group Carbon Neutral Declaration from trading and manufacturing business, and promote business while giving consideration toward the environment.





#### Group Use of water resources



Group Amount of waste

Group Energy use

(MWh)

260,000



## **Endorsed initiatives**

United Nations Global Compact

The NAGASE Group is a signatory to the

10 principles in the four areas of human

rights, labor, the environment, and anti-corruption.

United Nations Global Compact and promotes sustainability activities based on



support for TCFD (Task Force on Climate-related Financial Disclosures).

TCFD (Task Force on Climate-related

RSPO (Roundtable on Sustainable Palm Oil) Certification



2-1079-20-100-00 Nagase & Co., Ltd. is a member of the RSPO idtable on Sustainable Palm Oil), and (Roundtable on Sustainable Palm ) holds an RSPO Distributor License

The NAGASE Group has expressed its

Sedex



In 2019, Nagase & Co., Ltd. joined Sedex which promote supply chains. notes the creation of ethical

Expressing support for the GX League Basic Concept



Nagase & Co., Ltd. has expressed its support for the GX League Basic Concept, a framework announced by the Ministry of Economy, Trade and Industry for a group of companies that are working actively to realize Green Transformation (GX) to collaborate with government and the university sector on discussing the transformation of the economic and social systems as a whole and on creating new markets.

Initiatives for responsible care



Responsible Care (RC) Committee, an operational committee of the Japan Chemical Industry Association

### Zero-Emission Challenge



Nagase & Co., Ltd. is participating in a project to develop production technology for bio-based products that will accelerate carbon recycling as part of the Zero-Emission Challenge sponsored by the Ministry of Economy, Trade and Industry to realize carbon neutrality by 2050.

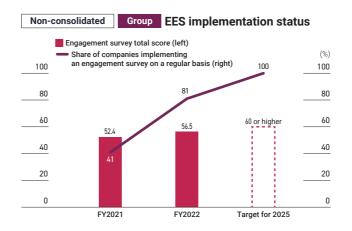
Certified as a DX certified business operator by the Ministry of Economy, Trade and Industry



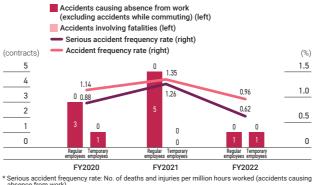
In January 2022, Nagase & Co., Ltd. was certified as a DX certified business operato under the Ministry of Economy, Trade and Industry's DX Certification System

## Society

The NAGASE Group sets "Improve Employee Engagement" as a main KPI, and discloses data related to labor practices, human resource development, occupational health and safety, and health and productivity management, etc., and strives for the continual growth and development of employees and companies.



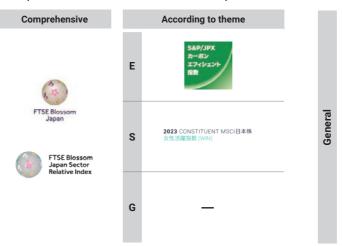
## Group Occupational health and safety



\* Serious accident frequency rate: No. of deaths and injuries per million hours worked (accidents causing absence from work)
\* Accident frequency rate: No. of occupational accidents (of all types) per hundred employees (accidents causion absence from work ± Accidents that do not require absence from work) dent frequency rate: No. of occupational accidents (of all types) per hundred employees (accidents ing absence from work + Accidents that do not require absence from work)

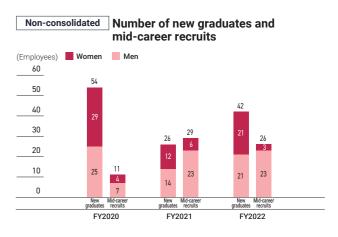
## External evaluation (as of October 2023)

## GPIF (Government Pension Investment Fund) ESG Index

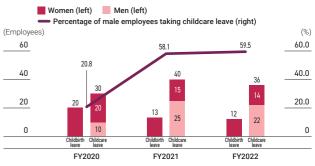


As a result of third-party evaluation, FTSE Russell (a registered trademark of FTSE International Limited and Frank Russell Company) hereby certifies that Nagase & Co., Ltd. has met the criteria for incorporation in the FTSE Blossom Japan Sector Relative Index, making it a constituent stock of the index. The FTSE Blossom Japan Sector Relative Index is widely used to create and evaluate sustainable investment funds and other financial products. The incorporation of Nagase & Co., Ltd. into the MSCI Index and the use of the MSCI logo, trademark, service mark or index name in this article do not constitute sponsorship, endorsement or promotion of Nagase & Co., Ltd. by MSCI or its affiliates. The MSCI Index is the exclusive property of MSCI, MSCI Index names and logos are trademarks or service marks of MSCI or its affiliates

Nagase & Co., Ltd. participates in the



### Non-consolidated Number of employees who used the childbirth and childcare support systems



Other external evaluations Climate change A-Water security Α CDP Forests E R Supplier A (Leader) Engage nent FTSE4Good S 2022 健康経営優良法人 2022 健康経営優良法人 2 Our Company's disclosure case study was introduced in the Good G Practices for Disclosure of **Descriptive Information 2022** 

# Consolidated Balance Sheet

Year ended March 31, 2023

	Millions	Thousands of U.S. dollars (Note 1)	
Assets	2023	2022	2023
Current assets:			
Cash and time deposits (Notes 19 and 25)	¥ 40,897	¥ 54,211	\$ 306,276
Notes and accounts receivable (Note 19)	302,105	289,862	2,262,450
Inventories (Notes 7 and 8)	169,721	157,525	1,271,033
Other current assets	18,429	13,935	138,014
Less allowance for doubtful accounts	(1,021)	(1,248)	(7,646)
Fotal current assets	530,132	514,286	3,970,134
lon-current assets			
Property, plant and equipment, at cost (Notes 9 and 10):			
Land	18,839	20,398	141,084
Buildings and structures	64,095	61,430	480,004
Machinery, equipment and vehicles	93,845	90,748	702,801
Leased assets	11,439	2,337	85,666
Construction in progress	2,135	2,027	15,989
	190,355	176,942	1,425,560
Less accumulated depreciation	(108,290)	(104,387)	(810,979)
Property, plant and equipment, net (Note 26)	82,064	72,554	614,574
nvestments and other assets:			
Investments in securities (Notes 11 and 19):			
Unconsolidated subsidiaries and affiliates	9,341	9,017	69,954
Other	60,402	66,583	452,348
	69,743	75,600	522,302
Long-term loans receivable	17	24	127
Goodwill (Note 26)	29,004	29,492	217,210
Technology-based assets	4,337	5,912	32,480
Retirement benefit asset (Note 14)	2,645	3,139	19,808
Deferred tax assets (Note 15)	3,857	3,572	28,885
Other assets (Note 10)	41,063	35,248	307,519
Less allowance for doubtful accounts	(176)	(112)	(1,318)
Fotal investments and other assets	150,491	152,879	1,127,020
	232,556	225,434	1,741,601
Fotal non-current assets			

	Millions	of ven	Thousands of U.S. dollars (Note 1)		
Liabilities and Net Assets	2023	2022	2023		
Current liabilities:					
Notes and accounts payable (Note 19)	¥ 140,438	¥ 149,036	\$ 1,051,734		
Short-term loans (Notes 12 and 19)	66,117	73,121	495,147		
Current portion of long-term loans and lease obligations (Notes 12 and 19)	3,120	9,152	23,366		
Commercial papers (Notes 12 and 19)	38,000	25,000	284,580		
Current portion of bonds payable (Note 12)	-	10,000	-		
Accrued income taxes (Note 15)	2,913	7,100	21,815		
Accrued expenses	6,300	6,479	47,180		
Accrued bonuses for employees	6,985	7,648	52,310		
Accrued bonuses for directors and executive officers	371	497	2,778		
Other current liabilities	21,957	19,799	164,435		
Total current liabilities	286,203	307,836	2,143,361		
Long-term liabilities:					
Bonds (Notes 12 and 19)	30,000	20,000	224,669		
Long-term loans and lease obligations (Notes 12 and 19)	42,460	29,256	317,981		
Deferred tax liabilities (Note 15)	10,360	12,310	77,586		
Retirement benefit liability (Note 14)	13,197	13,238	98,832		
Provision for directors' stock benefit	65	_	487		
Other long-term liabilities	2,012	1,987	15,068		
Total long-term liabilities	98,097	76,791	734,644		
Net assets: Shareholders' equity (Note 17): Common stock:					
Authorized — 346,980,000 shares					
Issued – 117,908,285 shares in 2023 and					
120,908,285 shares in 2022	9,699	9,699	72,635		
Capital surplus	10,636	10,639	79,653		
Retained earnings (Notes 24 and 28)	290,279	280,015	2,173,886		
Treasury stock, at cost (Note 18) $-$ 786,718 shares in 2023 and					
881,767 shares in 2022	(1,550)	(1,534)	(11,608)		
Total shareholders' equity	309,064	298,820	2,314,566		
Accumulated other comprehensive income:					
Net unrealized holding gain on securities (Note 11)	28,928	31,732	216,640		
Deferred (loss) gain on hedges (Note 20)	(7)	178	(52)		
Translation adjustments	30,414	13,690	227,769		
Retirement benefit liability adjustments (Note 14)	(726)	(161)	(5,437)		
Total accumulated other comprehensive income	58,610	45,441	438,928		
Non-controlling interests	10,713	10,830	80,229		
Total net assets	378,388	355,092	2,833,730		
Total liabilities and net assets	¥ 762,688	¥ 739,720	\$ 5,711,735		

See notes to consolidated financial statements.

# Consolidated Statement of Income

Year ended March 31, 2023

	Millions	of yen	Thousands of U.S. dollars (Note 1)		
	2023	2022	2023		
Vet sales (Note 26)	¥ 912,896	¥ 780,557	\$ 6,836,636		
Cost of sales (Note 8)	757,486	641,062	5,672,778		
Gross profit	155,410	139,494	1,163,858		
Selling, general and administrative expenses (Notes 21 and 22)	122,038	104,231	913,937		
Operating income (Note 26)	33,371	35,263	249,914		
Other income (expenses):					
Interest and dividend income	1,734	1,551	12,986		
Interest expense	(3,211)	(1,176)	(24,047		
Equity in earnings of affiliates	318	_	2,381		
Equity in losses of affiliates	-	(1,031)	-		
Gain on sales of shares of subsidiaries and affiliates	52	_	389		
Gain on sales of investments in securities (Note 11)	6,587	7,037	49,330		
Loss on sales of shares of subsidiaries and affiliates	(466)	(59)	(3,490		
Gain on sales of investments in capital of subsidiaries and affiliates	147	314	1,101		
Loss on sales of investment securities	(7)	(6)	(52		
Loss on devaluation of investments in securities (Note 11)	(2,120)	(1,436)	(15,877		
Gain on sales of property, plant and equipment	144	16	1,078		
Gain on donation of property, plant and equipment	-	719	_		
Loss on sales of property, plant and equipment	(87)	(177)	(652		
Loss on disposal of property, plant and equipment	(998)	(453)	(7,474		
Loss on impairment of fixed assets (Notes 10 and 26)	(2,838)	(2,974)	(21,254		
Gain on change in equity	449	_	3,363		
Subsidy income	25	75	187		
Other, net	37	1,895	277		
Profit before income taxes	33,137	39,557	248,161		
ncome taxes (Note 15):					
Current	9,621	12,826	72,051		
Deferred	(694)	(141)	(5,197		
Profit	24,210	26,872	181,308		
Profit attributable to:					
Non-controlling interests	(584)	(932)	(4,374		
Owners of parent	¥ 23,625	¥ 25,939	\$ 176,927		

# Consolidated Statement of Comprehensive Income

Year ended March 31, 2023

## Profit

Other comprehensive income (Note 13): Net unrealized holding loss on securities Deferred (loss) gain on hedges Translation adjustments Retirement benefit liability adjustments Share of other comprehensive income of affiliates accounted for the equity method

### Comprehensive income

Total comprehensive income attributable to: Owners of parent Non-controlling interests See notes to consolidated financial statements.

87

		Million		Thousands of U.S. dollars (Note 1)			
		2023		2022	2023		
	¥	24,210	¥	26,872	\$	181,308	
		(2,794)		(11,844)		(20,924)	
		(186)		106		(1,393)	
		16,852		13,623		126,204	
		(564)		(430)		(4,224)	
• by							
		477		282		3,572	
		13,784		1,736		103,228	
	¥	37,994	¥	28,608	\$	284,535	
	¥	36,838	¥	26,482	\$	275,878	
	¥	1,156	¥	2,126	\$	8,657	

# Consolidated Statement of Changes in Net Assets

Year ended March 31, 2023

-				Millions of yen								
	Common stock	Capital surplus	Retained earnings	Treasury stock, at cost	Total shareholders' equity	Net unrealized holding gain on securities	Deferred gain (loss) on hedges	Translation adjustments	Retirement benefit liability adjustments (Note 13)	Total accumulated other comprehensive income	Non- controlling interests	Total net assets
Balance at April 1, 2021	¥ 9,699	¥ 10,646	¥ 265,920	¥ (1,503)	¥ 284,763	¥ 43,576	¥ 72	¥ 1,006	¥ 268	¥ 44,924	¥ 8,743	¥ 338,431
Profit attributable to owners												
of parent	-	-	25,939	_	25,939	-	-	-	-	-	_	25,939
Cash dividends	-	-	(5,876)	-	(5,876)	_	-	-	-	-	_	(5,876
Purchases of treasury stock	-	-	-	(6,006)	(6,006)	-	-	-	-	-	-	(6,006
Disposition of treasury stock	-	0	-	0	0	_	-	-	-	-	-	0
Retirement of treasury stock	-	(0)	(5,975)	5,975	-	_	-	-	-	-	_	-
Changes in parent's												
ownership interest due to												
transactions with												
non-controlling interests	-	(0)	-	_	(0)	_	_	-	-	-	-	(0)
Decrease in retained												
earnings resulting from												
changes in scope of												
consolidation	-	(6)	_	_	(6)	_	_	_	_	_	_	(6
Increase in retained												
earnings resulting from												
changes in scope of equity												
method	_	_	7	_	7	_	_	_	_	_	_	7
Other changes	_	_	_	_	_	(11,843)	106	12,684	(430)	516	2,086	2,603
Balance at April 1, 2022	9,699	10,639	280,015	(1,534)	298,820	31,732	178	13,690	(161)		10,830	355,092
Profit attributable to owners		,	,	., .	,	,		,			.,	
of parent	-	-	23,625	-	23,625	-	_	-	-	-	-	23,625
Cash dividends	-	-	(7,150)	-	(7,150)	-	_	-	-	_	-	(7,150
Purchases of treasury stock	-	-	-	(5,662)	(5,662)	-	_	-	-	_	-	(5,662
Retirement of treasury stock	-	-	(5,645)	5,645	_	_	_	-	-	_	-	-
Changes in parent's			., .	.,								
ownership interest due to												
transactions with												
non-controlling interests	_	(0)	_	_	(0)	_	_	_	_	_	_	(0)
Decrease in retained		(0)			(0)							(0)
earnings resulting from												
changes in scope of												
consolidation	_	(3)	_	_	(3)	_	_	_	_	_	_	(3
Decrease in retained		(0)			(3)	_	_	_	_	_	_	(5)
earnings resulting from												
changes in scope of equity method			(220)		(220)							(000)
	-	-	(330)	-	(330)	-	-	-	-	-	-	(330)
Changes in accounting												
period of consolidated			(		100.1							100
					(22/)							(22/)
subsidiaries Other changes			(234)		(234)	 (2,804)	— (186)	16,723	(564)	- 13,169	- (117)	(234) 13,051

					Thous	ands of U.S	6. dollars	(Note 1)				
	Common stock	Capital surplus	Retained earnings	Treasury stock, at cost	Total shareholders' equity	Net unrealized holding gain on securities	Deferred gain (loss) on hedges	Translation adjustments	Retirement benefit liability adjustments (Note 13)	Total accumulated other comprehensive income	Non- controlling interests	Total net assets
Balance at April 1, 2022	\$72,635	\$79,675	\$2,097,019	\$(11,488)	\$2,237,849	\$237,639	\$1,333	\$102,524	\$(1,206)	\$340,306	\$81,105	\$2,659,268
Profit attributable to owners												
of parent	-	-	176,927	-	176,927	-	-	-	-	-	-	176,927
Cash dividends	-	-	(53,546)	-	(53,546)	-	-	-	-	-	-	(53,546)
Purchases of treasury stock	-	-	-	(42,402)	(42,402)	-	-	-	-	-	-	(42,402)
Retirement of treasury stock	-	-	(42,275)	42,275	-	-	-	-	-	-	-	-
Changes in parent's												
ownership interest due to												
transactions with												
non-controlling interests	-	(0)	-	-	(0)	-	-	-	-	-	-	(0)
Decrease in retained												
earnings resulting from												
changes in scope of												
consolidation	-	(22)	-	-	(22)	-	-	-	-	-	-	(22)
Decrease in retained												
earnings resulting from												
changes in scope of equity												
method	-	-	(2,471)	-	(2,471)	-	-	-	-	-	-	(2,471)
Changes in accounting												
period of consolidated												
subsidiaries	-	-	(1,752)	-	(1,752)	-	-	-	-	-	-	(1,752)
Other changes	-	-	-	-	-	(20,999)	(1,393)	125,238	(4,224)	98,622	(876)	97,738
Balance at March 31, 2023	\$72,635	\$79,653	\$2,173,886	\$(11,608)	\$2,314,566	\$216,640	\$(52)	\$227,769	\$(5,437)	\$438,928	\$80,229	\$2,833,730

See notes to consolidated financial statements.

See notes to consolidated financial statements.

# Consolidated Statement of Cash Flows

Year ended March 31, 2023

	Millions	Thousands of U.S. dollars (Note 1)		
	2023	2022	2023	
Operating activities:				
Profit before income taxes	¥ 33,137	¥ 39,557	\$ 248,161	
Adjustments to reconcile profit before income taxes to net cash provided by				
operating activities:				
Depreciation and amortization other than amortization of goodwill	12,377	11,216	92,691	
Loss on impairment of fixed assets	2,838	2,974	21,254	
Amortization of goodwill	2,545	2,478	19,059	
Subsidy income	(25)	(75)	(187)	
Share of (gain) loss of entities accounted for using equity method	(318) (449)	1,031	(2,381)	
Gain on change in equity Decrease in retirement benefit liability	(609)	(599)	(3,363) (4,561)	
Increase in retirement benefit asset	(55)	(869)	(4,501)	
Interest and dividend income	(1,734)	(1,551)	(12,986)	
Interest expense	3,211	1,176	24,047	
Exchange gain, net	(891)	(778)	(6,673)	
Gain on sales of investments in securities	(6,312)	(7,285)	(47,270)	
Loss on valuation of investment securities	2,120	1,436	15,877	
Changes in operating assets and liabilities:	_,	.,	,	
Notes and accounts receivable	(5,171)	(34,234)	(38,725)	
Inventories	(1,275)	(49,346)	(9,548)	
Notes and accounts payable	(13,584)	20,465	(101,730)	
Other, net	(1,462)	4,859	(10,949)	
Subtotal	24,341	(9,544)	182,289	
Interest and dividends received	2,418	1,926	18,108	
Interest paid	(3,058)	(1,202)	(22,901)	
Income taxes paid	(14,286)	(8,956)	(106,987)	
Net cash provided by (used in) operating activities	9,414	(17,776)	70,501	
nvesting activities:				
Purchases of property, plant and equipment	(12,029)	(8,830)	(90,085)	
Proceeds from sales of property, plant and equipment	540	326	4,044	
Purchases of intangible fixed assets included in other assets	(4,888)	(1,624)	(36,606)	
Purchases of investments in securities	(437)	(1,317)	(3,273)	
Proceeds from sales of investments in securities	7,474	7,736	55,972	
Proceeds from sales of investments in capital	178	890	1,333	
Purchase of shares of subsidiaries resulting in change in scope of consolidation	-	(3,848)	-	
Proceeds from sales of shares of subsidiaries resulting in change in scope of				
consolidation	2,040	587	15,277	
ncrease in short-term loans receivable included in other current assets, net	(623)	(83)	(4,666)	
Decrease (increase) in time deposits, net	337 25	(137) 75	2,524	
Subsidy income	25	(1,352)	187	
Payments of leasehold and guarantee deposits Dther, net		(1,352)		
Vet cash used in investing activities	(8,031)	(7,664)	(60,144)	
· · · · · · · · · · · · · · · · · · ·				
Financing activities:	(11.0/1)	00.00E		
Decrease) increase in short-term loans, net	(11,961) 13,000	33,325	(89,575)	
ncrease in commercial papers, net Proceeds from long-term loans	5,000	17,000 1,900	97,356 37,445	
Repayments of long-term loans	(8,623)	(12,039)	(64,577)	
Proceeds from issuance of bonds	10,000	(12,037)	74,890	
Redemption of bonds	(10,000)	_	(74,890)	
Purchase of treasury stock	(5,662)	(6,006)	(42,402)	
Cash dividends paid	(7,150)	(5,876)	(53,546)	
Cash dividends paid to non-controlling interests	(1,133)	(543)	(8,485)	
)ther, net	(716)	(477)	(5,362)	
let cash (used in) provided by financing activities	(17,247)	27,282	(129,162)	
iffects of exchange rate changes on cash and cash equivalents	3,064	2,942	22,946	
Effects of exchange rate changes on cash and cash equivalents Iet (decrease) increase in cash and cash equivalents	(12,800)	4,783	(95,859)	
Cash and cash equivalents at beginning of the year	53,336	4,783	399,431	
Decrease in cash and cash equivalents resulting from changes in fiscal	33,330	40,000	377,431	
year-end of consolidated subsidiaries	(204)	_	(1,528)	
Cash and cash equivalents at end of the year (Note 24)	¥ 40,331	¥ 53,336	\$ 302,037	

See notes to consolidated financial statements

# Notes to Consolidated Financial Statements

Year ended March 31, 2023

## **1. BASIS OF PREPARATION**

The accompanying consolidated financial statements of NAGASE & CO., LTD. (the "Company") and consolidated subsidiaries are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards, and have been compiled from the consolidated financial statements prepared by the Company as required by the Financial Instruments and Exchange Act of Japan.

In preparing the accompanying consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a format which is more familiar to readers outside Japan.

Certain amounts in the prior year's consolidated financial statements have been reclassified to conform to the current

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## (a) Principles of Consolidation

The accompanying consolidated financial statements include the accounts of the Company and companies that it controls directly or indirectly. Affiliates over which the Company exercises significant influence in terms of their operating and financial policies have been accounted for by the equity method. All significant intercompany balances and transactions have been eliminated in consolidation.

Certain subsidiaries were excluded from the scope of consolidation because the effect of their sales, net profit or loss, total assets and retained earnings on the accompanying consolidated financial statements was immaterial. The unconsolidated subsidiaries and affiliates not accounted for by the entity method were excluded from the scope of application of the equity method, because their profit or loss and retained earnings attributable to the Company's interest were not material to the consolidated financial statements.

Of the Company's subsidiaries, 33 have a December 31 year end, which is different from that of the Company. The financial statements of 11 subsidiaries have been included in consolidation based on a provisional statement of accounts for a full fiscal year ending March 31. As for the other 22 subsidiaries, adjustments have been made for any significant intercompany transactions that took place during the period between the year end of these subsidiaries and the year end of the Company.

Interfacial Consultants LLC and Infinite Material Solutions, LLC whose fiscal year-end date used to be December 31 had been consolidated as of each of their year-end date and necessary adjustments had been made for major transactions that occurred between the companies' fiscal year-end date and the consolidated closing date. From the current fiscal

91

year's presentation. Such reclassifications had no effect on consolidated profit or net assets.

The U.S. dollar amounts in the accompanying consolidated financial statements have been translated from yen amounts solely for the convenience of the reader, as a matter of arithmetic computation only, at ¥133.53 = U.S.\$1.00, the rate of exchange prevailing on March 31, 2023. This translation should not be construed as a representation that the yen amounts have been, could have been, or could in the future be, converted into U.S. dollars at the above or any other rate.

As permitted by the Financial Instruments and Exchange Act of Japan, amounts of less than one million yen have been omitted. Consequently, the totals shown in the accompanying consolidated financial statements (both in yen and in U.S. dollars) do not necessarily agree with the sum of the individual amounts.

year, their fiscal-year end date was changed to March 31. With this change in the accounting period, a 12-month period from April 1, 2022 to March 31, 2023 was consolidated for the current fiscal year. Income during the period from January 1, 2022 to March 31, 2022 of those consolidated subsidiaries has been recognized as a change in retained earnings.

Unrealized intercompany gains among the Company and the consolidated subsidiaries have been entirely eliminated and the portion attributable to non-controlling interests has been charged to non-controlling interests.

### (b) Foreign Currency Translation

All monetary assets and liabilities denominated in foreign currencies are translated into yen at the rates of exchange in effect at the balance sheet date, except that receivables and payables hedged by gualified foreign currency forward exchange contracts are translated at the corresponding contract rates. All other assets and liabilities denominated in foreign currencies are translated at their historical rates. Gain or loss on each translation is credited or charged to income.

Revenue and expense items arising from transactions denominated in foreign currencies are generally translated into yen at the rates in effect at the respective transaction dates. Foreign exchange gain or loss is credited or charged to income in the period in which such gain or loss is recognized for financial reporting purposes.

The balance sheet accounts of the overseas consolidated subsidiaries are translated into yen at the rates of exchange in effect at the balance sheet date, except that the components of net assets excluding non-controlling interests, net unrealized holding gain on securities, and deferred gain or loss on hedges are translated at their historical exchange rates. Revenue and

expense accounts are translated at the average rates of exchange in effect during the year. Adjustments resulting from translating financial statements whose accounts are denominated in foreign currencies are not included in the determination of profit but are reported as "Translation adjustments" as a component of accumulated other comprehensive income or loss in the accompanying consolidated balance sheets.

#### (c) Cash and Cash Equivalents

Cash and cash equivalents consist of cash on hand, demand deposits, and short-term investments which are readily convertible to cash and subject to an insignificant risk of any change in their value, which were purchased with an original maturity of three months or less.

#### (d) Inventories

Inventories are stated at the lower of cost or the net selling value, cost being determined primarily by the moving-average method. (e) Investments in Securities

Securities are classified into three categories: trading securities, held-to-maturity debt securities or other securities. Trading securities, consisting of debt and marketable equity securities, are stated at fair value. Gain and loss, both realized and unrealized, are credited or charged to income. Held-to-maturity debt securities are stated at their amortized cost. Marketable securities classified as other securities are carried at fair value with any changes in unrealized holding gain or loss, net of the applicable income taxes, reported as a separate component of accumulated other comprehensive income or loss. Non-marketable securities classified as other securities are carried at cost determined by the moving-average method.

# (f) Property, Plant and Equipment and Depreciation (except for leased assets)

Property, plant and equipment are stated at cost.

Depreciation of property, plant and equipment is calculated by the straight-line method based on the estimated useful lives of the respective assets.

The estimated useful lives of the principal assets are as follows:

Buildings (other than structures attached to the buildings) 15 to 50 years

Machinery and equipment

2 to 20 years

## (g) Intangible Assets (except for leased assets)

Technology-based assets recognized upon acquisition are amortized on a straight-line basis over 13 to 17 years.

Costs incurred for computer software obtained for internal use are capitalized and amortized on a straight-line basis over an estimated useful life of 5 years.

#### (h) Goodwill

Goodwill is amortized over a period not exceeding 20 years on a straight-line basis. When immaterial, goodwill is charged to income as incurred.

### (i) Leased Assets

Leased assets under finance lease contracts which do not

transfer ownership to the lessee are depreciated to a residual value of zero by the straight-line method over the respective lease terms.

#### (j) Allowance for Doubtful Accounts

The Company and its consolidated subsidiaries provide allowances for doubtful accounts based on their historical experience of bad debts on ordinary receivables plus an additional estimate of probable specific doubtful accounts from customers experiencing financial difficulties.

#### (k) Income Taxes

Income taxes are calculated based on taxable income and charged to income on an accrual basis. Deferred tax assets and liabilities are computed based on the temporary differences between the financial reporting and the tax bases of the assets and liabilities that will result in taxable or deductible amounts in the future. Computations of deferred tax assets and liabilities are based on the tax rates which have been enacted as of the balance sheet date. The Company and certain subsidiaries shifted to the stand-alone taxation system in the current fiscal year in conjunction with the abolishment of the consolidated taxation system.

#### (l) Accrued Bonuses for Employees

Accrued bonuses for employees are provided based on the estimated amount of bonuses to be paid to employees in the following fiscal year which is attributable to the current fiscal year.

#### (m) Accrued Bonuses for Directors and Executive Officers

Accrued bonuses for directors and executive officers are provided based on the estimated amount of bonuses to be paid to directors and executive officers in the following fiscal year which is attributable to the current fiscal year.

#### (n) Provision for Directors' Stock Benefit

In order to provide for the payment of shares, etc. of the Company to Directors (excluding Outside Directors) and executive officers, the estimated amount of stock-based compensation payable in accordance with the Stock-Grant Rules for Directors (internal rules) is recorded.

## (o) Retirement Benefit Liability

Retirement benefit liability is provided based on the amount of the retirement benefit obligation less estimated pension plan assets at the end of the fiscal year. The estimated benefit is attributed to each period based on the plan's benefit formula.

Prior service cost is charged to income in the fiscal year in which such cost is recognized for financial reporting purposes. Actuarial differences are principally credited or charged to income in the fiscal year following the fiscal year in which such differences are recognized for financial reporting purposes.

#### (p) Accounting for Significant Revenues and Expenses

The following is a description of the principal performance obligations of the Company and its consolidated subsidiaries' principal businesses relating to revenue from contracts with customers and the usual timing at which point such performance obligations are satisfied (the usual time at which revenue is recognized).

Sales of merchandise and products are classified based on the reportable segments and revenue is recognized primarily at the time the merchandise and products are delivered to the customer, since the risks and economic value of ownership of the products are transferred and the right to receive payment is established at that time. In addition, the Group may act as an agent in certain transactions. The consideration from the customer is received primarily within one year of satisfying the performance obligation and does not include a significant financing component.

When the Group is acting as a principal in a transaction, revenue is recognized at the gross amount of consideration received from the customer, and when the Group is acting as an agent for a third party, revenue is presented in a net amount of fees received, which is the gross amount of consideration received from the customer less the amount collected for the third party.

#### (q) Derivatives and Hedging Activities

Derivatives positions are carried at fair value with any changes in unrealized gain or loss charged or credited to income, except for those which meet the criteria for deferral hedge accounting under which unrealized gain or loss is deferred as a component of net assets. Foreign currency receivables and payables hedged by qualified foreign currency forward exchange contracts are translated at the corresponding foreign exchange contract rates ("allocation method"). Interest-rate swaps which meet certain conditions are accounted for as if the interest rates applied to the swaps had originally applied to the underlying loans.

Derivative financial instruments are utilized principally in order to manage the risk arising from adverse fluctuation in foreign currency exchange rates and interest-rate swaps

## **3. ACCOUNTING CHANGES**

## (a) Application of Accounting Standard for Fair Value Measurement

As of the beginning of the current fiscal year, the Company has adopted Implementation Guidance on Accounting Standard for Fair Value Measurement (Accounting Standards Board of Japan ("ASBJ") Guidance No. 31, June 17, 2021). In accordance with the transitional treatment prescribed in Paragraph 27-2 of ASBJ Guidance No.31, new accounting policies prescribed by the guidance have been adopted prospectively. This change in accounting treatment has no effect on the consolidated financial statements.

## (b) Application of FASB Accounting Standards Codification ("ASC") 842, "Leases"

Certain foreign consolidated subsidiaries that adopted U.S. GAAP apply ASC 842, Leases, beginning with the current

93

are also utilized to mitigate the risk of fluctuation in interest rates on loans. Hedging instruments are foreign currency forward exchange contracts, foreign currency deposits, foreign currency loans and interest-rate swaps. Hedged items are foreign currency receivables and payables, forecast transactions and interest rates on loans from financial institutions.

The Company and its consolidated subsidiaries (collectively, the "Group") manage derivative transactions in accordance with internal management rules. Under these rules, the Group conducts foreign currency forward exchange contracts within a range of actual demand of accounts receivable, accounts payable and actual transactions in foreign currencies. Execution and management of interest-rate swaps are based on internal management rules and hedged items of interest-rate swaps are identified by individual contracts.

The Company and certain consolidated subsidiaries assess the effectiveness of the hedging activities based on a comparison of the accumulated fluctuations of the hedged items and those of the hedging instruments in the period from the start of the hedging activities to the assessment date. However, with regard to interest-rate swaps which meet certain conditions, the evaluation of effectiveness is omitted.

## (r) Research and Development Costs

Research and development costs are charged to income when incurred.

#### (s) Distributions of Retained Earnings

Dividends and other distributions of retained earnings are approved by the shareholders at a meeting held subsequent to the end of the fiscal year to which such distributions are applicable. The accompanying consolidated financial statements do not, however, reflect the applicable distributions of retained earnings as approved by the shareholders subsequent to the fiscal year end. (Refer to Note 28(a).)

fiscal year. As a result, these subsidiaries, as lessees, generally recognize all leases as assets and liabilities on their balance sheets.

In applying this accounting standard, the subsidiaries recognized the cumulative effect as of the date of adoption, which is permitted under the transitional provisions.

As a result, Other assets under Non-current assets, Current portion of long-term loans and lease obligations in Current liabilities, and Long-term loans and lease obligations under Long-term liabilities increased ¥8,206 million, ¥1,391 million and ¥7,875 million, respectively, as of the end of the current fiscal year. The impact of this accounting treatment on operating income, profit before income taxes, and profit for the current fiscal year is immaterial.

## **4. SIGNIFICANT ACCOUNTING ESTIMATES**

Assessment of impairment of property, plant and equipment and intangible fixed assets

(a) Amounts recorded in the consolidated financial statements as of March 31, 2023 and 2022, and for the years then ended are as follows.

	Millions of yen				housands of U.S. dollars
	2023		2022		2023
Property, plant and equipment	¥	82,064	¥	72,554	\$ 614,574
Intangible fixed assets		68,928		65,070	516,199
Impairment losses		2,838		2,974	21,254

#### (b) Information about significant accounting estimates pertaining to identified items

## (i) Method of calculation

Non-current assets are grouped into the smallest units that generate cash flows, and are measured for impairment if any indication of impairment exists and, if so, whether an impairment loss should be recognized.

For the grouping of non-current assets, idle assets are grouped individually, and business assets are grouped mainly by company or plant. Goodwill is principally allocated to larger unit that includes related business-use assets.

Undiscounted future cash flows used to determine whether impairment losses need to be recognized are calculated in consideration of main assets' economic useful lives, etc., based on future business plans.

Impairment losses are measured by calculating the recoverable amount of the relevant asset or asset

group as the higher of net selling value or the value in use, and the difference between the book value and the recoverable amount is recorded as an impairment loss for the current fiscal year. The discount rate used for the calculation of the value in use is basically determined using the time value of money taking into account the risk related to the business.

- (ii) Key assumptions used in the calculation The key assumptions are the projected sales and costs of sales included in future business plans, and the discount rate used to calculate the value in use.
- (iii) Effects on consolidated financial statements for the next fiscal year

If the actual profit or loss of each asset or asset group falls below the business plan, or if there is a significant change in the assumptions on which future business plans are based, the recoverable amount may fall below the book value and an impairment loss may be recognized in the next fiscal year.

## **5. CHANGE IN PRESENTATION**

As a result of our adoption of ASC842, certain subsidiaries generally recognize all leases as assets and liabilities on their balance sheets. Therefore, "Long-term loans and finance lease obligations" presented in the previous fiscal year has been changed to "Long-term loans and lease obligations" from the current fiscal year in line with the new accounting treatment.

## 6. ADDITIONAL INFORMATION

#### Stock-Based Compensation Plan

Effective from the current fiscal year, the Company has adopted a stock-based compensation plan (the "Plan") for directors (excluding outside directors) and executive officers (collectively, "Eligible Individuals"). The purpose of the Plan is to establish a clear link between compensation for the Eligible Individuals and the Company's performance and share value, as well as for the Eligible Individuals to share the benefits and risks associated with fluctuations in the share price with NAGASE shareholders. In this way, the NAGASE Group intends to raise awareness about contributing to improvement of business

performance and increase in corporate value over the medium to long term.

(i) Overview

The Plan is a stock-based compensation plan under which a trust (the "Trust") established by monetary contribution from the Company acquires Company shares. The Company grants points to each Eligible Individual, and the Trust delivers the number of Company shares equivalent to the points earned by each Eligible Individual. In principle, the delivery is made at the time of the retirement of Eligible Individual.

(ii) Company shares remaining in the Trust Company shares remaining in the Trust are recorded as treasury stock under net assets in the consolidated balance sheet based on the carrying value in the Trust

## 7. INVENTORIES

Inventories at March 31, 2023 and 2022 are summarized as follows:

	Million	s of yen	Thousands of U.S. dollars
	2023	2022	2023
Merchandise and finished goods	¥ 152,504	¥ 142,590	\$ 1,142,095
Work in process	2,446	2,401	18,318
Raw materials and supplies	14,770	12,533	110,612
Total	¥ 169,721	¥ 157,525	\$ 1,271,033

## 8. LOSS ON DEVALUATION OF INVENTORIES INCLUDED IN COST OF SALES

The balance of inventories at the end of the year is the amount after writing down book values due to decline in profitability and following loss on devaluation of inventories is included in cost of sales for the year ended March 31, 2023 and 2022:

Loss on devaluation of inventories included in cost of sales

## 9. REDUCTIONS IN ACQUISITION COSTS DUE TO SUBSIDIES

The amounts of subsidies received from the Japanese national government and deducted from the acquisition costs of property, plant and equipment at March 31, 2023 and 2022 are as follows:

Buildings and structures Machinery, equipment and vehicles Land Total

95

(excluding-related expenses). The carrying value of treasury stock as of the end of the current fiscal year was ¥619 million and the corresponding number of shares of treasury stock amounted to 292,200 shares.

	Millions of yen				ousands of I.S. dollars	
	2023	2	022	2023		
¥	2,010	¥	622	\$	15,053	

	Millions	Thousands of U.S. dollars				
2	023	:	2022	2023		
¥	403	¥	433	\$	3,018	
	730		774		5,467	
	190		190		1,423	
¥	1,324	¥	1,398	\$	9,915	

## **10. LOSS ON IMPAIRMENT OF FIXED ASSETS**

Loss on impairment of fixed assets for the years ended March 31, 2023 and 2022 was as follows:

			Milli	ons of yen	nousands of J.S. dollars
Major use	Classification	Area	:	2023	2023
Business-use assets for product and	Machinery, equipment and vehicles,				
manufacturing process development in	Leased assets and other assets included	Wisconsin,			
the resin field	in Investments and other assets	USA	¥	2,285	\$ 17,112
Business-use assets for development	Machinery, equipment and vehicles and				
and manufacturing of water-soluble	other assets included in Investments and	Wisconsin,			
support materials for 3D printing	other assets	USA		539	4,037
Idle assets	Buildings and structures, and Land	Kanto		12	90
Total			¥	2,838	\$ 21,254
			Milli	ons of yen	
Major use	Classification	Area	:	2022	
Goodwill, business-use assets for					
product and manufacturing process	Goodwill, machinery, equipment and	Wisconsin,			
development in the resin field	vehicles, and other	USA	¥	2,911	
Goodwill related to water soluble					
support materials for 3D printing		Wisconsin,			
production and development business	Goodwill	USA		63	
Total			¥	2,974	

The Company and its consolidated subsidiaries group fixed assets for business use principally based on business management segments. Fixed assets to be disposed of and idle assets are grouped individually as the smallest cash-generating units.

For the year ended March 31, 2022, the book value was reduced to the recoverable amount because the Company no longer expects to generate the initially anticipated earnings.

The recoverable amounts were measured at the net selling value or the value in use. Net selling value is based on the assessed value for property tax purposes or the appraised value of real estate. Goodwill related to the product and manufacturing process development business in the resin

segment was measured based in the value in use.

The future cash flows are discounted at a rate of 19.0%. For the year ended March 31, 2023, the book values of certain fixed assets for business-use were reduced to their recoverable amounts, because the future cash flows fell below the book value as a result of reviewing the future business plans. As for idle assets, due to a declining fair value, the carrying values were reduced to their recoverable amounts.

The recoverable amounts were measured at the net selling value or the value in use. Net selling value is based on the assessed value for property tax purposes or the appraised value of real estate. The recoverable amounts for business-use assets were measured at the net selling value.

## **11. INVESTMENTS IN SECURITIES**

(a) Marketable securities classified as other securities at March 31, 2023 and 2022 are summarized as follows:

		Millions of yen										
	2023				2022							
	Car	rying value	Acqu	isition costs	Unrea	lized gain (loss)	Carr	rying value	Acqu	isition costs	Unreali:	zed gain (loss)
Securities whose carrying												
value exceeds their												
acquisition costs:												
Equity securities	¥	53,460	¥	12,004	¥	41,456	¥	57,951	¥	13,108	¥	44,842
Securities whose carrying												
value does not exceed												
their acquisition costs:												
Equity securities		2,389		3,056		(667)		2,560		2,810		(249)
Total	¥	55,849	¥	15,061	¥	40,788	¥	60,511	¥	15,918	¥	44,592
		1	Thousan	ds of U.S. dolla	ars							
				2023								
	Car	rying value	Acqu	isition costs	Unrea	lized gain (loss)						
Securities whose carrying												
value exceeds their												
acquisition costs:												
Equity securities	\$	400,359	\$	89,897	\$	310,462						
Securities whose carrying												
value does not exceed												
their acquisition costs:												
Equity securities		17.891		22.886		(4,995)						

		Millions of yen										
	2023				2022							
	Car	rying value	Acqu	uisition costs	Unrea	lized gain (loss)	Car	rying value	Acqu	isition costs	Unreali	zed gain (loss)
Securities whose carrying												
value exceeds their												
acquisition costs:												
Equity securities	¥	53,460	¥	12,004	¥	41,456	¥	57,951	¥	13,108	¥	44,842
Securities whose carrying												
value does not exceed												
their acquisition costs:												
Equity securities		2,389		3,056		(667)		2,560		2,810		(249)
Total	¥	55,849	¥	15,061	¥	40,788	¥	60,511	¥	15,918	¥	44,592
			Thousan	ds of U.S. dolla	ars							
	Car	rying value	Acqu	uisition costs	Unrea	lized gain (loss)						
Securities whose carrying												
value exceeds their												
acquisition costs:												
Equity securities	\$	400,359	\$	89,897	\$	310,462						
Securities whose carrying												
value does not exceed												
their acquisition costs:												
Equity securities		17,891		22,886		(4,995)						
Total	\$	418,251	\$	112,791	\$	305,459						

"Acquisition costs" in the above table represent the carrying value after recognizing impairment losses.

## (b) Securities classified as other securities whose market value is not available and not included in the table (a) at March 31, 2023 and 2022 are summarized as follows:

Market value not available:
Unlisted equity securities
Total

are summarized as follows:

Proceeds from sales	
Gain on sales	
Loss on sales	

	Million	s of yen			ousands of J.S. dollars	
2	2023	:	2022		2023	
Carry	Carrying value		ing value	Carrying value		
¥	4,552	¥	6,071	\$	34,090	
¥	4,552	¥	6,071	\$	34,090	

## (c) Proceeds from sales of, and gross realized gain and loss on, other securities for the years ended March 31, 2023 and 2022

	Million	s of yen		ousands of J.S. dollars
1	2023	:	2022	2023
¥	7,448	¥	7,736	\$ 55,778
	6,584		7,037	49,307
	7		6	52

# (d) A breakdown of loss on devaluation of investments in securities for the years ended March 31, 2023 and 2022 is summarized as follows:

		Million	s of yen		nousands of J.S. dollars
		2023	2022		2023
Loss on devaluation of investments in securities (*)					
Securities classified as other securities	¥	2,028	¥	1,436	\$ 15,188
Other investments in capital		81		_	607
Investments in capital of subsidiaries and affiliates		10		_	75
Total loss on devaluation of investments in securities	¥	2,120	¥	1,436	\$ 15,877

(\*) Loss on devaluation of investments in securities is recorded on securities with market value whose market value at the end of the fiscal year has declined by 50% or more from its acquisition cost, or whose market value has declined by 30% or more but less than 50% based on the amount deemed unrecoverable.

In addition, loss on devaluation of investments in securities is recorded on securities whose market value is not available by writing down the carrying value to fair value when the decline in fair value is deemed to be unrecoverable considering the financial position of the issuers, etc., of the securities.

# 12. SHORT-TERM LOANS, BONDS, LONG-TERM LOANS, COMMERCIAL PAPERS AND LEASE OBLIGATIONS

Short-term loans at March 31, 2023 and 2022 principally represented loans and commercial papers in the form of deeds at weighted-average annual interest rates of 5.06% and 1.14% per annum, respectively.

Long-term loans, bonds and lease obligations at March 31, 2023 and 2022 consisted of the following:

	Million	s of yen	Thousands of U.S. dollars
	2023	2022	2023
Unsecured loans from banks and insurance companies, payable in Yen,			
U.S. dollars, and Euros due through 2032, at rates from 0.18% to 5.50%	¥ 33,754	¥ 36,997	\$ 252,782
Unsecured bonds in Yen, due 2022, at a rate of 0.539%	-	10,000	-
Unsecured bonds in Yen, due 2024, at a rate of 0.150%	10,000	10,000	74,890
Unsecured bonds in Yen, due 2029, at a rate of 0.290%	10,000	10,000	74,890
Unsecured bonds in Yen, due 2032, at a rate of 0.640%	10,000	-	74,890
Lease obligations	11,826	1,411	88,564
	75,580	68,408	566,015
Less current portion	(3,120)	(19,152)	(23,366)
Total	¥ 72,460	¥ 49,256	\$ 542,650

The aggregate annual maturities of bonds, long-term loans and lease obligations subsequent to March 31, 2023 are summarized as follows:

Years ending March 31,	Millions of yen	Thousands of U.S. dollars
2024	¥ 3,120	\$ 23,366
2025	19,053	142,687
2026	6,982	52,288
2027	16,307	122,122
2028	6,185	46,319
2029 and thereafter	23,932	179,226
Total	¥ 75,580	\$ 566,015

In order to achieve more efficient and flexible financing, the Company has concluded line-of-credit agreements with certain financial institutions. The status of these lines of credit at March 31, 2023 and 2022 is as follows:

Lines of credit		
Credit utilized		

## **13. OTHER COMPREHENSIVE INCOME**

Reclassification adjustments and tax effects allocated to each component of other comprehensive income for the years ended March 31, 2023 and 2022 were as follows:

	Millions	of yen	Thousands of U.S. dollars
	2023	2022	2023
Net unrealized holding loss on securities:			
Amount arising during the year	¥ 2,840	¥ (10,058)	\$ 21,269
Reclassification adjustments for gains and losses realized in the statement			
of income	(6,671)	(6,800)	(49,959
Amount before tax effect	(3,830)	(16,858)	(28,683
Tax effect	1,036	5,013	7,759
Net unrealized holding loss on securities	(2,794)	(11,844)	(20,924
Deferred (loss) gain on hedges:			
Amount arising during the year	(460)	125	(3,445
Reclassification adjustments for gains and losses realized in the statement			
of income	192	27	1,438
Amount before tax effect	(268)	152	(2,007
Tax effect	82	(46)	614
Deferred (loss) gain on hedges	(186)	106	(1,393
Translation adjustments:			
Amount arising during the year	16,852	13,623	126,204
Reclassification adjustments for gains and losses realized in the statement			
of income	-	_	-
Amount before tax effect	16,852	13,623	126,204
Tax effect	_	_	-
Translation adjustments	16,852	13,623	126,204
Retirement benefit liability adjustments:			
Amount arising during the year	(1,042)	(218)	(7,803
Reclassification adjustments for gains and losses realized in the statement			
of income	229	(396)	1,715
Amount before tax effect	(813)	(614)	(6,089
Tax effect	248	184	1,857
Retirement benefit liability adjustments	(564)	(430)	(4,224
Share of other comprehensive income of affiliates accounted for by the			
equity method:			
Amount arising during the year	477	282	3,572
Total other comprehensive income	¥ 13,784	¥ 1,736	\$ 103,228

	Million	s of yen		housands of U.S. dollars
	2023		2022	2023
¥	20,000	¥	20,000	\$ 149,779
	-		_	-

## 100

VAGASE Report 2023

## **14. RETIREMENT BENEFIT PLANS**

## (a) Outline of retirement benefit plans for employees

The Company and its domestic consolidated subsidiaries have defined benefit plans, i.e., defined benefit pension plans and lump-sum payment plans. Certain overseas consolidated subsidiaries also have defined benefit plans. Also, the Company and certain consolidated subsidiaries have defined contribution pension plans. In addition to the retirement benefit plans described above, the Company and its consolidated subsidiaries pay additional retirement benefits under certain conditions.

## (b) Defined benefit plans

The changes in the retirement benefit obligation for the years ended March 31, 2023 and 2022 are as follows:

	Millions	of yen	Thousands of U.S. dollars
	2023	2022	2023
Balance at the beginning of the year	¥ 34,218	¥ 34,457	\$ 256,257
Service cost	1,272	1,299	9,526
Interest cost	232	257	1,737
Actuarial differences	45	20	337
Retirement benefits paid	(1,743)	(1,750)	(13,053)
Changes in scope of consolidation	(262)	(94)	(1,962)
Other	23	28	172
Balance at the end of the year	¥ 33,786	¥ 34,218	\$ 253,022

The changes in plan assets for the years ended March 31, 2023 and 2022 are as follows:

	Million	s of yen	Thousands of U.S. dollars
	2023	2022	2023
Balance at the beginning of the year	¥ 24,119	¥ 24,093	\$ 180,626
Expected return on plan assets	502	484	3,759
Actuarial differences	(989)	(198)	(7,407)
Contributions by the Company and its consolidated subsidiaries	595	761	4,456
Retirement benefits paid	(1,001)	(1,043)	(7,496)
Other	8	21	60
Balance at the end of the year	¥ 23,234	¥ 24,119	\$ 173,998

NAGASE

The following table sets forth the funded status of the plans and the amounts recognized in the consolidated balance sheets as of March 31, 2023 and 2022 for the Company's and the consolidated subsidiaries' defined benefit plans:

	Millions	s of yen	Thousands of U.S. dollars
	2023	2022	2023
Funded retirement benefit obligation	¥ 21,168	¥ 21,481	\$ 158,526
Plan assets at fair value	(23,234)	(24,119)	(173,998)
	(2,065)	(2,637)	(15,465)
Unfunded retirement benefit obligation	12,618	12,736	94,496
Net retirement benefit liability in the balance sheet	10,552	10,098	79,023
Retirement benefit liability	13,197	13,238	98,832
Retirement benefit asset	(2,645)	(3,139)	(19,808)
Net retirement benefit liability in the balance sheet	¥ 10,552	¥ 10,098	\$ 79,023

## The components of retirement benefit expenses for the years ended March 31, 2023 and 2022 are as follows:

		Millions of y	/en		ousands of S. dollars
	2023		2	022	2023
Service cost	¥ 1,2	272	¥	1,299	\$ 9,526
Interest cost	2	32		257	1,737
Expected return on plan assets	(5	02)		(484)	(3,759)
Amortization of actuarial differences	2	29		(396)	1,715
Retirement benefit expense	¥ 1,2	32	¥	676	\$ 9,226

Actuarial differences included in other comprehensive income (loss) (before tax effect) for the years ended March 31, 2023 and 2022 are as follows:

## Actuarial differences

Unrecognized actuarial differences included in accumulated other comprehensive income (before tax effect) as of March 31, 2023 and 2022 are as follows:

## Unrecognized actuarial differences

The allocation of plan assets, by major category, as a percentage of total plan assets at fair value as of March 31, 2023 and 2022 is as follows:

	2023	2022
Bonds	64%	59%
Equity securities	18	23
Alternative investments (*)	17	16
Other	1	2
Total	100%	100%

The expected long-term rate of return on plan assets is determined as a result of consideration of both the portfolio allocation at present and in the future, and expected long-term rate of return from multiple plan assets at present and in the future. The assumptions used in accounting for the above plans were as follows:

Discount rate Expected long-term rate of return on plan assets

(c) Defined contribution plans

Contributions to defined contribution plans by the Company and its consolidated subsidiaries

	Million	s of yen		iousands of J.S. dollars
2	023	2	2022	2023
¥	(813)	¥	(614)	\$ (6,089)

	Million	s of yen		ousands of .S. dollars
	2023	2	2022	2023
¥	(1,032)	¥	(218)	\$ (7,729)

2023	2022
0.7%	0.8%
2.0%	2.0%

	Million	s of yen			ousands of S. dollars
20	023	20	022		2023
¥	740	¥	592	\$	5,549
		2023		2023 2022	2023 2022

Report 2023

NAGASE

## **15. INCOME TAXES**

103

NAGASE

Income taxes applicable to the Company and its domestic consolidated subsidiaries consist of corporation, inhabitants' and enterprise taxes, which, in the aggregate, resulted in statutory tax rates of approximately 30.6% for the years ended March 31, 2023 and 2022.

The effective tax rates reflected in the accompanying consolidated statements of income for the years ended March 31, 2023 and 2022 differ from the statutory tax rates for the following reasons:

	2023	2022
Statutory tax rates	30.6%	30.6%
Adjustments for:		
Expenses not deductible for income tax purposes	2.0	1.7
Dividends and other income deductible for income tax purposes	(8.4)	(5.5)
Net adjustment resulting from elimination of dividend income upon consolidation	9.6	5.5
Different tax rates applied at overseas subsidiaries	(4.1)	(3.8)
Tax credit	(2.7)	(1.1)
Amortization of goodwill	2.4	1.9
Loss on impairment of goodwill	-	0.8
Adjustment of book value of shares of subsidiaries for consolidated taxation system	0.5	(0.1)
Equity in losses (gains) of affiliates	(0.3)	0.8
Valuation allowance	(3.2)	0.8
Other, net	0.6	0.5
Effective tax rates	26.9%	32.1%

The significant components of the Company's and its consolidated subsidiaries' deferred tax assets and liabilities at March 31, 2023 and 2022 are summarized as follows:

	Millio	ns of yen	Thousands of U.S. dollars
	2023	2022	2023
Deferred tax assets:			
Accrued bonuses for employees	¥ 1,680	¥ 1,888	\$ 12,581
Allowance for doubtful accounts	119	110	891
Unrealized gain on inventories	717	728	5,370
Accrued enterprise taxes	145	345	1,086
Tax loss carryforwards	2,441	3,034	18,281
Retirement benefit liability	3,161	3,018	23,673
Investments in securities	3,428	2,298	25,672
Loss on impairment of fixed assets	672	941	5,033
Other	6,807	3,731	50,977
Gross deferred tax assets	19,174	16,098	143,593
Valuation allowance	(6,691)	(6,370)	(50,109)
Total deferred tax assets	12,482	9,727	93,477
Deferred tax liabilities:			
Technology-based assets	(1,321)	(1,801)	(9,893)
Deferred capital gain on property	(936)	(1,055)	(7,010)
Reserve for special depreciation	(49)	(99)	(367)
Undistributed earnings of subsidiaries and affiliates	(373)	(406)	(2,793)
Revaluation of land	(292)	(291)	(2,187)
Net unrealized holding gain on securities	(12,214)	(13,276)	(91,470)
Other	(3,798)	(1,534)	(28,443)
Total deferred tax liabilities	(18,985)	(18,464)	(142,178)
Net deferred tax liabilities	¥ (6,503)	¥ (8,737)	\$ (48,701)

## **16. REVENUE RECOGNITION**

(a) Information on disaggregation of revenue from contracts with customers Information on disaggregation of revenue from contracts with customers is presented in the Segment Information. (Refer to Note 26.) (b) Information that forms the basis for understanding revenues from contracts with customers The information that forms the basis for understanding revenues is presented in the Summary of significant accounting policies. (Refer to Note 2(p).)

- (c) Information about the relationship between the fulfillment of performance obligations based on the contract with the customer and the cash flow generated from the contract, and the amount and recognition timing of revenue from the contract with the customer existing at the end of the current fiscal year expected to be recognized in the following fiscal year (i) Contract balances
  - The following is a breakdown of contract balances of the Company and its consolidated subsidiaries for the current fiscal fiscal year, and the amount carried forward from the next fiscal year onward is not significant.

Receivables from contracts with customers Contract liabilities

> As of March 31, 2023, Accounts receivable and Notes receivable from contracts with customers included in the table above are ¥261,375 million (\$1,957,425 thousand) and ¥40,730 million (\$305,025 thousand), respectively.

(ii) Transaction price allocated to remaining performance obligations with respect to contracts with customers that is not included in the transaction price.

## **17. SHAREHOLDERS' EQUITY**

Common stock

The Corporation Law of Japan (the "Law") provides that an amount equal to 10% of the amount to be disbursed as distributions of capital surplus (other than the capital reserve) and retained earnings (other than the legal reserve) be transferred to the capital reserve and the legal reserve, respectively, until the sum of the capital reserve and the legal reserve equals 25% of the capital stock account.

Such distributions can be made at any time by resolution of the shareholders, or by the Board of Directors if certain conditions are met.

The Company's capital reserve included in capital surplus

Movements in common stock during the years ended March 31, 2023 and 2022 are summarized as follows:

	Арг
Common stock	120,
	Apr

year. In the consolidated balance sheets, receivables from contracts with customers are included in "Notes and accounts receivable" and contract liabilities are included in "Other current liabilities." At the end of the previous fiscal year and the end of the current fiscal year, the beginning balance of contract liabilities were transferred to revenue by the end of the

Million	Thousands of U.S. dollars	
2023	2022	2023
¥ 302,105	¥ 289,862	\$ 2,262,450
4,822	3,789	36,112

Since there are no transactions with individual expected contract terms exceeding one year, the practical expedient method is applied and information on remaining performance obligations is omitted. There is no material consideration

> at March 31, 2023 amounted to ¥9,634 million (\$72,149 thousand). In addition, the Company's legal reserve included in retained earnings at March 31, 2023 amounted to ¥2,424 million (\$18,153 thousand).

> Under the Law, upon the issuance and sale of new shares of common stock, the entire amount of the proceeds is required to be accounted for as common stock, although a company may, by resolution of the Board of Directors, account for an amount not exceeding 50% of the proceeds of the sale of new shares as additional paid-in capital.

Number of shares									
2023									
April 1, 2022 Increase Decrease March 31, 2023									
20,908,285	_	3,000,000	117,908,285						
	20	22							
April 1, 2021	Increase	Decrease	March 31, 2022						
24,408,285	_	3,500,000	120,908,285						

NAGASE

## **18. TREASURY STOCK**

Movements in treasury stock during the years ended March 31, 2023 and 2022 are summarized as follows:

	Number of shares								
	202	23							
April 1, 2022	Increase	Decrease	March 31, 2023						
881,767	2,904,951	786,718							
	202	22							
April 1, 2021	Increase	Decrease	March 31, 2022						
933.995	3,447,833	3,500,061	881,767						
-	<b>881,767</b> April 1, 2021	202 April 1, 2022 Increase 881,767 2,904,951 202 April 1, 2021 Increase	2023           April 1, 2022         Increase         Decrease           881,767         2,904,951         3,000,000           2022           April 1, 2021         Increase         Decrease						

(\*) Treasury stock at the end of the current fiscal year does include 292,200 shares of the Company's shares held by the Stock-Granting Trust for Directors

The increase in treasury stock includes 2,612,300 shares resulting from the purchases of treasury stock by resolution of the Board of Directors, 292,200 shares resulting from the purchases of treasury stock by the Stock-Granting Trust for Directors and 451 shares resulting from the purchase of shares less than one voting unit for the year ended March 31, 2023. The decrease in treasury stock includes 3,000,000 shares resulting from the retirement of treasury stock by resolution of the Board of Directors for the year ended March 31, 2023.

## **19. FINANCIAL INSTRUMENTS**

#### (a) Policy for financial instruments

With regard to the Group's financing policy, short-term working funds are raised by bank borrowings or issuance of commercial papers and long-term funds are raised by bank borrowings and the issuance of bonds. The policy for derivative transactions is that those are utilized to mitigate the fluctuation risk related to foreign currency exchange rates arising from the receivables and payables denominated in foreign currencies, and fluctuation risk related to interest rates with respect to loans payable, and derivative transactions are not carried out for speculative purposes.

## (b) Types of financial instruments, related risk and risk management for financial instruments

Receivables such as trade notes and accounts receivable are exposed to customers' credit risks. With regard to this risk, the Group manages the settlement date by each customer, and establishes credit limits by each customer based on the Group's internal credit rating policy and monitors outstanding balances. The Group establishes system under which the credit status by each customer is reviewed at least once a year and the sales limit amount updated as necessary.

In the cases of notes and accounts receivable or payable denominated in foreign currencies, foreign currency forward exchange contracts are used to hedge the risk of fluctuation. However, for foreign currency transactions denominated in the same currency involving either payables or receivables,

The increase in treasury stock includes 3,447,500 shares resulting from the purchases of treasury stock by resolution of the Board of Directors and 333 shares resulting from the purchase of shares less than one voting unit for the year ended March 31, 2022. The decrease in treasury stock includes 3,500,000 shares resulting from the retirement of treasury stock by resolution of the Board of Directors and 61 shares resulting from the disposition of shares less than one voting unit for the year ended March 31, 2022.

foreign currency forward exchange contracts are used solely for the netted position.

Investments in securities are subject to market price fluctuation risk. However, these are mainly equity securities of other companies with which the Group has business relationships. The Group regularly monitors both their fair value and the financial condition of the issuer. The Group also reviews as needed the condition of its holdings with concern to the status of business and financial transactions.

Short-term loans are raised primarily in connection with business activities. Long-term loans and bonds are taken out principally for the purpose of making capital spending, investments and financing. Loans with variable interest rates are subject to the risk of fluctuating interest rates. However, to reduce such risk, the Group utilizes derivatives (interest-rate swap transactions) as a hedging instrument.

Derivatives include foreign currency forward exchange contracts to manage fluctuation risk in foreign currency exchange rates and interest-rate swaps to manage fluctuation risk of interest rates related to the interest payments for hank loans

In addition, notes and accounts payable and bank loans are exposed to liquidity risk. However, the Group manages such risk by monitoring the balance of inflow and outflow of cash and establishing liquidity on hand in excess of half of the amount of monthly net sales.

## (c) Fair value of financial instruments

The carrying value of financial instruments on the consolidated balance sheets, fair value and the differences as of March 31, 2023 and 2022, are shown in the following table. Financial instruments for which fair value is deemed extremely difficult to determine are not included.

Millions of yen

			MIU	ions of yen		
		2023				
	Carı	ying value	F	air value	Diff	erence
Assets						
Notes and accounts receivable	¥	302,105	¥	302,105	¥	-
Investments in securities (*2)						
Other securities		55,849		55,849		-
Total assets	¥	357,955	¥	357,955	¥	_
Liabilities						
Notes and accounts payable	¥	140,438	¥	140,438	¥	-
Bonds		30,000		29,580		(420)
Long-term loans		32,697		32,286		(410)
Total liabilities	¥	203,135	¥	202,304	¥	(830)
Derivatives (*3)						
Not subject to hedge accounting	¥	(405)	¥	(405)	¥	-
Subject to hedge accounting		(11)		(11)		-
Total derivative transactions	¥	(416)	¥	(416)	¥	_
			Mill	ions of yen		
				2022		
	Carı	rying value	F	air value	Diff	erence
Assets						
Notes and accounts receivable	¥	289,862	¥	289,862	¥	_
Investments in securities (*2)						
Other securities		60,511		60,511		_
Total assets	¥	350,374	¥	350,374	¥	_
Liabilities						
Notes and accounts payable	¥	149,036	¥	149,036	¥	_
Bonds		20,000		19,820		(180)
Long-term loans		28,244		27,992		(251)
Tatal Kabilitian	V	107 000	1/	10/ 0/ 0	V	((01)

			MIU	lions of yen		
		2023				
	Car	rying value	F	air value	Diffe	erence
Assets						
Notes and accounts receivable	¥	302,105	¥	302,105	¥	-
Investments in securities (*2)						
Other securities		55,849		55,849		-
Total assets	¥	357,955	¥	357,955	¥	_
Liabilities						
Notes and accounts payable	¥	140,438	¥	140,438	¥	-
Bonds		30,000		29,580		(420)
Long-term loans		32,697		32,286		(410)
Total liabilities	¥	203,135	¥	202,304	¥	(830)
Derivatives (*3)						
Not subject to hedge accounting	¥	(405)	¥	(405)	¥	-
Subject to hedge accounting		(11)		(11)		_
Total derivative transactions	¥	(416)	¥	(416)	¥	_
				2022		
	Car	rying value	F	air value	Diffe	erence
Assets						
Notes and accounts receivable				0000/0		
Investments in securities (*2)	¥	289,862	¥	289,862	¥	_
	¥	289,862	¥	289,862	¥	-
Other securities	¥	289,862 60,511	¥	60,511	¥	_
Other securities		ŗ	¥	60,511	¥	_
Other securities Total assets		60,511		60,511		_
Other securities Total assets	¥	60,511		60,511		
Other securities Total assets Liabilities	¥	60,511 350,374	¥	60,511 350,374	¥	_   (180)
Other securities Total assets Liabilities Notes and accounts payable	¥	60,511 350,374 149,036	¥	60,511 350,374 149,036	¥	_  (180) (251)
Other securities Total assets Liabilities Notes and accounts payable Bonds Long-term loans	¥	60,511 350,374 149,036 20,000	¥	60,511 350,374 149,036 19,820	¥	
Other securities Total assets Liabilities Notes and accounts payable Bonds Long-term loans Total liabilities	¥	60,511 350,374 149,036 20,000 28,244	¥	60,511 350,374 149,036 19,820 27,992	¥ ¥	(251)
Other securities Total assets Liabilities Notes and accounts payable Bonds Long-term loans Total liabilities	¥	60,511 350,374 149,036 20,000 28,244	¥	60,511 350,374 149,036 19,820 27,992	¥ ¥	(251)
Other securities Total assets Liabilities Notes and accounts payable Bonds Long-term loans Total liabilities Derivatives (*3)	¥ ¥ ¥	60,511 350,374 149,036 20,000 28,244 197,280	¥ ¥ ¥	60,511 350,374 149,036 19,820 27,992 196,849	¥ ¥ ¥	(251)

# 106

VAGASE Report 2023

		Thousands of U.S. dollars						
		2023						
	Carrying value	Fair value	Difference					
Assets								
Notes and accounts receivable	\$ 2,262,450	\$ 2,262,450	\$	-				
Investments in securities (*2)								
Other securities	418,251	418,251		-				
Total assets	\$ 2,680,708	\$ 2,680,708	\$	-				
Liabilities								
Notes and accounts payable	\$ 1,051,734	\$ 1,051,734	\$	-				
Bonds	224,669	221,523		(3,145)				
Long-term loans	244,866	241,788		(3,070)				
Total liabilities	\$ 1,521,269	\$ 1,515,045	\$	(6,216)				
Derivatives (*3)								
Not subject to hedge accounting	\$ (3,033)	\$ (3,033)	\$	-				
Subject to hedge accounting	(82)	(82)		-				
Total derivative transactions	\$ (3,115)	\$ (3,115)	\$	_				

(\*1) Cash is omitted from the notes. Time deposits, short-term loans, current portion of long-term loans, commercial papers, and current portion of bonds are omitted

from the notes because their fair values approximate their carrying amounts due to their short maturities. (\*2) Stocks and other securities without market quotations are not included in "Investment securities (\*2)". The carrying amount of such financial instruments on the consolidated balance sheet is as follows.

		Million	housands of U.S. dollars		
		2023		2022	2023
Unlisted equity securities	¥	4,552	¥	6,071	\$ 34,090
Investments in unconsolidated subsidiaries and affiliates		9,341		9,017	69,954
Total	¥	13,893	¥	15,089	\$ 104,044

(\*3) Receivables and payables arising from derivative transactions are presented as a net value with the amount in parentheses representing a net liability position.

The redemption schedule for time deposits and notes and accounts receivable with maturity dates at March 31, 2023 is summarized as follows:

	Millions of yen	
	Over 1 year Within 1 year less than 5	
Time deposits	¥ 40,045 ¥	_
Notes and accounts receivable	302,105	_
Total	¥ 342,151 ¥	_
	Thousands of U.S. dollars	
	Over 1 year Within 1 year less than 5	
Time deposits	\$ 299,895 \$	-
Notes and accounts receivable	2,262,450	_
Total	\$ 2,562,353 \$	_

With respect to the redemption schedule of bonds, long-term loans and finance lease obligations, please refer to Note 12.

The fair value of financial instruments is classified into the following three levels based on the observability and materiality of the inputs used to determine fair value.

Level 1 fair value:

In the inputs related to the calculation of observable fair value, fair value is calculated based on quoted market prices for assets or liabilities whose fair value are formed in an active market.

Level 2 fair value:

In the inputs related to the calculation of observable fair value, fair value is calculated by using inputs related to the calculation of fair value other than Level 1 input.

Level 3 fair value:

Fair value is calculated using inputs related to the calculation of unobservable fair value.

When multiple inputs that have a significant effect on fair value are used, fair value is classified into the level with the lowest priority in the fair value calculation among the levels to which those inputs belong.

Financial instruments recorded on the consolidated balance sheet at fair value.

		Millions of yen						
		2023						
		Level 1	Le	evel 2	Level 3			Total
Investments in securities								
Other securities								
Shares	¥	55,849	¥	-	¥	-	¥	55,849
Derivatives								
Forward exchange contracts		-		(416)		-		(416)
Total assets	¥	55,849	¥	(416)	¥	_	¥	55,432
				Millions 202	22			
		Level 1	14	vel 2	 Lev	al 3		Total
Investments in securities								
Other securities								
Shares	¥	60,511	¥	_	¥	_	¥	60,511
Derivatives								
Forward exchange contracts		_		132		_		132
Total assets	¥	60,511	¥	132	¥	_	¥	60,644
				Thousands of	U.S. dollar	s		
				202	23			
		Level 1	Le	evel 2	Lev	el 3		Total

	Level I	Level 2		Level 3		lotal
Investments in securities						
Other securities						
Shares	\$ 418,251	\$	-	\$	-	\$ 418,251
Derivatives						
Forward exchange contracts	-		(3,115)		-	(3,115)
Total assets	\$ 418,251	\$	(3,115)	\$	-	\$ 415,128

Financial instruments other than those recorded on the consolidated balance sheets at fair value

		Millions of yen							
		2023							
	Lev	Level 1 Level 2			el 3	Total			
Notes and accounts receivable	¥	-	¥ 302,105	¥	-	¥ 302,105			
Total assets	¥	-	¥ 302,105	¥	_	¥ 302,105			
Notes and accounts payable		_	140,438		_	140,438			
Bonds		_	29,580		_	29,580			
Long-term loans		-	32,286		_	32,286			
Total liabilities	¥	-	¥ 202,304	¥	-	¥ 202,304			

107

		Millions of yen 2022									
	Leve	el 1	Level 2	Lev	rel 3		Total				
Notes and accounts receivable	¥	_	¥ 289,862	¥	_	¥	289,862				
Total assets	¥	_	¥ 289,862	¥	_	¥	289,862				
Notes and accounts payable		_	149,036		_		149,036				
Bonds		_	19,820		_		19,820				
Long-term loans		_	27,992		_		27,992				
Total liabilities	¥	_	¥ 196,849	¥	_	¥	196,849				

	 Thousands of U.S. dollars									
	2023									
	Level 1 Level 2 Level 3									
Notes and accounts receivable	\$ -	\$ 2,262,450	\$	-	\$ 2,262,450					
Total assets	\$ -	\$ 2,262,450	\$	-	\$ 2,262,450					
Notes and accounts payable	-	1,051,734		-	1,051,734					
Bonds	-	221,523		-	221,523					
Long-term loans	-	241,788		-	241,788					
Total liabilities	\$ -	\$ 1,515,045	\$	-	\$ 1,515,045					

Explanation of valuation techniques used, and inputs related to the calculation of fair value.

(i) Notes and accounts receivable

The fair value of notes and accounts receivable is calculated based on the present values classified by the certain period of times which are discounted respectively by the interest rate determined taking into account the remaining period to maturity and is classified as Level 2.

(ii) Investment securities

Listed stocks are valued by using quoted market prices. Since listed stocks are traded in active markets, their fair value is classified as Level 1.

(iii) Derivative

Fair value is calculated based on prices, etc., provided by counterparty financial institutions and is classified as Level 2.

The fair value of foreign currency forward exchange contracts and other derivatives that applied the allocation method is included in the fair value of the underlying accounts receivable and payable.

The fair value of interest rate swaps that applied the exceptional accounting treatment is included in the long-term loans because it is accounted for as if the interest rates applied to the swaps had originally applied to the underlying long-term loans.

(iv) Notes and accounts payable

The fair value of notes and accounts payable is calculated based on the present values classified by the certain period of times which are discounted respectively by the interest rate determined taking into account the remaining period to maturity and is classified as Level 2.

(v) Bonds

The fair value of bonds issued by the Company is calculated based on quoted market prices and classified as Level 2.

(vi) Long-term loans

The fair value of long-term loans payable is calculated based on the present value of the total of principal and interest discounted by the incremental borrowing rate and is classified as Level 2.

## **20. DERIVATIVES AND HEDGING ACTIVITIES**

The currency-related derivatives positions outstanding for which hedge accounting has not been applied at March 31, 2023 and 2022 are as follows:

				I	Millions				
Classification	Transaction	(notio	tract value onal principal amount)	Contract val (notional prin amount ove one year)	cipal er		r value		uation 1 (loss)
	Foreign currency forward exchange contracts:								
	Selling:								
	U.S. dollars	¥	5,287	¥	-	¥	(61)	¥	(61)
	Yen		226		-		(2)		(2)
	Euro		13,918		-		(283)		(283)
Over-the-	RMB		311		-		0		0
counter	IDR		2,002		-		(37)		(37)
transactions	Others		152		-		(2)		(2)
	Buying:								
	U.S. dollars		4,770		-		(20)		(20)
	Yen		3,045		-		(2)		(2)
	Euro		186		-		5		5
	Others		165		-		(0)		(0)
Total		¥	30,066	¥	-	¥	(405)	¥	(405)
				I	Millions				
					202	2			
Classification	Transaction	(notio	tract value mal principal	Contract val (notional prin amount ove one year)	cipal er	Fai	rvalue		uation

Classification	Transaction	(notio	tract value nal principal mount)	(notional amou	ct value principal nt over year)	Fair	r value		uation 1 (loss)
	Foreign currency forward exchange contracts:								
	Selling:								
	U.S. dollars	¥	11,953	¥	_	¥	(373)	¥	(373)
	Yen		566		_		24		24
	Euro		13,154		_		298		298
Over-the-	RMB		706		_		(45)		(45)
counter	IDR		1,835		_		(14)		(14)
transactions	Others		161		_		(11)		(11)
	Buying:								
	U.S. dollars		4,679		_		98		98
	Yen		3,130		_		(127)		(127)
	Euro		251		_		10		10
	Others		185		_		7		7
Total		¥	36,626	¥	_	¥	(133)	¥	(133)

109

110

VAGASE Report 2023

					Thousands of	U.S. de	ollars	
					202	23		
Classification	Transaction	(noti	ntract value ional principal amount)	(notio am	ract value nal principal punt over ne year)	F	-air value	aluation ain (loss)
	Foreign currency forward exchange contracts:							
	Selling:							
	U.S. dollars	\$	39,594	\$	-	\$	(457)	\$ (457)
	Yen		1,693		-		(15)	(15)
	Euro		104,231		-		(2,119)	(2,119)
Over-the-	RMB		2,329		-		0	0
counter	IDR		14,993		-		(277)	(277)
transactions	Others		1,138		-		(15)	(15)
	Buying:							
	U.S. dollars		35,722		-		(150)	(150)
	Yen		22,804		-		(15)	(15)
	Euro		1,393		-		37	37
	Others		1,236		-		(1)	(1)
Total		\$	225,163	\$	-	\$	(3,033)	\$ (3,033)

The currency-related derivatives positions outstanding for which hedge accounting has been applied at March 31, 2023 and 2022 are as follows:

					Millions	of yen		
					202	23		
Method for hedge accounting	Transaction	Major hedged item	(notion	ract value al principal nount)	Contrac (notional   amoun one y	principal t over	Fair	value
	Foreign currency forward exchange contracts:							
	Selling:							
	U.S. dollars		¥	-	¥	-	¥	-
	Euro	Accounts		335		-		(8)
Deferral	RMB	receivable		72		-		0
hedge	Others			17		-		(0)
accounting	Buying:							
	U.S. dollars			5,480		-		(13)
	Euro	Accounts		359		-		11
	RMB	payable		57		-		0
	Others			67		-		0
Allocation	Foreign currency forward exchange contracts:							
method for	Selling							
foreign	Euro	Accounts		110		-		(*)
currency	Others	receivable		12		-		(*)
forward	Buying:							
exchange	Euro	Accounts		202		-		(*)
contracts	THB			122		-		(*)
(Note 2(p))	Others	payable		12		-		(*)
Total			¥	6,850	¥	-	¥	(11)

			Millions of yen						
			2022						
Method for hedge accounting	Transaction	Major hedged item	Contract value (notional principal amount)		Contract value (notional principal amount over one year)		Fair value		
	Foreign currency forward exchange contracts:								
	Selling:								
	U.S. dollars		¥	_	¥	-	¥	_	
	Euro	Accounts		342		_		(16)	
Deferral	RMB	receivable		99		_		(6)	
hedge	Others			10		_		(0)	
accounting	Buying:								
	U.S. dollars			4,879		_		274	
	Euro	Accounts		352		_		14	
	RMB	payable		7		_		0	
	Others			36		_		1	
Allocation	Foreign currency forward exchange contracts:								
method for	Selling								
foreign	Euro	Accounts		41		_		(*)	
currency	Others	receivable		11		_		(*)	
forward	Buying:								
exchange	Euro	Acceluate		86		_		(*)	
contracts	THB	Accounts		81		_		(*)	
(Note 2(p))	Others	payable		7		_		(*)	
Total			¥	5,956	¥	_	¥	266	

				1	housands c	of U.S. dollar	s	
					20	23		
Method for hedge accounting	Transaction	Major hedged item	Contract value (notional principal amount)		Contract value (notional principal amount over one year)		Fai	ir value
	Foreign currency forward exchange contracts:							
	Selling:							
	U.S. dollars		\$	-	\$	-	\$	-
	Euro	Accounts		2,509		-		(60)
Deferral	RMB	receivable		539		-		0
hedge	Others			127		-		(1)
accounting	Buying:							
	U.S. dollars			41,039		_		(97)
	Euro	Accounts		2,689		-		82
	RMB	payable		427		-		0
	Others			502		-		0
Allocation	Foreign currency forward exchange contracts:							
method for	Selling							
foreign	Euro	Accounts		824		_		(*)
currency	Others	receivable		90		-		(*)
forward	Buying:							
exchange	Euro	Accounts		1,513		_		(*)
contracts	THB			914		-		(*)
(Note 2(p))	Others	payable		90		-		(*)
Total			\$	51,299	\$	_	\$	(82)

(\*): The fair value of foreign currency forward exchange contracts that qualify for the allocation method is included in the fair value of the underlying accounts receivable and payable.

NAGASE Report 2023

The interest-related derivatives positions outstanding for which hedge accounting has been applied at March 31, 2022 are as follows.

			Millions of yen				
			2022				
Method for hedge accounting	Transaction	Hedged item	(notion	ract value al principal nount)	Contrac (notional amoun one y	it over	Fair value
Swap rates applied to	Interest-rate swap transactions	Long-term					
underlying long-term loans	(pay-fixed, receive-variable)	loans	¥	4,000	¥	_	(*)

(\*): Since interest-rate swap agreements are accounted for as if the interest rates applied to the swaps had originally applied to the underlying long-term loans, their fair values were included in the fair value of the long-term loans.

## 21. RESEARCH AND DEVELOPMENT COSTS

Research and development costs included in selling, general and administrative expenses for the years ended March 31, 2023 and 2022 totaled ¥5,755 million (\$43,099 thousand) and ¥5,539 million, respectively.

## **22. OPERATING LEASES**

Future minimum lease payments subsequent to March 31, 2023 under noncancelable operating leases are as follows:

Year ending March 31,	Millio	ns of yen	 ousands of .S. dollars
2024	¥	269	\$ 2,015
2025 and thereafter		177	1,326
Total	¥	447	\$ 3,348

(\*): Since consolidated subsidiaries outside Japan that adopt U.S. accounting standards have applied ASC842, "Leases," from the current fiscal year, future minimum lease payments at the end of the current fiscal year under noncancelable operating leases have decreased.

## **23. CONTINGENT LIABILITIES**

At March 31, 2023, the Company and its consolidated subsidiaries had contingent liabilities as guarantors of loans of customers and other in the aggregate amount of ¥54 million (\$404 thousand).

In addition, at March 31, 2023, the Company and its consolidated subsidiaries had contingent liabilities arising from notes discounted with banks in the amount of ¥355 million (\$2,659 thousand).

## **24. AMOUNTS PER SHARE**

Amounts per share at March 31, 2023 and 2022 and for the years then ended are as follows:

	Y	Yen		
	2023	2022	2023	
Profit attributable to owners of parent:				
Basic	¥ 199.54	¥ 213.46	\$ 1.49	
Diluted	-	-	-	
Net assets	3,139.26	2,868.22	23.51	
Cash dividends applicable to the year	70.00	54.00	0.52	

Basic profit attributable to owners of parent per share has been computed based on the profit attributable to owners of parent available for distribution to the shareholders of common stock and the weighted-average number of shares of common stock outstanding during the year.

Diluted profit attributable to owners of parent per share for the years ended March 31, 2023 and 2022 has not been presented because no potentially dilutive shares of common stock were outstanding.

Net assets per share have been computed based on the number of shares of common stock outstanding at the year end. Cash dividends per share represent the cash dividends proposed by the Board of Directors as applicable to the respective years together with the interim cash dividends paid.

The Company's shares held by the Stock-Granting Trust for Directors are included in treasury stock in shareholders' equity. These are excluded from the total number of issued shares at the end of the period when calculating net assets per share. Also, these are excluded from the calculation of average number of shares during the period when calculating profit attributable to owners of parent per share.

The number of such shares at the end of the period excluded from the calculation of net assets per share was 292,200 shares, while the average number of shares during the period excluded from the calculation of profit attributable to owners of parent per share was 22,477 shares.

The financial data used in the computation of basic profit attributable to owners of parent per share for the years ended March 31, 2023 and 2022 are summarized as follows:

Profit attributable to owners of parent

Profit available for distribution to shareholders of common stock Weighted-average number of shares

## **25. CASH AND TIME DEPOSITS**

A reconciliation of cash and time deposits in the accompanying consolidated balance sheets at March 31, 2023 and 2022 and cash and cash equivalents in the accompanying consolidated statements of cash flows for the years then ended is as follows:

Cash and time deposits

Time deposits with maturities of more than three months Cash and cash equivalents

## **26. SEGMENT INFORMATION**

### (a) Overview of reportable segments

The Company's reportable segments are those units comprising the NAGASE Group for which separate financial information is available and for which the board of directors makes regular decisions regarding resource allocation and reviews operating performance.

The Company classifies the reportable segments according to the position of the business in the value chain and the target market(s). Accordingly, the Company has defined five segment categories: Functional Materials (positioned in the upstream value chain), Advanced Materials & Processing (positioned in the next stage of the value chain), Electronics & Energy, Mobility, and Life & Healthcare (these last three segments functioning across all industries).

The following describes the major products and services handled by each reportable segment.

The Functional Materials segment is engaged in the sales of materials for paints/inks, and adhesives, urethane materials and auxiliary materials, plastic materials, plastic

Millio	Thousands of U.S. dollars	
2023	2022	2023
¥ 23,625	¥ 25,939	\$ 176,927
23,625	25,939	176,927
118,398,261	121,522,286	

	Million	s of yen		housands of U.S. dollars
	2023		2022	2023
¥	40,897	¥	54,211	\$ 306,276
	(565)		(874)	(4,231)
¥	40,331	¥	53,336	\$ 302,037

additives, industrial oil solutions, water processing raw materials, surfactant raw materials, fluorochemicals, encapsulant materials, 5G materials, silicone materials, environmental solutions and environment-related commercial products, sintered metal filters, and more for the paints/inks, resins, urethane foam, organic synthesis, surfactants, electronics chemicals, communications equipment, water processing, metal processing, plastic and film processing, and other industries.

The Advanced Materials & Processing Segment is engaged in the sales of dyestuffs, pigments, additives, processed pigments, dispersing elements, functional pigments, thermal paper materials, toner and inkjet materials, thermoplastic resins, thermosetting resins, automobile refinish paints, conductive coatings, synthetic rubber, inorganic materials, plastics products, resin molding tools/dies, and more for the dye/additive, coatings, ink, plastic compounds, masterbatch, stationery, digital print processing material, digital printing, fiber processing, raw resin material, resin molding, functional film and sheet, appliance and office automation device, electronics, packaging material, daily commodities, household goods, hygiene materials, construction material, and other industries.

The Electronics & Energy Segment is engaged in the sales of formulated epoxy resins, fluorine products, precision abrasives, semiconductor assembly materials and devices, adhesives and encapsulant materials, display panel components and devices, chemical management equipment for display manufacturing processes, low-temperature/vacuum equipment, liquid state analysis equipment, LEDs, 3D printing products, design and manufacture of storage battery systems, solar panels, optical wireless communication equipment, and other products for the semiconductor, electronic component, AR/VR, environmental energy, 3D printing, heavy electrical and light electrical, HDD, automotive and aircraft, display, touch panel, housing, lighting, storage battery, energy, renewable energy, security device, large-scale commercial facility, and other industries. Its main services include energy management system proposals, battery assessments, and health care services.

The Mobility Segment is engaged in the sales of plastic products in general, materials for secondary batteries, interior and exterior materials and components, materials for

functional components, products for electrification, sensor components, in-vehicle electronics products, in-vehicle display-related components, self-driving-related products, and other products for the overall mobility industry and related industries.

The Life & Healthcare segment is engaged in the sale of pharmaceutical/agricultural chemicals and materials, research products, in vitro diagnostics, enzymes, food additives, food ingredients, sports nutrition products, nutrient premixes, additives for cosmetics, feeds, surfactants, and medical appliances for the pharmaceutical, food and beverage, cosmetics, agricultural, toiletries, and health care industries. The segment offers radiation measurement and sleep measurement as one of its main services. In addition, this segment sells cosmetics, health foods, and beauty foods directly to consumers.

## (b) Calculation methods of net sales, income or loss, assets, and other items by reportable segments

The accounting policies of reportable segments are generally identical to those described in Note 2. Reportable segment income corresponds to operating income in the consolidated statements of income. Intersegment internal income and transfers are determined based on the values of transactions at actual market prices.

Information by reportable segments for the year ended March 31, 2023 and 2022 are as follows:

					N	fillions of yer	1				
						2023					
			Reportable	Segments							
	Functional Materials	Advanced Materials & Processing	Electronics & Energy	Mobility	Life & Healthcare	Total	Others	Total	Corporate	Adjustments	Consolidate
Sales to customers	¥112,092	¥265,024	¥136,975	¥125,560	¥273,161	¥912,815	¥ 81	¥912,896	¥ –	¥ –	¥912,89
Intersegment sales and											
transfers	853	755	2,580	2,257	490	6,936	7,439	14,376	-	(14,376)	
Net sales	112,946	265,779	139,555	127,817	273,651	919,751	7,521	927,273	-	(14,376)	912,89
Segment income	8,810	9,342	9,273	4,794	10,581	42,802	108	42,910	(9,932)	394	33,37
Segment assets	87,094	156,840	77,666	74,739	240,442	636,782	3,221	640,004	189,535	(66,850)	762,68
Other items											
Depreciation and											
amortization other than											
amortization of goodwill	477	1,440	1,608	468	6,536	10,531	19	10,551	1,826	-	12,37
Amortization of goodwill	134	-	51	-	2,359	2,545	-	2,545	-	-	2,54
Unamortized balance of											
goodwill	1,890	-	442	-	26,671	29,004	-	29,004	-	-	29,00
Investments in affiliates											
accounted for by the											
equity method	1,334	1,920	2,562	1,259	3,268	10,344	104	10,449	-	(0)	10,44
Increase in property, plant											
and equipment, net and											
intangible assets	421	2,177	1,908	279	5,737	10,524	7	10,531	6,642	-	17,17

					м	lillions of yer	I				
						2022					
			Reportable	Segments							
	Functional Materials	Advanced Materials & Processing	Electronics & Energy	Mobility	Life & Healthcare	Total	Others	Total	Corporate	Adjustments	Consolidated
Sales to customers	¥ 99,874	¥257,283	¥128,131	¥103,389	¥191,634	¥780,313	¥ 244	¥780,557	¥ —	¥ —	¥780,557
Intersegment sales and											
transfers	711	777	2,319	2,389	452	6,649	4,649	11,298	-	(11,298)	-
Net sales	100,585	258,060	130,450	105,778	192,087	786,962	4,893	791,856	-	(11,298)	780,557
Segment income	7,823	10,858	10,278	4,131	9,429	42,521	100	42,621	(7,690)	331	35,263
Segment assets	83,793	164,249	77,163	68,492	218,060	611,759	2,838	614,598	190,048	(64,926)	739,720
Other items											
Depreciation and											
amortization other than											
amortization of goodwill	465	1,447	1,479	342	5,959	9,694	16	9,711	1,505	-	11,216
Amortization of goodwill	111	178	42	-	2,145	2,478	-	2,478	-	-	2,478
Unamortized balance of											
goodwill	1,853	-	452	-	27,186	29,492	-	29,492	-	-	29,492
Investments in affiliates											
accounted for by the											
equity method	1,300	1,828	2,761	1,403	3,139	10,432	95	10,528	-	(0)	10,528
Increase in property, plant											
and equipment, net and											
intangible assets	562	1,742	1,610	558	2,435	6,909	25	6,934	3,791	-	10,725

						2023					
			Reportable	Segments							
	Functional Materials	Advanced Materials & Processing	Electronics & Energy	Mobility	Life & Healthcare	Total	Others	Total	Corporate	Adjustments	Consolidated
Sales to customers	\$ 839,452	\$1,984,752	\$1,025,799	\$ 940,313	\$2,045,690	\$6,836,029 \$	607	\$6,836,636	\$ -	\$ - :	\$6,836,636
Intersegment sales and											
transfers	6,388	5,654	19,322	16,903	3,670	51,943	55,710	107,661	-	(107,661)	-
Net sales	845,847	1,990,407	1,045,121	957,216	2,049,360	6,887,973	56,324	6,944,305	-	(107,661)	6,836,636
Segment income	65,978	69,962	69,445	35,902	79,241	320,542	809	321,351	(74,380)	2,951	249,914
Segment assets	652,243	1,174,568	581,637	559,717	1,800,659	4,768,831	24,122	4,792,960	1,419,419	(500,637)	5,711,735
Other items											
Depreciation and											
amortization other than											
amortization of goodwill	3,572	10,784	12,042	3,505	48,948	78,866	142	79,016	13,675	-	92,691
Amortization of goodwill	1,004	-	382	-	17,666	19,059	-	19,059	-	-	19,059
Unamortized balance of											
goodwill	14,154	-	3,310	-	199,738	217,210	-	217,210	-	-	217,210
Investments in affiliates											
accounted for by the											
equity method	9,990	14,379	19,187	9,429	24,474	77,466	779	78,252	-	(0)	78,245
Increase in property, plant											
and equipment, net and											
intangible assets	3,153	16,303	14,289	2,089	42,964	78,814	52	78,866	49,742	-	128,615

Thousands of U.S. dollars

## (d) Geographical information

Net sales by country or region for the years ended March 31, 2023 and 2022 are summarized as follows:

				Million	s of yen			
				20	23			
		Re	portable Segme	nts				
	Functional Materials	Advanced Materials & Processing	Electronics & Energy	Mobility	Life & Healthcare	Others (Note) 3	Total	Composition (%)
Japan	¥ 44,808	¥ 61,641	¥ 51,955	¥ 39,817	¥ 67,103	¥ 81	¥265,407	29.1
Greater China	13,288	115,304	56,943	33,499	3,276	-	222,312	24.4
ASEAN	29,358	73,801	7,540	36,541	5,507	-	152,750	16.7
Americas	20,969	6,893	6,929	14,039	122,538	-	171,370	18.8
Europe	2,660	5,606	4,712	1,321	74,386	-	88,686	9.7
Other	1,007	1,775	8,893	342	349	-	12,368	1.3
Revenues from contracts with								
customers	112,092	265,024	136,975	125,560	273,161	81	912,896	100.0
Net sales to customers	112,092	265,024	136,975	125,560	273,161	81	912,896	100.0

1. Net sales are categorized by country or region, according to the location of the customer.

2. Major countries and regions in each category other than Japan

(1) Greater China..... China, Hong Kong, Taiwan

(2) ASEAN ...... Thailand, Vietnam, Indonesia (3) Americas.......... U.S., Mexico

(4) Europe...... U.K., Germany

(5) Other.... ..... Korea

3. "Others" is a business segment consisting of businesses not included in Reportable Segments, and includes information processing services, and professional service.

				Millions	s of yen			
				20	22			
		Rej	portable Segmer	ts				
	Functional Materials	Advanced Materials & Processing	Electronics & Energy	Mobility	Life & Healthcare	Others (Note) 3	Total	Composition (%)
Japan	¥ 40,971	¥ 69,123	¥ 50,640	¥ 31,555	¥ 57,825	¥ 244	¥250,360	32.1
Greater China	11,987	117,092	54,354	30,534	3,594	_	217,562	27.9
ASEAN	26,580	58,949	7,267	29,416	3,493	_	125,707	16.1
Americas	16,703	6,172	5,221	10,249	79,243	_	117,589	15.1
Europe	2,634	4,598	4,071	1,466	47,083	_	59,855	7.7
Other	996	1,347	6,575	167	394	_	9,481	1.1
Revenues from contracts with								
customers	99,874	257,283	128,131	103,389	191,634	244	780,557	100.0
Net sales to customers	99,874	257,283	128,131	103,389	191,634	244	780,557	100.0

1. Net sales are categorized by country or region, according to the location of the customer.

2. Major countries and regions in each category other than Japan

(1) Greater China..... China, Hong Kong, Taiwan

(2) ASEAN ..... Thailand, Vietnam, Singapore

(3) Americas...... U.S., Mexico

(4) Europe...... U.K., Germany

(5) Other..... Korea

3. "Others" is a business segment consisting of businesses not included in Reportable Segments, and includes information processing services, and professional service.

				Thousands o	of U.S. dollars			
				20	)23			
		Re	portable Segme	nts				
	Functional Materials	Advanced Materials & Processing	Electronics & Energy	Mobility	Life & Healthcare	Others (Note) 3	Total	Composition (%)
Japan	\$ 335,565	\$ 461,627	\$ 389,089	\$ 298,188	\$ 502,531	\$ 607	\$1,987,621	29.1
Greater China	99,513	863,506	426,443	250,872	24,534	-	1,664,884	24.4
ASEAN	219,861	552,692	56,467	273,654	41,242	-	1,143,938	16.7
Americas	157,036	51,621	51,891	105,137	917,681	-	1,283,382	18.8
Europe	19,921	41,983	35,288	9,893	557,073	_	664,165	9.7
Other	7,541	13,293	66,599	2,561	2,614	-	92,623	1.3
Revenues from contracts with								
customers	839,452	1,984,752	1,025,799	940,313	2,045,690	607	6,836,636	100.0
Net sales to customers	839,452	1,984,752	1,025,799	940,313	2,045,690	607	6,836,636	100.0

1. Net sales are categorized by country or region, according to the location of the customer. 2. Major countries and regions in each category other than Japan

(1) Greater China.... China, Hong Kong, Taiwan (2) ASEAN...... Thailand, Vietnam, Indonesia

(3) Americas...... U.S., Mexico

(4) Europe..... U.K., Germany

(5) Other..... Korea

3. "Others" is a business segment consisting of businesses not included in Reportable Segments, and includes information processing services, and professional service.

Information of major customers not presented here, since no single customer accounts for 10% or more of consolidated net sales.

Property, plant and equipment by country or region as of March 31, 2023 and 2022 are summarized as follows:

	Millio	ns of yen	Thousands of U.S. dollars
	2023	2022	2023
Japan	¥ 59,807	¥ 62,185	\$ 447,892
Other	22,257	10,369	166,682
Total	¥ 82,064	¥ 72,554	\$ 614,574

(e) Information on loss on impairment of fixed assets per reportable segments Loss on impairment of fixed assets for the years ended March 31, 2023 and 2022 is as follows:

					Millions of yen				
					2023				
			Reportable						
	Functional Materials	Advanced Materials & Processing	Electronics & Energy	Mobility	Life & Healthcare	Total	Others	Eliminations or corporate	Total
Loss on impairment of fixed assets	¥ —	¥ 2,825	¥ 12	¥ —	¥ —	¥ 2,838	¥ –	• ¥ —	¥ 2,838

The Company conducted a review of the future business plans for the business assets for the products and manufacturing process development business related to resins and for the development and manufacturing business in connection with water-soluble support materials for 3D printing, both in the Advanced Materials & Processing segment. As a result, the Company determined that future cash flows fell below book value. Therefore, the Company wrote down the book value of these assets to their recoverable amounts and recorded impairment losses of ¥2,285 million (\$17,122 thousand) and ¥539 million (\$4,037 thousand), respectively.

					Millions of yen					
		2022								
		Reportable Segments								
	Functional Materials	Advanced Materials & Processing	Electronics & Energy	Mobility	Life & Healthcare	Total	Others	Eliminations or corporate	Total	
Loss on impairment of fixed assets	¥ —	¥ 2,974	¥ —	¥—	¥ —	¥ 2,974	¥—	¥ —	¥ 2,974	

The Company no longer expects the profitability originally anticipated for the product and manufacturing process development business related to resins in the Advanced Materials & Processing segment. Therefore, the Company has written down the book value of goodwill and other intangible fixed assets related to this business to their recoverable amounts, recording impairment losses in the amount of ¥2.911 million.

				Thous	ands of U.S. d	ollars			
					2023				
			Reportable	Segments					
	Functional Materials	Advanced Materials & Processing	Electronics	Mobility & Energy	Life & Healthcare	Total	Others	Eliminations or corporate	Total
Loss on impairment of fixed assets	\$ —	\$ 21,156	\$ 90	\$-	\$ —	\$ 21,254	\$	• \$-	\$ 21,254

## **27. RELATED PARTY TRANSACTION**

A consolidated subsidiary of the Company recorded the following related-party transactions for the years ended March 31, 2023 and 2022:

				Millions	s of yen	Thousands of U.S. dollars
Name of related party	Relationship with the related party	Description of the transaction	Account	2023	2022	2023
315 Fullerton	A director of a consolidated	Rental of real	Rent payment	¥ 45	¥ 36	\$ 337
LLC (*1)	subsidiary of the Company owns a majority of the voting rights of the company.	estate (*2)	for real estate			
LivPure LLC (*3)	A close family member of a director of a consolidated subsidiary of the Company	Sale of products (*4)	Sale of sports nutrition products	26	-	\$ 195
	owns a majority of the voting rights of the company.		Accounts receivable	21	_	\$ 157
Total				¥ 92	¥ 36	\$ 689

(\*1): Mr. Donald K. Thorp, a director of Prinova Group, LLC, which is a consolidated subsidiary of the Company, owns 77% of the voting rights.

(\*2): Rent is determined taking the transactions in the neighboring area into consideration. (\*3): A close family member of Mr. Donald K. Thorp, a director of Prinova Group, LLC, which is a consolidated subsidiary of the Company, owns 67% of the voting rights. (\*4). Transaction terms relating to sale of products, and policies on determination of transaction terms are determined in the same manner as general transactions.

## **28. SUBSEQUENT EVENTS**

### (a) Cash Dividends

The following distribution of retained earnings of the Company, which has not been reflected in the accompanying consolidated financial statements for the year ended March 31, 2023, was approved at a meeting of the shareholders held on June 20, 2023:

	Milli	ons of yen	Th U	nousands of J.S. dollars
Cash dividends (¥40.0 = U.S.\$ 0.3 per share)	¥	4,696	\$	35,168
	-			

(\*): Total amount of dividends for common stock of 4,696 million yen includes dividends of 11 million yen in relation to the Company's shares held by the Stock-Granting Trust for Directors.

## (b) Acquisition of treasury stock

The Company resolved matters relating to the acquisition of treasury stock at the meeting of its Board of Directors held on May 9, 2023 as follows, pursuant to the provision of Article 156, as applied pursuant to Article 165, paragraph (3) of the Companies Act. (1) Reason for the acquisition of treasury stock

The Company will acquire treasury stock with the aim of improving the corporate value through further improvement in capital efficiency as a result of taking into consideration comprehensively the current valuation of the Company's shares in the market, the status of financial soundness, surplus investment capacity for growth, and others, as part of efforts to improve capital efficiency from both business and financial aspects under the Medium-term Management Plan ACE 2.0.

(2) Details of matters relating to the acquisition (i) Type of shares to be acquired (ii) Total number of shares that can be acquired (iii) Total value of shares that can be acquired Up to ¥8 billion (iv) Acquisition period (v) Acquisition method

\* Reference: Treasury stock held as of April 30, 2023 Total number of issued shares (excluding treasury stock)

117,413,767 shares Number of shares of treasury stock 494,518 shares (\*) The number of treasury stock above does not include 292,200 shares of the Company's stock held by the Stock-Granting Trust for Directors.

119

Common stock of the Company Up to 6,000,000 (5.11% of total number of issued shares (excluding treasury stock)) From May 10, 2023 to December 22, 2023 To be purchased on the market

120

VAGASE Report 2023

# Investor Information (As of March 31, 2023)

## Stock status

Stock exchang	e Tokyo (Prime Market)
Code	8012
Stock	Total number of shares issuable: 346,980,000 shares
status	lssued number of shares: 117,908,285 shares
Number of shareholders	25,770

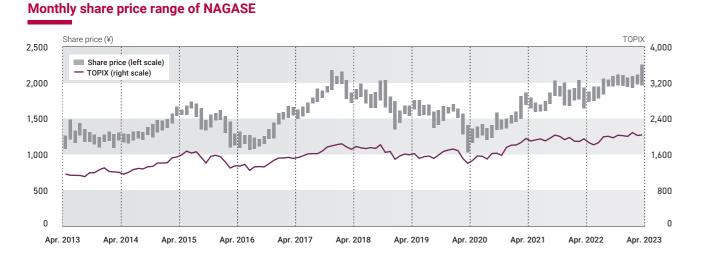
#### Composition of shareholders Financial institutions (34) 0.88% 0.42% 40,809,000 shares B Foreign corporations, etc. D (265)33,656,000 shares C Individuals and others (25,178) By shareholder 23.913.000 shares Domestic corporations c20.289 type (261) 17,995,000 shares Securities companies (31) 1,039,000 shares 28.54% Treasury stock (1) 494,000 shares

Name	Number of shares held (thousands)	% of Total Shares Outstanding
The Master Trust Bank of Japan, Ltd. (Trust Account)	15,078	12.84
NORTHERN TRUST CO. (AVFC) RE SILCHESTER INTERNATIONAL INVESTORS INTERNATIONAL VALUE EQUITY TRUST	5,375	4.58
Custody Bank of Japan, Ltd. (Trust Account)	5,028	4.28
Sumitomo Mitsui Trust Bank, Limited	4,776	4.07
Sumitomo Mitsui Banking Corporation	4,377	3.73
Nippon Life Insurance Company	3,589	3.06
Reiko Nagase	3,503	2.98
Nagase & Co., Ltd. Own Share Investment Association	3,492	2.97
Nagase Shunzo Co., Ltd.	2,688	2.29
NORTHERN TRUST CO. (AVFC) RE U.S. TAX EXEMPTED PENSION FUNDS	2,302	1.96

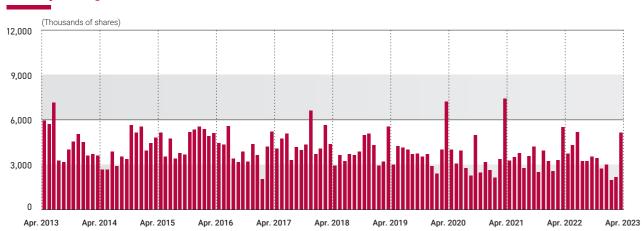
\* The above figures do not include treasury stock (494,518 shares)

Principal shareholders

Note: Treasury stock was excluded when calculating the percentage of total shares outstanding held.



## Monthly trading volume



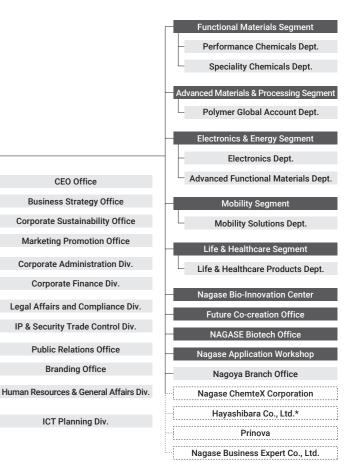
# Corporate information (As of March 31, 2023)

Overview				
Company name	Nagase & Co., Ltd.			
Founded	June 18, 1832		- Dec Alini	
Establishment	December 9, 1917		A AND A A A A A A A A A A A A A A A A A	
Capital	¥9,699 million			
Employees	943 (consolidated: 7,220)		Osaka Head Office Provided by Mitsubishi	
Main business			-	
Main banks	Sumitomo Mitsui Banking Corporation, MUFG Bank, Mizuho Bank, Ltd., Sumitomo Mitsui Trust Bank, Limited			
	Osaka Head Office	1-1-17, Shinmachi, Nishi-ku, Osaka City, Osaka 550-8668 Tel: (81) 6-6535-2114		
	Tokyo head office	Tokiwabashi Tower, 2-6-4, Otemachi, Chiyo	oda-ku, Tokyo 100-8142 Tel: (81) 3-3665-3021	
Main offices	Nagoya branch office 3-14-18, Marunouchi, Naka-ku, Nagoya City		y, Aichi 460-8560 Tel: (81) 52-963-5615	
	Nagase Bio-Innovation Center	Kobe High Tech Park, 2-2-3, Murotani, Nish	ni-ku, Kobe City, Hyogo 651-2241 Tel: (81) 78-992-3162	
	Nagase Application Workshop	2-4-45, Higashi Tsukaguchicho, Amagasak	ki City, Hyogo 661-0011 Tel: (81) 6-4961-6730	
Number of bases	108 companies in 25 countries	3		
Number of manufacturing companies	45 companies in 15 countries			
Number of sales and service companies	63 companies in 24 countries			

## Organization (As of November 11, 2023)







# 122

2023 NAGASE