

# FACT BOOK

2001/9

長瀬産業株式会社  
NAGASE & CO.,LTD.

# 主要財務指標 Summary of Financial Data

## 連結 Consolidated

(百万円 / ¥millions)

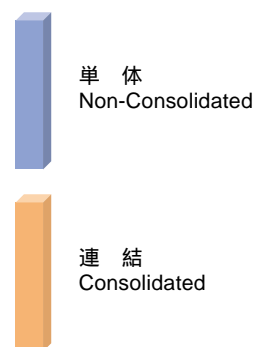
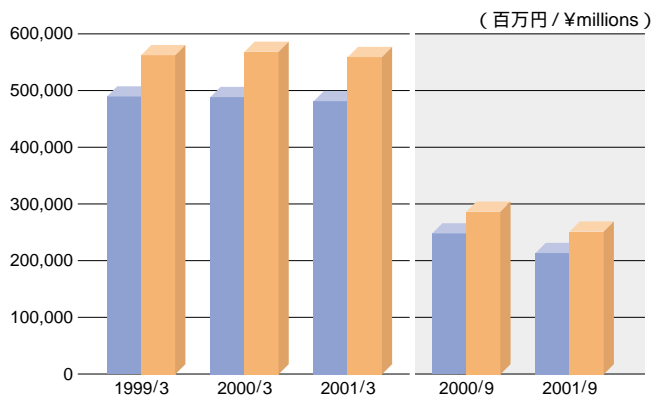
|                   |                         | 1999/3  | 2000/3  | 2001/3   | 2000/9   | 2001/9   |
|-------------------|-------------------------|---------|---------|----------|----------|----------|
| 売上高               | Net Sales               | 563,222 | 568,293 | 559,372  | 286,245  | 257,602  |
| 売上総利益             | Gross Profit            | 53,214  | 55,287  | 55,140   | 28,401   | 24,073   |
| 営業利益              | Operating Income        | 7,791   | 8,147   | 7,752    | 4,198    | 799      |
| 経常利益              | Ordinary Income         | 8,501   | 9,885   | 10,282   | 5,287    | 2,410    |
| 中間(当期)純利益         | Net Income              | 3,560   | 6,371   | 4,945    | 2,984    | 1,692    |
| 総資産額              | Total Assets            | 298,524 | 316,657 | 353,776  | 359,247  | 319,304  |
| 純資産額              | Net Assets              | 125,929 | 134,838 | 153,498  | 155,494  | 148,486  |
| 一株当たり純資産(円)       | Book Value per Share(¥) | 862.06  | 952.67  | 1,104.81 | 1,106.43 | 1,072.82 |
| 一株当たり中間(当期)純利益(円) | Earnings per Share(¥)   | 23.76   | 44.25   | 35.28    | 21.21    | 12.19    |

## 単体 Non-Consolidated

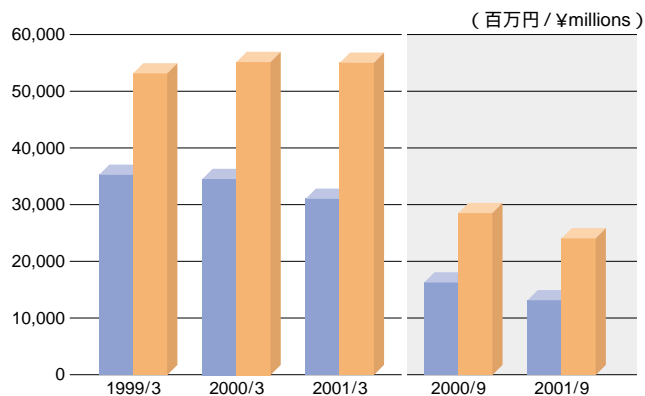
(百万円 / ¥millions)

|                   |   | 1999/3  | 2000/3  | 2001/3  | 2000/9  | 2001/9  |
|-------------------|---|---------|---------|---------|---------|---------|
| 売上高               | Net Sales   | 490,672 | 489,639 | 481,294 | 248,361 | 213,924 |
| 売上総利益             | Gross Profit                                      | 35,815  | 34,496  | 30,803  | 16,198  | 13,141  |
| 営業利益又は損失( )       | Operating Income or Loss                          | 5,392   | 4,359   | 2,280   | 1,490   | 926     |
| 経常利益              | Ordinary Income                                   | 6,753   | 6,020   | 5,697   | 3,226   | 983     |
| 中間(当期)純利益         | Net Income  | 3,464   | 4,127   | 3,004   | 2,693   | 1,191   |
| 総資産額              | Total Assets                                      | 241,229 | 250,099 | 284,772 | 297,132 | 254,597 |
| 純資産額              | Net Assets  | 102,031 | 105,963 | 121,970 | 126,132 | 116,013 |
| 発行済株式数(千株)        | Number of Shares Outstanding(Thousands of Shares) | 146,079 | 141,537 | 138,937 | 140,537 | 138,407 |
| 一株当たり純資産(円)       | Book Value per Share(¥)                           | 698.47  | 748.66  | 877.88  | 897.50  | 838.20  |
| 一株当たり中間(当期)純利益(円) | Earnings per Share(¥)                             | 23.11   | 28.65   | 21.42   | 19.12   | 8.58    |

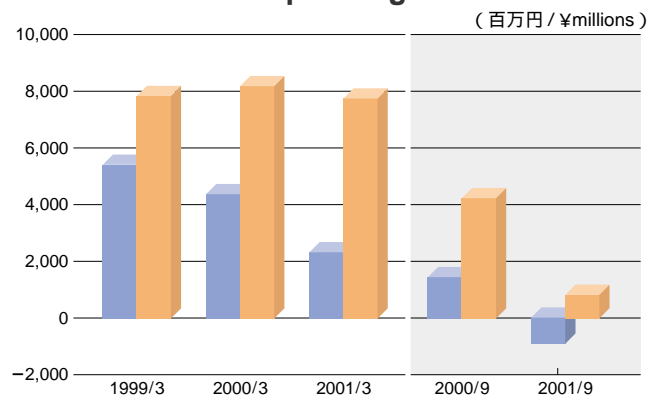
## 売上高 Net Sales



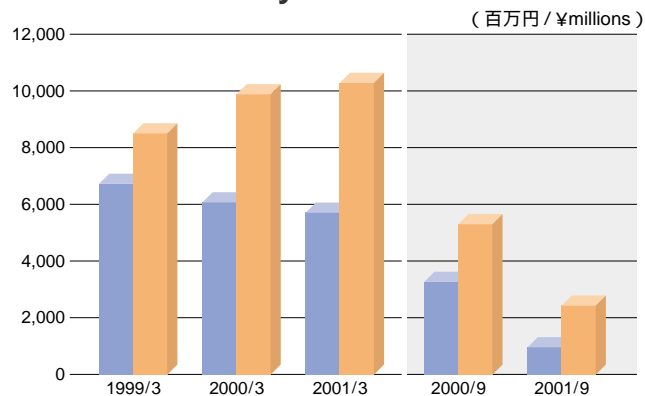
## 売上総利益 Gross Profit



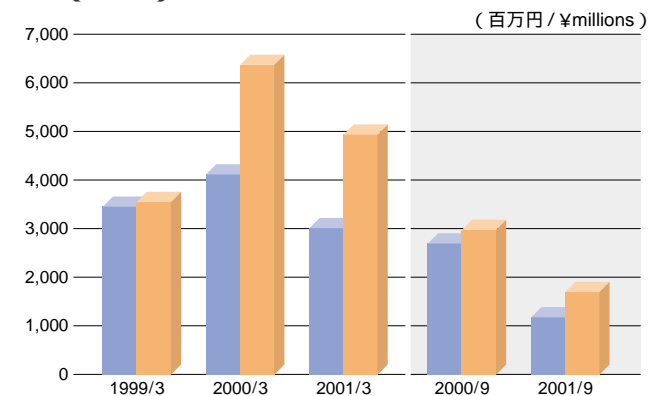
## 営業利益又は損失 Operating Income or Loss



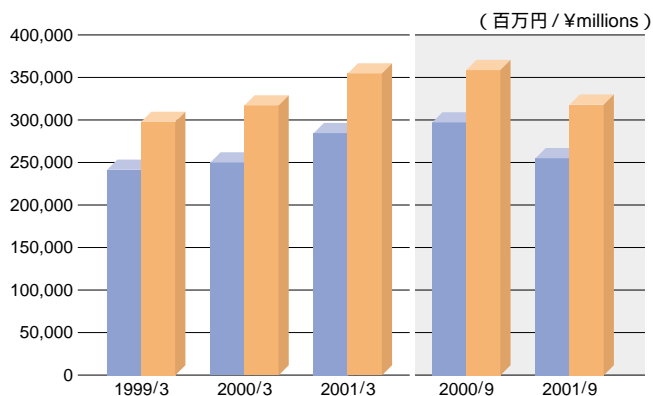
## 経常利益 Ordinary Income



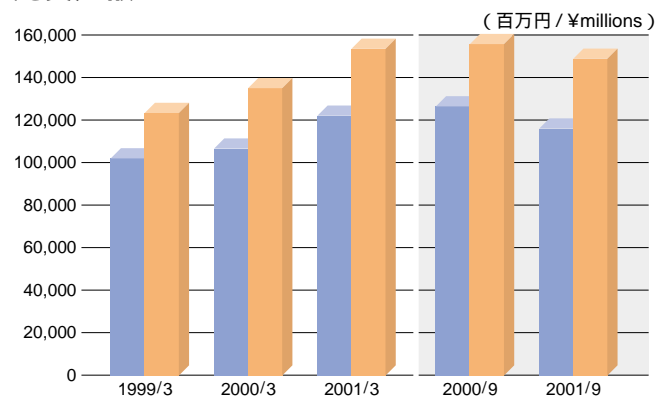
## 中間(当期)純利益 Net Income



## 総資産額 Total Assets



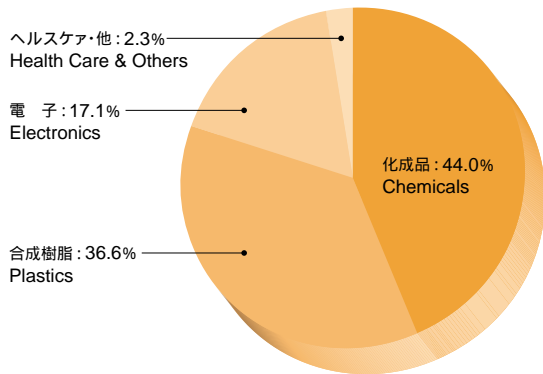
## 純資産額 Net Assets



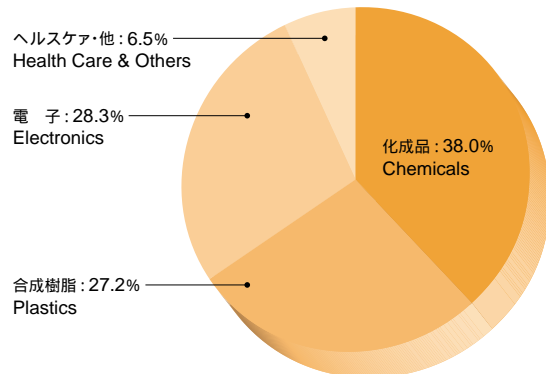
事業別売上高及び売上総利益 Sales & Gross Profit by Business Group

売上高と売上総利益の構成比 Sales & Gross Profit Composition by Business Group (2001/9)

売上高 Sales

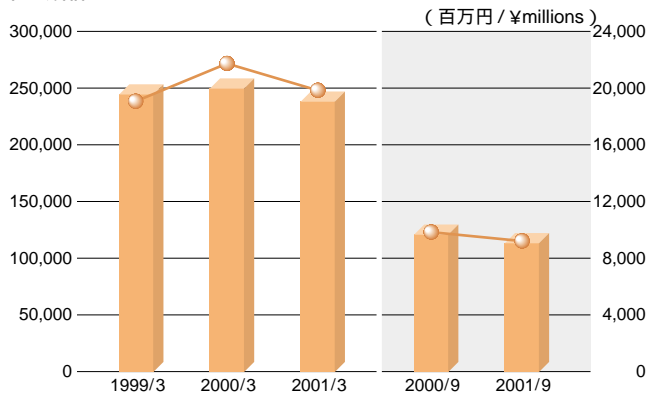


売上総利益 Gross Profit

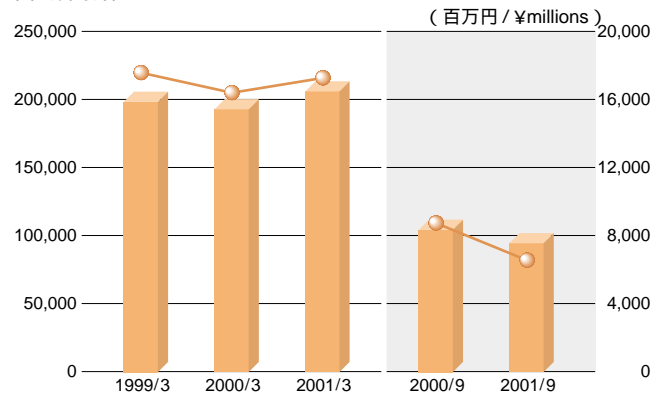


売上高 Sales  
売上総利益 Gross Profit

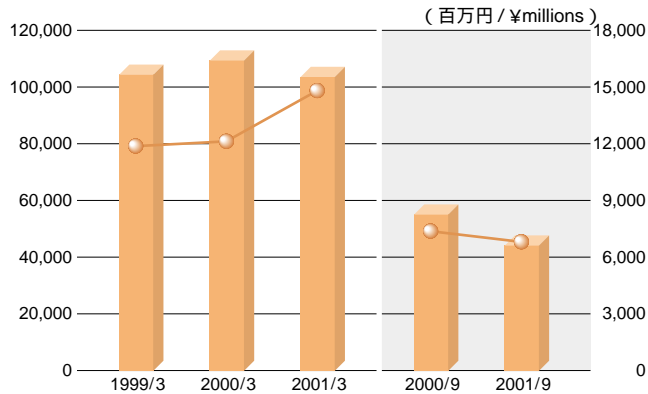
化粧品 Chemicals



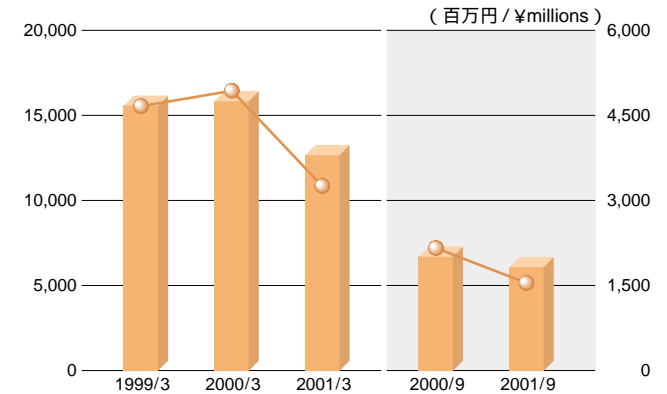
合成樹脂 Plastics



電子 Electronics



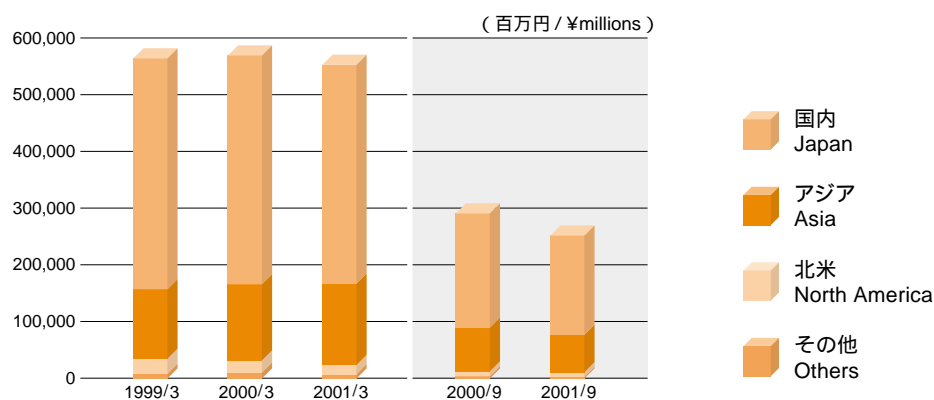
ヘルスケア・他 Health Care & Others



(百万円 / ¥millions / %)

|                                 |                    |  | 1999/3          | 2000/3          | 2001/3          | 2000/9          | 2001/9          |
|---------------------------------|--------------------|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| 化粧品<br>Chemicals                | 売上高 Sales          |  | 244,067 (43.3)  | 249,977 (44.0)  | 237,871 (42.5)  | 120,593 (42.1)  | 113,416 (44.0)  |
|                                 | 売上総利益 Gross Profit |  | 19,142          | 21,864          | 19,866          | 9,842           | 9,151           |
| 合成樹脂<br>Plastics                | 売上高 Sales          |  | 199,188 (35.4)  | 192,710 (33.9)  | 205,460 (36.7)  | 103,928 (36.3)  | 94,172 (36.6)   |
|                                 | 売上総利益 Gross Profit |  | 17,610          | 16,437          | 17,167          | 8,760           | 6,557           |
| 電子<br>Electronics               | 売上高 Sales          |  | 104,454 (18.5)  | 109,770 (19.3)  | 103,382 (18.5)  | 55,061 (19.3)   | 43,960 (17.1)   |
|                                 | 売上総利益 Gross Profit |  | 11,778          | 12,101          | 14,852          | 7,437           | 6,807           |
| ヘルスケア・他<br>Health Care & Others | 売上高 Sales          |  | 15,510 (2.8)    | 15,835 (2.8)    | 12,658 (2.3)    | 6,663 (2.3)     | 6,051 (2.3)     |
|                                 | 売上総利益 Gross Profit |  | 4,682           | 4,883           | 3,253           | 2,361           | 1,556           |
| 合計<br>Total                     | 売上高 Sales          |  | 563,222 (100.0) | 568,293 (100.0) | 559,372 (100.0) | 286,245 (100.0) | 257,602 (100.0) |
|                                 | 売上総利益 Gross Profit |  | 53,214          | 55,287          | 55,140          | 28,401          | 24,073          |

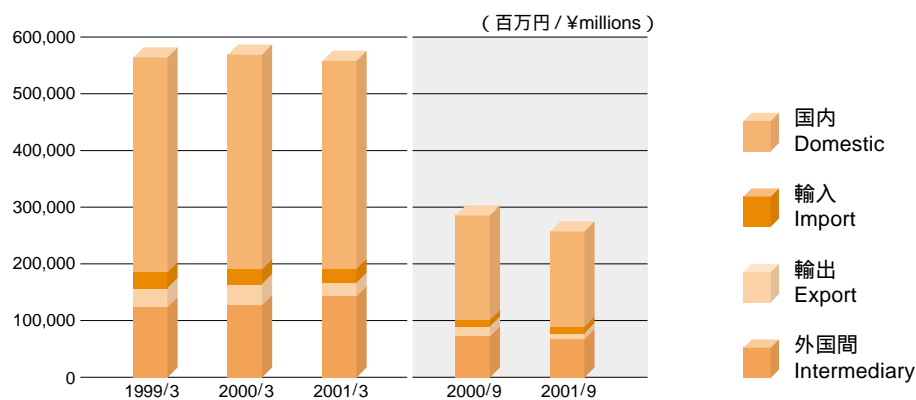
## 地域別売上高 Sales by Area



(百万円 / ¥millions / %)

|     |               | 1999/3          | 2000/3          | 2001/3          | 2000/9          | 2001/9          |
|-----|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| 国内  | Japan         | 405,579 (72.0)  | 404,155 (71.1)  | 392,555 (70.2)  | 196,995 (68.8)  | 180,286 (70.0)  |
| アジア | Asia          | 123,534 (21.9)  | 133,047 (23.4)  | 145,374 (26.0)  | 75,978 (26.5)   | 66,430 (25.8)   |
| 北米  | North America | 25,483 (4.5)    | 21,296 (3.8)    | 12,305 (2.2)    | 8,168 (2.9)     | 6,053 (2.3)     |
| その他 | Others        | 8,625 (1.6)     | 9,794 (1.7)     | 9,137 (1.6)     | 5,103 (1.8)     | 4,831 (1.9)     |
| 合計  | Total         | 563,222 (100.0) | 568,293 (100.0) | 559,372 (100.0) | 286,245 (100.0) | 257,602 (100.0) |

## 形態別売上高 Sales by Type of Transaction



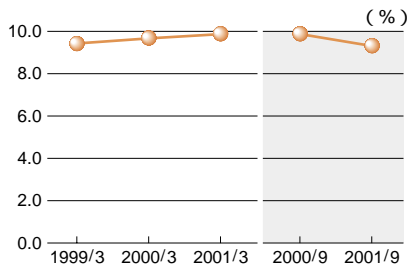
(百万円 / ¥millions / %)

|     |              | 1999/3          | 2000/3          | 2001/3          | 2000/9          | 2001/9          |
|-----|--------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| 国内  | Domestic     | 379,279 (67.3)  | 375,895 (66.1)  | 368,409 (65.9)  | 185,055 (64.6)  | 168,816 (65.5)  |
| 輸入  | Import       | 26,299 (4.7)    | 28,260 (5.0)    | 24,145 (4.3)    | 11,939 (4.2)    | 11,469 (4.5)    |
| 輸出  | Export       | 32,395 (5.8)    | 36,478 (6.4)    | 26,299 (4.7)    | 15,805 (5.5)    | 10,139 (3.9)    |
| 外国間 | Intermediary | 125,247 (22.2)  | 127,659 (22.5)  | 140,518 (25.1)  | 73,445 (25.7)   | 67,176 (26.1)   |
| 合計  | Total        | 563,222 (100.0) | 568,293 (100.0) | 559,372 (100.0) | 286,245 (100.0) | 257,602 (100.0) |

## 収益性 Profitability

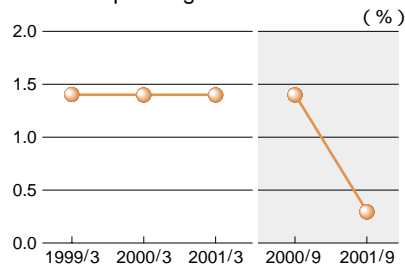
売上高総利益率

Ratio of Gross Profit to Sales



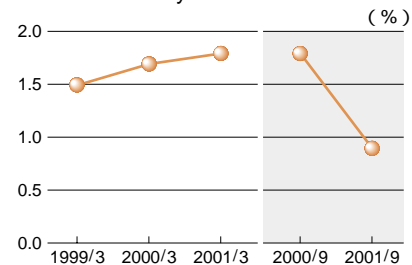
売上高営業利益率

Ratio of Operating Income to Sales



売上高経常利益率

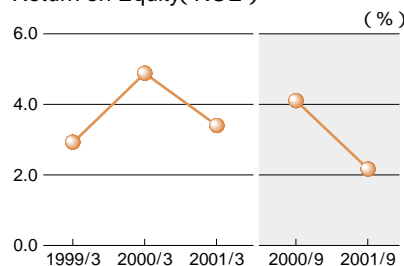
Ratio of Ordinary Income to Sales



|             |                                       | 1999/3 | 2000/3 | 2001/3 | 2000/9 | 2001/9 |
|-------------|---------------------------------------|--------|--------|--------|--------|--------|
| 売上高総利益率(%)  | Ratio of Gross Profit to Sales(%)     | 9.4    | 9.7    | 9.9    | 9.9    | 9.3    |
| 売上高営業利益率(%) | Ratio of Operating Income to Sales(%) | 1.4    | 1.4    | 1.4    | 1.4    | 0.3    |
| 売上高経常利益率(%) | Ratio of Ordinary Income to Sales(%)  | 1.5    | 1.7    | 1.8    | 1.8    | 0.9    |

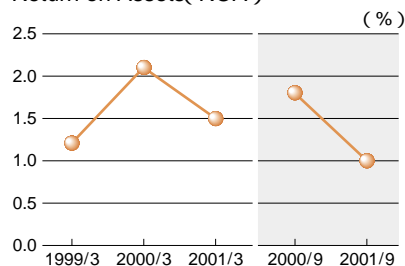
株主資本当期純利益率

Return on Equity(ROE)



総資本当期純利益率

Return on Assets(ROA)



|               |                          | 1999/3 | 2000/3 | 2001/3 | 2000/9 | 2001/9 |
|---------------|--------------------------|--------|--------|--------|--------|--------|
| 株主資本当期純利益率(%) | Return on Equity(ROE)(%) | 2.9    | 4.9    | 3.4    | 4.1    | 2.2    |
| 総資本当期純利益率(%)  | Return on Assets(ROA)(%) | 1.2    | 2.1    | 1.5    | 1.8    | 1.0    |

注)2000/9と2001/9は中間純利益を2倍して計算しています。

注)株主資本、総資本は期首、期末の平均値です。

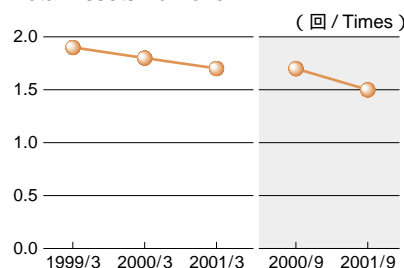
Note: In calculation of ROE and ROA at 2000/9 and 2001/9, net income for the year assumed to be doubled.

Note: Values for net assets and total assets are average values at the beginning and end of the term.

## 効率性 Efficiency

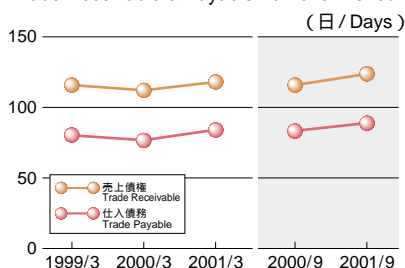
総資本回転率

Total Assets Turnover



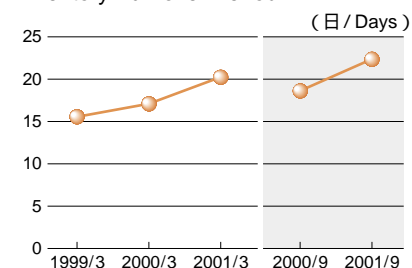
売上債権、仕入債務回転期間

Trade Receivable & Payable Turnover Period



棚卸資産回転期間

Inventory Turnover Period



|             |  | 1999/3 | 2000/3 | 2001/3 | 2000/9 | 2001/9 |
|-------------|--|--------|--------|--------|--------|--------|
| 総資本回転率(回)   | Total Assets Turnover(Times)           | 1.9    | 1.8    | 1.7    | 1.7    | 1.5    |
| 売上債権回転期間(日) | Trade Receivable Turnover Period(Days) | 116.2  | 112.9  | 118.7  | 115.8  | 124.6  |
| 仕入債務回転期間(日) | Trade Payable Turnover Period(Days)    | 80.1   | 77.6   | 84.1   | 82.2   | 89.6   |
| 棚卸資産回転期間(日) | Inventory Turnover Period(Days)        | 15.6   | 17.1   | 20.2   | 18.7   | 22.3   |

注)総資本、売上債権、仕入債務、棚卸資産は期首、期末の平均値です。

注)2000/9と2001/9の総資本回転率は売上高を2倍して計算しています。

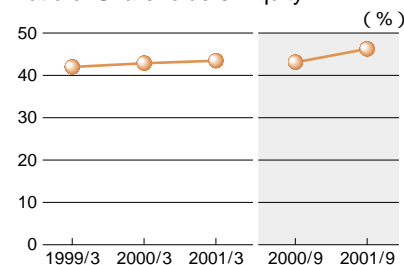
Note: Values for total assets, trade receivable, trade payable and inventory are average values at the beginning and end of the term.

Note: In calculation of Total Assets Turnover at 2000/9 and 2001/9, net sales for the year assumed to be doubled.

## 安全性 Safety

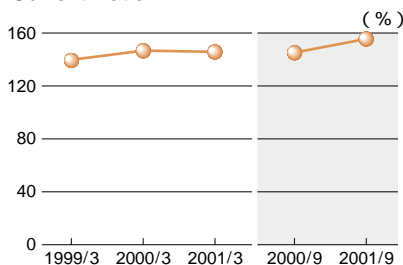
### 株主資本比率

Ratio of Shareholders' Equity



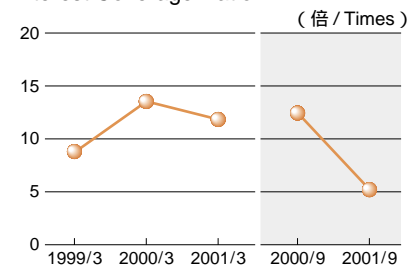
### 流動比率

Current Ratio



### インタレスト・カバレッジ

Interest Coverage Ratio

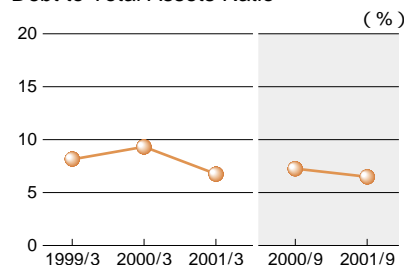


|                 | 1999/3                           | 2000/3 | 2001/3 | 2000/9 | 2001/9 |       |
|-----------------|----------------------------------|--------|--------|--------|--------|-------|
| 株主資本比率(%)       | Ratio of Shareholders' Equity(%) | 42.2   | 42.6   | 43.4   | 43.3   | 46.5  |
| 流動比率(%)         | Current Ratio(%)                 | 139.7  | 147.9  | 146.5  | 145.4  | 155.7 |
| インタレスト・カバレッジ(倍) | Interest Coverage Ratio(Times)   | 8.9    | 13.5   | 11.9   | 12.4   | 5.2   |

注)インタレスト・カバレッジ=(営業利益+受取利息及び配当金)/支払利息  
 Note: Interest Coverage=(Operating Income + Interest and Dividends Received)/Interest Expenses.

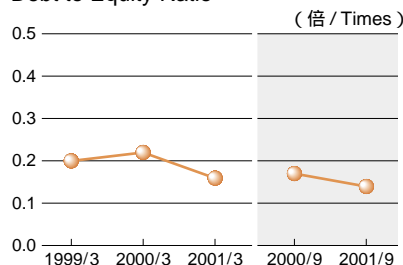
### 有利子負債比率

Debt to Total Assets Ratio



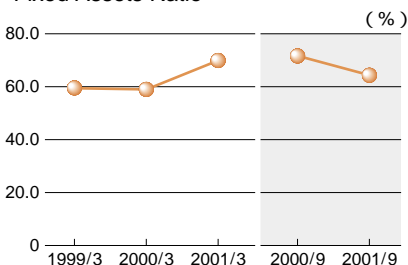
### D/Eレシオ

Debt to Equity Ratio



### 固定比率

Fixed Assets Ratio



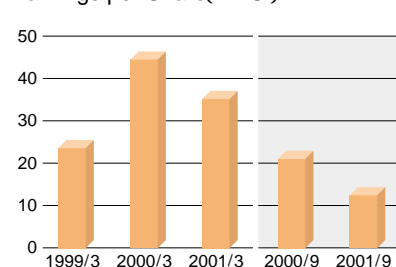
|            | 1999/3                        | 2000/3 | 2001/3 | 2000/9 | 2001/9 |      |
|------------|-------------------------------|--------|--------|--------|--------|------|
| 有利子負債比率(%) | Debt to Total Assets Ratio(%) | 8.3    | 9.4    | 6.8    | 7.3    | 6.5  |
| D/Eレシオ(倍)  | Debt to Equity Ratio(Times)   | 0.20   | 0.22   | 0.16   | 0.17   | 0.14 |
| 固定比率(%)    | Fixed Assets Ratio(%)         | 59.7   | 59.5   | 70.0   | 72.1   | 64.8 |

注)有利子負債比率=有利子負債/総資本  
 注)D/Eレシオ=有利子負債/株主資本  
 Note: Debt to Total Assets Ratio=(Loans Payable + CP + Bond)/Total Assets.  
 Note: D/E Ratio=(Loans Payable + CP + Bond)/Shareholders' Equity.

## 投資指標 Per Share Data

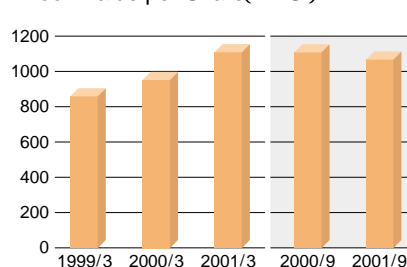
### 一株当たり中間(当期)純利益

Earnings per Share( EPS )



### 一株当たり純資産

Book Value per Share( BPS )



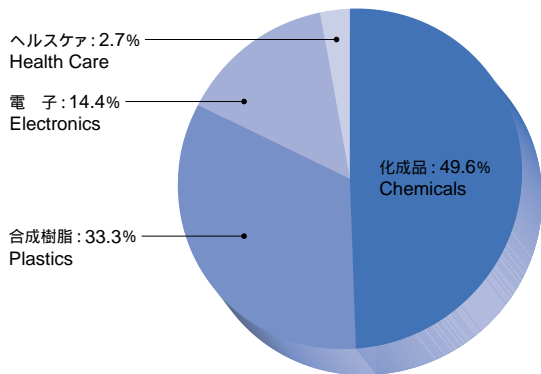
|                   | 1999/3                    | 2000/3 | 2001/3 | 2000/9   | 2001/9   |          |
|-------------------|---------------------------|--------|--------|----------|----------|----------|
| 一株当たり中間(当期)純利益(円) | Earnings per Share( ¥ )   | 23.76  | 44.25  | 35.28    | 21.21    | 12.19    |
| 一株当たり純資産(円)       | Book Value per Share( ¥ ) | 862.06 | 952.67 | 1,104.81 | 1,106.43 | 1,072.82 |

注)2000/9と2001/9の株価収益率は一株当りの中間純利益を2倍しています。  
 Note: In calculation of PER at 2000/9 and 2001/9, EPS for these years assumed to be doubled.

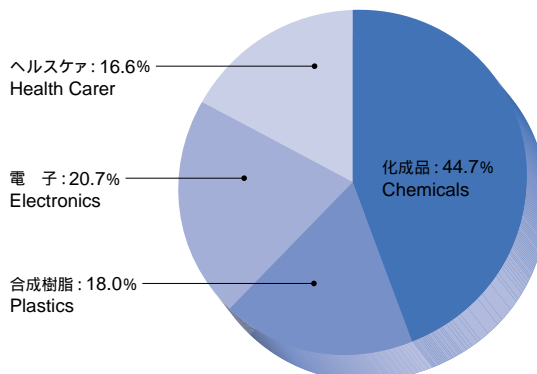
事業別売上高及び売上総利益 Sales & Gross Profit by Business Group

売上高と売上総利益の構成比 Sales & Gross Profit Composition by Business Group (2001/9)

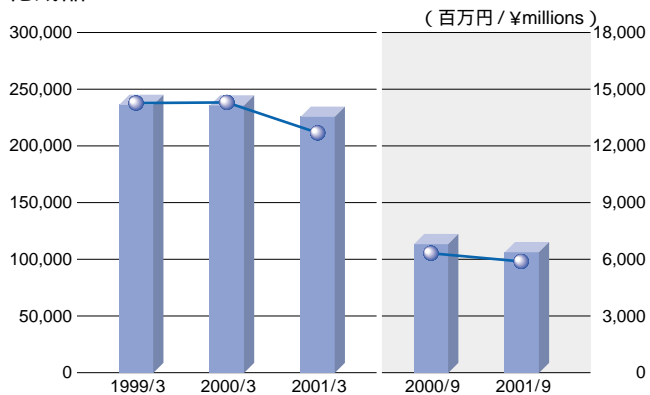
売上高 Sales



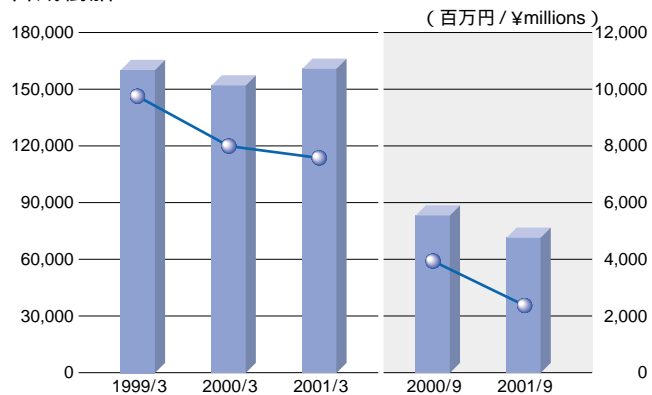
売上総利益 Gross Profit



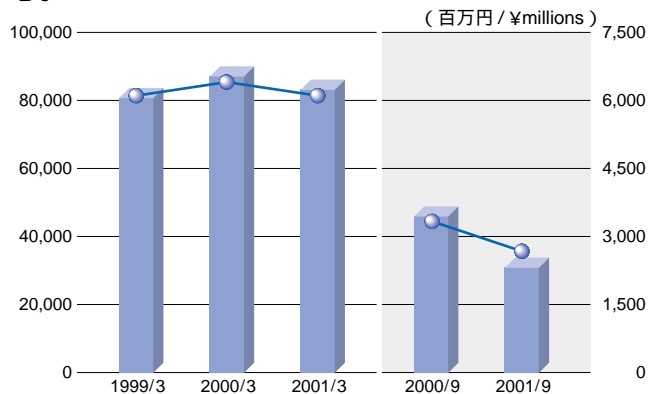
化粧品 Chemicals



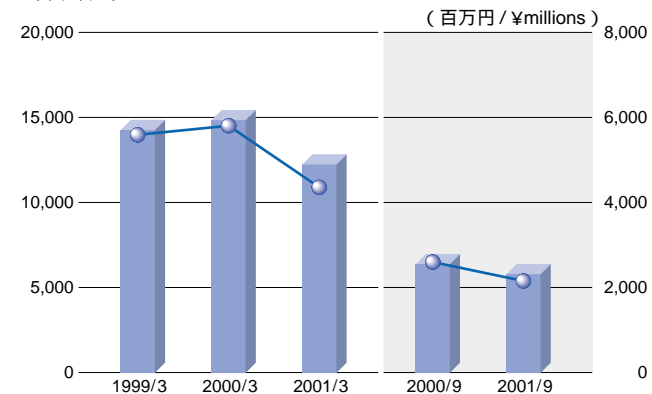
合成樹脂 Plastics



電子 Electronics



ヘルスケア Health Care

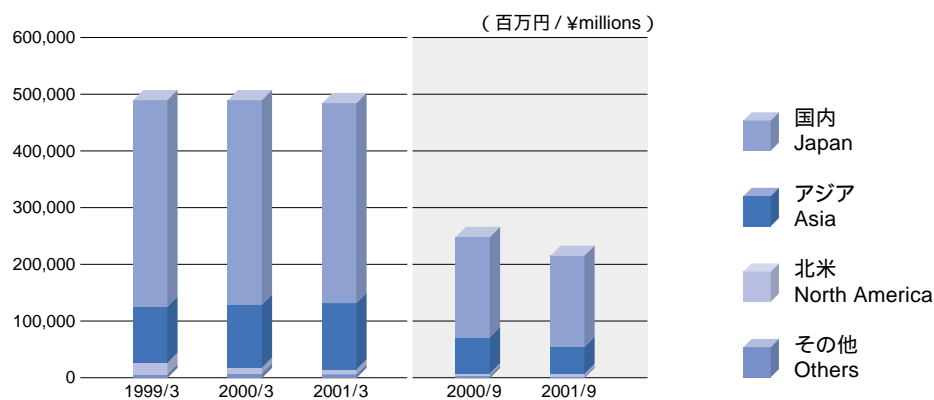


(百万円 / ¥millions / %)

|                      |                    |  | 1999/3          | 2000/3          | 2001/3          | 2000/9          | 2001/9          |
|----------------------|--------------------|--|-----------------|-----------------|-----------------|-----------------|-----------------|
| 化粧品<br>Chemicals     | 売上高 Sales          |  | 235,277 (47.9)  | 235,381 (48.1)  | 225,050 (46.8)  | 112,932 (45.5)  | 106,036 (49.6)  |
|                      | 売上総利益 Gross Profit |  | 14,241          | 14,249          | 12,718          | 6,330           | 5,874           |
| 合成樹脂<br>Plastics     | 売上高 Sales          |  | 160,341 (32.7)  | 152,069 (31.1)  | 161,208 (33.5)  | 83,574 (33.6)   | 71,245 (33.3)   |
|                      | 売上総利益 Gross Profit |  | 9,756           | 8,004           | 7,540           | 3,946           | 2,362           |
| 電子<br>Electronics    | 売上高 Sales          |  | 80,770 (16.5)   | 87,296 (17.8)   | 82,828 (17.2)   | 45,494 (18.3)   | 30,834 (14.4)   |
|                      | 売上総利益 Gross Profit |  | 6,167           | 6,407           | 6,163           | 3,329           | 2,719           |
| ヘルスケア<br>Health Care | 売上高 Sales          |  | 14,283 (2.9)    | 14,891 (3.0)    | 12,207 (2.5)    | 6,359 (2.6)     | 5,807 (2.7)     |
|                      | 売上総利益 Gross Profit |  | 5,649           | 5,834           | 4,380           | 2,592           | 2,185           |
| 合計<br>Total          | 売上高 Sales          |  | 490,672 (100.0) | 489,639 (100.0) | 481,294 (100.0) | 248,361 (100.0) | 213,924 (100.0) |
|                      | 売上総利益 Gross Profit |  | 35,815          | 34,496          | 30,803          | 16,198          | 13,141          |



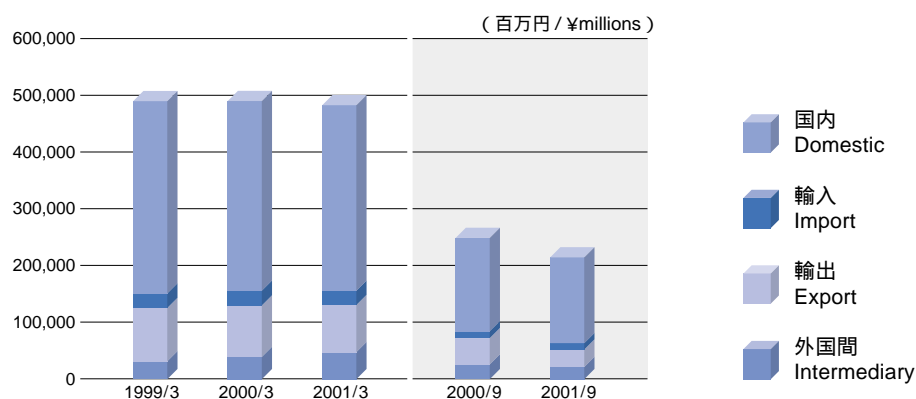
## 地域別売上高 Sales by Area



(百万円 / ¥millions / %)

|     |               | 1999/3          | 2000/3          | 2001/3          | 2000/9          | 2001/9          |
|-----|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| 国内  | Japan         | 365,000 (74.3)  | 360,875 (73.7)  | 350,651 (72.9)  | 176,348 (71.0)  | 160,401 (75.0)  |
| アジア | Asia          | 99,926 (20.4)   | 110,288 (22.5)  | 113,802 (23.6)  | 63,848 (25.7)   | 46,408 (21.7)   |
| 北米  | North America | 17,524 (3.6)    | 11,092 (2.3)    | 10,331 (2.1)    | 4,703 (1.9)     | 4,307 (2.0)     |
| その他 | Others        | 8,219 (1.7)     | 7,383 (1.5)     | 6,509 (1.4)     | 3,461 (1.4)     | 2,807 (1.3)     |
| 合計  | Total         | 490,672 (100.0) | 489,639 (100.0) | 481,294 (100.0) | 248,361 (100.0) | 213,924 (100.0) |

## 形態別売上高 Sales by Type of Transaction



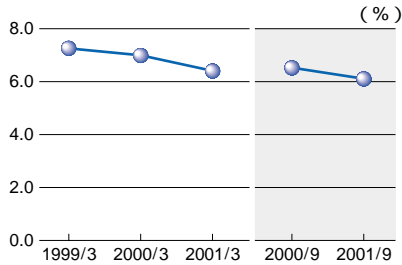
(百万円 / ¥millions / %)

|     |              | 1999/3          | 2000/3          | 2001/3          | 2000/9          | 2001/9          |
|-----|--------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| 国内  | Domestic     | 339,281 (69.2)  | 333,215 (68.1)  | 327,261 (68.0)  | 164,707 (66.3)  | 149,436 (69.9)  |
| 輸入  | Import       | 25,719 (5.2)    | 27,659 (5.6)    | 23,390 (4.9)    | 11,640 (4.7)    | 10,964 (5.1)    |
| 輸出  | Export       | 92,248 (18.8)   | 89,149 (18.2)   | 82,958 (17.2)   | 45,350 (18.3)   | 33,093 (15.5)   |
| 外国間 | Intermediary | 33,423 (6.8)    | 39,614 (8.1)    | 47,684 (9.9)    | 26,662 (10.7)   | 20,429 (9.5)    |
| 合計  | Total        | 490,672 (100.0) | 489,639 (100.0) | 481,294 (100.0) | 248,361 (100.0) | 213,924 (100.0) |

## 収益性 Profitability

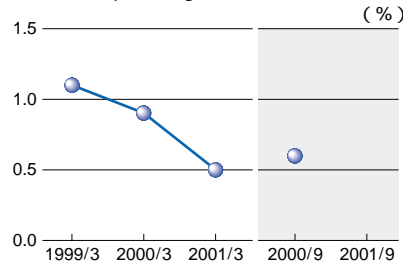
売上高総利益率

Ratio of Gross Profit to Sales



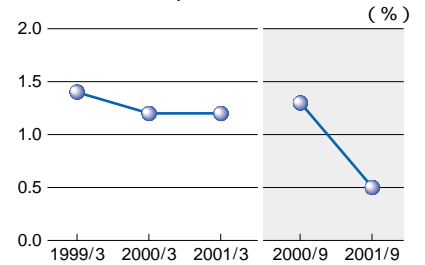
売上高営業利益率

Ratio of Operating Income to Sales



売上高経常利益率

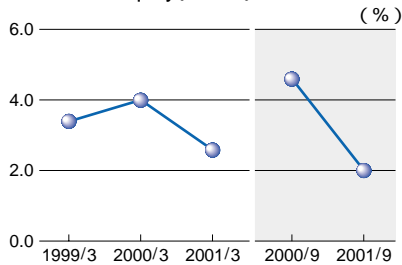
Ratio of Ordinary Income to Sales



|             |                                       | 1999/3 | 2000/3 | 2001/3 | 2000/9 | 2001/9 |
|-------------|---------------------------------------|--------|--------|--------|--------|--------|
| 売上高総利益率(%)  | Ratio of Gross Profit to Sales(%)     | 7.3    | 7.0    | 6.4    | 6.5    | 6.1    |
| 売上高営業利益率(%) | Ratio of Operating Income to Sales(%) | 1.1    | 0.9    | 0.5    | 0.6    | —      |
| 売上高経常利益率(%) | Ratio of Ordinary Income to Sales(%)  | 1.4    | 1.2    | 1.2    | 1.3    | 0.5    |

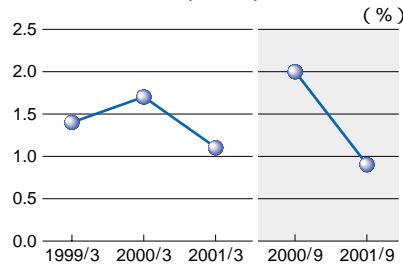
株主資本当期純利益率

Return on Equity(ROE)



総資本当期純利益率

Return on Assets(ROA)



|               |                          | 1999/3 | 2000/3 | 2001/3 | 2000/9 | 2001/9 |
|---------------|--------------------------|--------|--------|--------|--------|--------|
| 株主資本当期純利益率(%) | Return on Equity(ROE)(%) | 3.4    | 4.0    | 2.6    | 4.6    | 2.0    |
| 総資本当期純利益率(%)  | Return on Assets(ROA)(%) | 1.4    | 1.7    | 1.1    | 2.0    | 0.9    |

注)2000/9と2001/9は中間純利益を2倍して計算しています。

注)株主資本、総資本は期首、期末の平均値です。

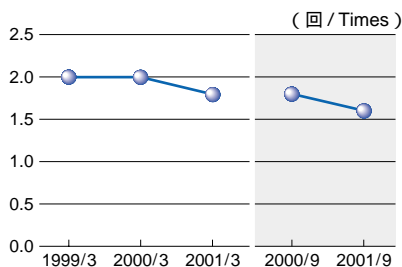
Note: In calculation of ROE and ROA at 2000/9 and 2001/9, net income for the year assumed to be doubled.

Note: Values for net assets and total assets are average values at the beginning and end of the term.

## 効率性 Efficiency

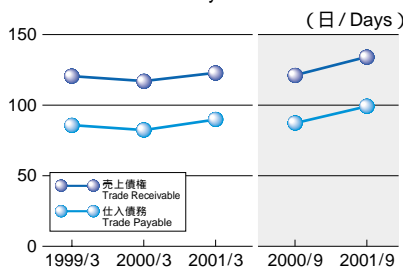
総資本回転率

Total Assets Turnover



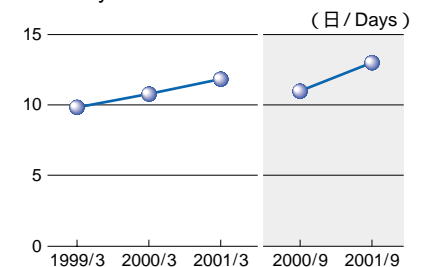
売上債権、仕入債務回転期間

Trade Receivable & Payable Turnover Period



棚卸資産回転期間

Inventory Turnover Period



|             |  | 1999/3 | 2000/3 | 2001/3 | 2000/9 | 2001/9 |
|-------------|--|--------|--------|--------|--------|--------|
| 総資本回転率(回)   | Total Assets Turnover(Times)           | 2.0    | 2.0    | 1.8    | 1.8    | 1.6    |
| 売上債権回転期間(日) | Trade Receivable Turnover Period(Days) | 120.7  | 117.4  | 123.8  | 120.8  | 134.3  |
| 仕入債務回転期間(日) | Trade Payable Turnover Period(Days)    | 85.9   | 82.8   | 90.1   | 87.9   | 99.8   |
| 棚卸資産回転期間(日) | Inventory Turnover Period(Days)        | 9.9    | 10.8   | 11.9   | 11.0   | 13.0   |

注)総資本、売上債権、仕入債務、棚卸資産は期首、期末の平均値です。

注)2000/9と2001/9の総資本回転率は売上高を2倍して計算しています。

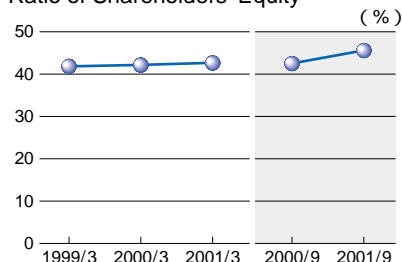
Note: Values for total assets, trade receivable, trade payable and inventory are average values at the beginning and end of the term.

Note: In calculation of Total Assets Turnover at 2000/9 and 2001/9, net sales for the year assumed to be doubled.

## 安全性 Safety

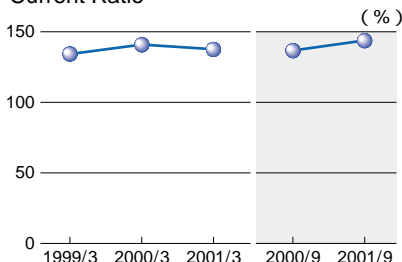
### 株主資本比率

Ratio of Shareholders' Equity



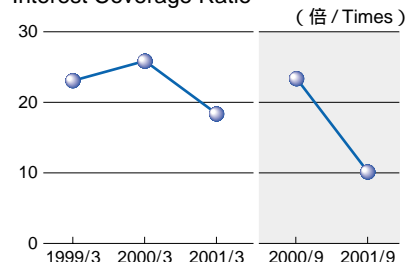
### 流動比率

Current Ratio



### インタレスト・カバレッジ

Interest Coverage Ratio

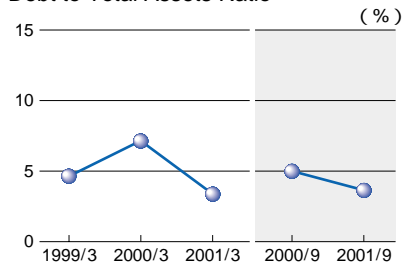


|                 |                                  | 1999/3 | 2000/3 | 2001/3 | 2000/9 | 2001/9 |
|-----------------|----------------------------------|--------|--------|--------|--------|--------|
| 株主資本比率(%)       | Ratio of Shareholders' Equity(%) | 42.3   | 42.4   | 42.8   | 42.5   | 45.6   |
| 流動比率(%)         | Current Ratio(%)                 | 134.2  | 141.3  | 138.6  | 137.1  | 144.9  |
| インタレスト・カバレッジ(倍) | Interest Coverage Ratio(Times)   | 23.1   | 25.8   | 18.2   | 23.4   | 10.1   |

注)インタレスト・カバレッジ=(営業利益+受取利息及び配当金)/支払利息  
 Note: Interest Coverage=(Operating Income + Interest and Dividends Received)/Interest Expenses.

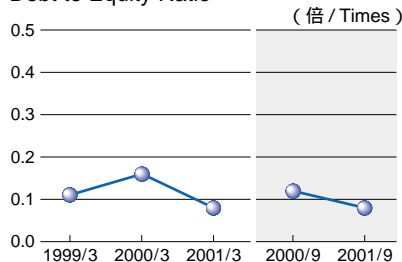
### 有利子負債比率

Debt to Total Assets Ratio



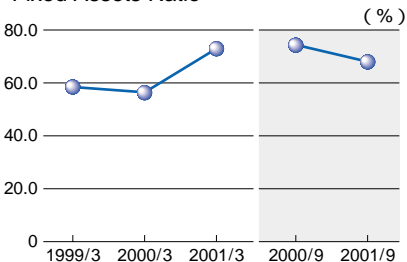
### D/Eレシオ

Debt to Equity Ratio



### 固定比率

Fixed Assets Ratio



|            |                               | 1999/3 | 2000/3 | 2001/3 | 2000/9 | 2001/9 |
|------------|-------------------------------|--------|--------|--------|--------|--------|
| 有利子負債比率(%) | Debt to Total Assets Ratio(%) | 4.7    | 7.1    | 3.4    | 5.0    | 3.7    |
| D/Eレシオ(倍)  | Debt to Equity Ratio(Times)   | 0.11   | 0.17   | 0.08   | 0.12   | 0.08   |
| 固定比率(%)    | Fixed Assets Ratio(%)         | 58.0   | 56.6   | 72.8   | 74.7   | 67.9   |

注)有利子負債比率=有利子負債/総資本  
 注)D/Eレシオ=有利子負債/株主資本  
 Note: Debt to Total Assets Ratio=(Loans Payable + CP + Bond)/Total Assets.  
 Note: D/E Ratio=(Loans Payable + CP + Bond)/Shareholders' Equity.

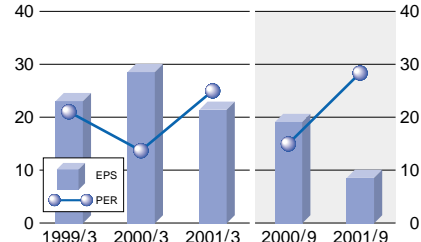
## 投資指標 Per Share Data

### 一株当たり中間(当期)純利益

Earnings per Share( EPS )

### 株価収益率

Price Earnings Ratio( PER )

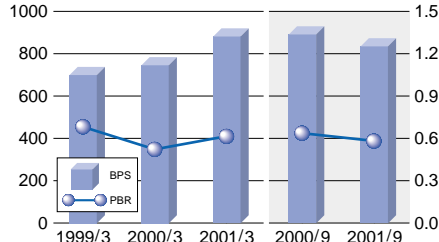


### 一株当たり純資産

Book Value per Share( BPS )

### 株価純資産倍率

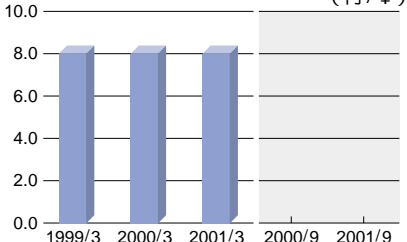
Price Book Value Ratio( PBR )



### 一株当たり配当金

Dividends per Share

(円/¥)



|                   |                                 | 1999/3 | 2000/3 | 2001/3 | 2000/9 | 2001/9 |
|-------------------|---------------------------------|--------|--------|--------|--------|--------|
| 一株当たり中間(当期)純利益(円) | Earnings per Share( ¥ )         | 23.11  | 28.65  | 21.42  | 19.12  | 8.58   |
| 株価収益率(倍)          | Price Earnings Ratio( Times )   | 20.99  | 13.79  | 24.98  | 14.91  | 28.44  |
| 一株当たり純資産(円)       | Book Value per Share( ¥ )       | 698.47 | 748.66 | 877.88 | 897.50 | 838.20 |
| 株価純資産倍率(倍)        | Price Book Value Ratio( Times ) | 0.69   | 0.53   | 0.61   | 0.64   | 0.58   |
| 一株当たり配当金(円)       | Dividends per Share( ¥ )        | 8.0    | 8.0    | 8.0    | —      | —      |

注)2000/9と2001/9の株価収益率は一株当りの中間純利益を2倍しています。  
 Note: In calculation of PER at 2000/9 and 2001/9, EPS for these years assumed to be doubled.

貸借対照表  
Balance Sheet

(百万円 / ¥millions)

|  | 2001/3   | 2000/9   | 2001/9   |
|--|----------|----------|----------|
| <b>資産の部</b><br>Assets                            |          |          |          |
| 流動資産<br>Current assets                           | 246,268  | 247,144  | 223,128  |
| 1.現金及び預金<br>Cash and time deposits               | 21,403   | 16,804   | 22,414   |
| 2.受取手形及び売掛金<br>Notes and accounts receivable     | 184,493  | 183,209  | 166,199  |
| 3.たな卸資産<br>Inventories                           | 34,179   | 30,794   | 28,703   |
| 4.その他<br>Others                                  | 7,369    | 17,563   | 6,985    |
| 貸倒引当金<br>Less allowance for doubtful receivables | 1,179    | 1,227    | 1,174    |
| 固定資産<br>Fixed assets                             | 107,508  | 112,102  | 96,175   |
| 1.有形固定資産<br>Property, plant and equipment        | 24,730   | 24,135   | 23,653   |
| 2.無形固定資産<br>Intangible fixed assets              | 1,229    | 1,690    | 1,091    |
| 3.投資その他の資産<br>Investments and other assets       | 81,548   | 86,276   | 71,430   |
| (1)投資有価証券<br>Investments in securities           | (76,309) | (81,160) | (66,571) |
| (2)その他<br>Others                                 | (5,752)  | (5,389)  | (5,148)  |
| 貸倒引当金<br>Less allowance for doubtful accounts    | (512)    | (273)    | (289)    |
| <b>資産合計</b><br>Total assets                      | 353,776  | 359,247  | 319,304  |

|  | 2001/3  | 2000/9  | 2001/9  |
|--|---------|---------|---------|
| <b>負債の部</b><br>Liabilities   |         |         |         |
| 流動負債<br>Current liabilities  | 168,142 | 169,921 | 143,319 |
| 1.支払手形及び買掛金<br>Notes and accounts payable  | 134,337 | 133,547 | 117,778 |
| 2.短期借入金<br>Short-term loans  | 14,002  | 17,249  | 9,930   |
| 3.商業紙<br>Commercial paper  | —       | —       | 1,000   |
| 4.未払法人税等<br>Accrued income taxes   | 4,615   | 4,704   | 1,614   |
| 5.その他<br>Others  | 15,187  | 14,420  | 12,995  |
| 固定負債<br>Fixed liabilities  | 28,252  | 29,344  | 23,690  |
| 1.社債<br>Bond   | 7,000   | 7,000   | 7,000   |
| 2.長期借入金<br>Long-term debt  | 2,876   | 2,130   | 2,764   |
| 3.退職給付引当金<br>Accrued retirement benefits for employees                                   | 9,231   | 7,617   | 9,330   |
| 4.役員退職慰労引当金<br>Accrued retirement benefits for officers                                  | 1,261   | 1,282   | 877     |
| 5.その他<br>Others  | 7,883   | 11,313  | 3,718   |
| <b>負債合計</b><br>Total liabilities   | 196,395 | 199,266 | 167,010 |
| 少数株主持分<br>Minority interests   |         |         |         |
| 少数株主持分<br>Minority interests   | 3,882   | 4,486   | 3,807   |
| <b>資本の部</b><br>Shareholders' equity  |         |         |         |
| 資本金<br>Common stock  | 9,699   | 9,699   | 9,699   |
| 資本準備金<br>Additional paid-in capital  | 9,634   | 9,634   | 9,634   |
| 連結剰余金<br>Retained earnings   | 118,336 | 117,192 | 118,660 |
| その他有価証券評価差額金<br>Unrealized holding gain on securities                                    | 16,210  | 19,989  | 10,208  |
| 為替換算調整勘定<br>Translation adjustments  | 383     | 1,021   | 283     |
|  | 153,498 | 155,494 | 148,487 |
| 自己株式<br>Less treasury stock, at cost   | 0       | 0       | 0       |
| <b>資本合計</b><br>Total shareholders' equity  | 153,498 | 155,494 | 148,486 |
| <b>負債、少数株主持分及び資本合計</b><br>Total liabilities, minority interests and shareholders' equity | 353,776 | 359,247 | 319,304 |

損益及び剰余金結合計算書  
Income Statement & Surplus Statement

(百万円 / ¥millions)

|  | 2001/3  | 2000/9  | 2001/9  |
|--|---------|---------|---------|
| 売上高<br>Net sales   | 559,372 | 286,245 | 257,602 |
| 売上原価<br>Cost of sales  | 504,232 | 257,844 | 233,528 |
| 売上総利益<br>Gross profit  | 55,140  | 28,401  | 24,073  |
| 販売費及び一般管理費<br>Selling, general and administrative expenses   | 47,388  | 24,203  | 23,273  |
| 営業利益<br>Operating income   | 7,752   | 4,198   | 799     |
| 営業外収益<br>Non-operating income  | 4,641   | 2,017   | 2,773   |
| 1. 受取利息<br>Interest income   | (786)   | (275)   | (201)   |
| 2. 受取配当金<br>Dividend income  | (1,172) | (521)   | (852)   |
| 3. その他<br>Others   | (2,682) | (1,220) | (1,719) |
| 営業外費用<br>Non-operating expenses  | 2,111   | 928     | 1,162   |
| 1. 支払利息<br>Interest expenses   | (815)   | (403)   | (354)   |
| 2. 有価証券評価損<br>Loss on revaluation of marketable securities   | (124)   | (137)   | (452)   |
| 3. その他<br>Others   | (1,171) | (387)   | (356)   |
| 経常利益<br>Ordinary income  | 10,282  | 5,287   | 2,410   |
| 特別利益<br>Extraordinary gains  | 7,363   | 5,331   | 1,235   |
| 1. 固定資産売却益<br>Gains on sales of property and equipment   | (1,519) | (1,511) | (11)    |
| 2. 投資有価証券売却益<br>Gains on sales of investments in securities  | (3,971) | (2,820) | (1,069) |
| 3. 退職給付信託設定益<br>Gains on marketable securities contributed to employees' retirement benefit trust      | (1,870) | (997)   | (—)     |
| 4. その他<br>Others   | (2)     | (2)     | (154)   |
| 特別損失<br>Extraordinary losses   | 8,293   | 4,620   | 326     |
| 1. 特別退職金<br>Special retirement allowance   | (724)   | (—)     | (220)   |
| 2. 退職給付会計基準変更時差異<br>Amortization of net retirement benefit obligation at transition                    | (6,984) | (4,394) | (—)     |
| 3. その他<br>Others   | (584)   | (226)   | (106)   |
| 税金等調整前中間(当期)純利益<br>Income before income taxes and minority interests                                   | 9,352   | 5,998   | 3,318   |
| 法人税、住民税及び事業税<br>Income taxes   | 6,527   | 4,659   | 1,291   |
| 法人税等調整額<br>Deferred taxes  | 2,506   | 1,917   | 49      |
| 少数株主利益<br>Minority interests   | 385     | 271     | 285     |
| 中間(当期)純利益<br>Net income  | 4,945   | 2,984   | 1,692   |
| 連結剰余金期首残高<br>Consolidated surplus at the beginning of the year   | 115,503 | 115,503 | 118,336 |
| 連結剰余金増加高<br>Increase of consolidated surplus   | 338     | 338     | 86      |
| 1. 連結子会社合併に伴う調整額<br>Adjustment in retained earnings resulting from merger of consolidated subsidiaries | (—)     | (—)     | (86)    |
| 2. 連結子会社合併に伴う増加高<br>Increase in retained earnings resulting from merger of unconsolidated subsidiaries | (338)   | (338)   | (—)     |
| 連結剰余金減少高<br>Decrease of consolidated surplus   | 2,451   | 1,634   | 1,454   |
| 1. 配当金<br>Cash dividends   | (1,132) | (1,132) | (1,111) |
| 2. 役員賞与<br>Bonuses to officers   | (62)    | (62)    | (54)    |
| 3. 自己株式消却額<br>Retirement of treasury stock   | (1,256) | (439)   | (266)   |
| 4. 連結除外に伴う減少高<br>Decrease in retained earnings resulting from exclusion of consolidated subsidiaries   | (—)     | (—)     | (23)    |
| 連結剰余金中間期末(期末)残高<br>Consolidated surplus at the end of the year   | 118,336 | 117,192 | 118,660 |

キャッシュ・フロー計算書  
Cash Flow Statement

(百万円 / ¥millions)

|   | 2001/3 | 2000/9 | 2001/9 |
|---|--------|--------|--------|
| 営業活動によるキャッシュ・フロー<br>Operating activities  |        |        |        |
| 税金等調整前中間(当期)純利益<br>Net income before income taxes and minority interests  | 9,352  | 5,998  | 3,318  |
| 減価償却費<br>Depreciation and amortization  | 2,966  | 1,394  | 1,497  |
| 退職給与引当金の減少額<br>Decrease in retirement benefits  | 4,690  | 4,669  | —      |
| 退職給付引当金の増加額<br>Increase in retirement benefits  | 9,231  | 7,617  | 310    |
| 受取利息及び受取配当金<br>Interest and dividends received  | 1,959  | 796    | 1,053  |
| 有形固定資産売却損益<br>Gain on sales of property and equipment   | 1,478  | 1,459  | 27     |
| 売上債権の増減額<br>Decrease(Increase) in notes and accounts receivable   | 2,341  | 774    | 18,135 |
| たな卸資産の増減額<br>Decrease(Increase) in inventories  | 5,780  | 2,395  | 3,870  |
| 仕入債務の増減額<br>Decrease(Increase) in notes and accounts payable  | 7,118  | 6,328  | 16,110 |
| 投資有価証券売却損益<br>Gain on sales of investments in securities  | 3,802  | 2,806  | 1,031  |
| 有価証券の評価替<br>Loss on devaluation of investments in securities  | 124    | 137    | 452    |
| その他<br>Others   | 1,896  | 918    | 477    |
| 小計<br>Sub total   | 10,636 | 9,491  | 8,940  |
| 利息及び配当金の受取額<br>Interest and dividends received by cash  | 1,985  | 866    | 1,140  |
| 利息の支払額<br>Interest paid   | 822    | 417    | 349    |
| 法人税等の支払額<br>Taxes paid  | 3,633  | 1,676  | 4,333  |
| 営業活動によるキャッシュ・フロー<br>Net cash provided by operating activities   | 8,165  | 8,263  | 5,397  |
| 投資活動によるキャッシュ・フロー<br>Investing activities  |        |        |        |
| 有形固定資産の取得による支出<br>Purchases of property and equipment   | 3,593  | 1,373  | 814    |
| 有形固定資産の売却による収入<br>Proceeds from sales of property and equipment   | 2,045  | 453    | 42     |
| 投資有価証券の取得による支出<br>Purchases of investments in securities  | 5,184  | 1,494  | 1,549  |
| 投資有価証券の売却による収入<br>Proceeds from sales of investments in securities  | 6,119  | 3,917  | 1,678  |
| 連結範囲の変更を伴う子会社株式の取得による支出<br>Payment for subsidiary purchases of stock, net of cash acquired                          | 2,895  | 2,895  | —      |
| 連結範囲の変更を伴う子会社株式の売却による収入<br>Proceeds on subsidiary sales of stock, net of related expenses                           | 211    | 211    | —      |
| その他<br>Others   | 866    | 1,298  | 137    |
| 投資活動によるキャッシュ・フロー<br>Net cash used in investing activities   | 4,162  | 2,479  | 505    |
| 財務活動によるキャッシュ・フロー<br>Financing activities  |        |        |        |
| 短期借入金の純減額<br>Decrease in short-term loans, net  | 6,830  | 3,343  | 3,331  |
| 長期借入による収入<br>Proceeds from long-term debt   | 1,185  | 118    | 229    |
| 自己株式の取得による支出<br>Purchases treasury stock  | 1,256  | 439    | 266    |
| 配当金の支払額<br>Cash dividends paid  | 1,132  | 1,132  | 1,111  |
| その他<br>Others   | 273    | 824    | 262    |
| 財務活動によるキャッシュ・フロー<br>Net cash used in financing activities   | 8,306  | 5,622  | 4,741  |
| 現金及び現金同等物に係る換算差額<br>Effect of exchange rate changes on cash and cash equivalents                                    | 1,072  | 190    | 1,013  |
| 現金及び現金同等物増減額<br>Net increase(decrease) in cash and cash equivalents   | 3,231  | 352    | 1,164  |
| 現金及び現金同等物の期首残高<br>Cash and cash equivalents at beginning of the year  | 21,015 | 21,015 | 18,465 |
| 連結子会社合併に伴う現金及び現金同等物の調整額<br>Adjustment in cash and cash equivalents arising from merger of consolidated subsidiaries | —      | —      | 110    |
| 連結除外に伴う現金及び現金同等物の減少額<br>Decrease in cash and cash equivalents resulting from exclusion of consolidated subsidiaries | —      | —      | 368    |
| 連結子会社合併に伴う現金及び現金同等物の増加額<br>Increase in cash and cash equivalents arising from merger of unconsolidated subsidiaries | 680    | 680    | —      |
| 現金及び現金同等物の中間期末(期末)残高<br>Cash and cash equivalents at end of the year  | 18,465 | 22,049 | 19,371 |

貸借対照表  
Balance Sheet

(百万円 / ¥millions)

|  | 2001/3         | 2000/9         | 2001/9         |
|--|----------------|----------------|----------------|
| <b>資産の部</b><br>Assets                            |                |                |                |
| 流動資産<br>Current assets                           | 195,982        | 202,955        | 175,875        |
| 1.現金及び預金<br>Cash and time deposits               | 7,055          | 3,701          | 8,411          |
| 2.受取手形<br>Notes receivable                       | 34,536         | 35,750         | 29,160         |
| 3.売掛金<br>Accounts receivable                     | 131,333        | 131,688        | 118,954        |
| 4.商品<br>Inventories                              | 16,861         | 15,389         | 13,511         |
| 5.その他<br>Others                                  | 6,953          | 17,406         | 6,499          |
| 貸倒引当金<br>Less allowance for doubtful receivables | 758            | 980            | 662            |
| 固定資産<br>Fixed assets                             | 88,789         | 94,177         | 78,721         |
| 1.有形固定資産<br>Property, plant and equipment        | 8,525          | 8,675          | 8,283          |
| 2.無形固定資産<br>Intangible fixed assets              | 66             | 71             | 61             |
| 3.投資その他の資産<br>Investments and other assets       | 80,198         | 85,430         | 70,376         |
| (1)投資有価証券<br>Investments in securities           | (77,088)       | (82,159)       | (67,473)       |
| (2)その他<br>Others                                 | (3,567)        | (3,461)        | (3,136)        |
| 貸倒引当金<br>Less allowance for doubtful accounts    | (457)          | (191)          | (233)          |
| <b>資産合計</b><br>Total assets                      | <b>284,772</b> | <b>297,132</b> | <b>254,597</b> |

|   | 2001/3         | 2000/9         | 2001/9         |
|---|----------------|----------------|----------------|
| <b>負債の部</b><br>Liabilities                                    |                |                |                |
| 流動負債<br>Current liabilities                                   | 141,352        | 147,985        | 121,397        |
| 1.支払手形<br>Notes payable                                       | 5,998          | 5,489          | 5,322          |
| 2.買掛金<br>Accounts payable                                     | 118,875        | 120,257        | 103,116        |
| 3.短期借入金<br>Short-term loans                                   | 2,173          | 7,351          | 843            |
| 4.コマーシャルペーパー<br>Commercial paper                              | —              | —              | 1,000          |
| 5.未払法人税等<br>Accrued income taxes                              | 2,927          | 3,263          | 715            |
| 6.その他<br>Others   | 11,376         | 11,623         | 10,398         |
| 固定負債<br>Fixed liabilities                                     | 21,449         | 23,013         | 17,186         |
| 1.社債<br>Bond  | 7,000          | 7,000          | 7,000          |
| 2.長期借入金<br>Long-term debt                                     | 500            | 500            | 500            |
| 3.繰延税金負債<br>Deferred income taxes                             | 7,494          | 10,643         | 3,037          |
| 4.退職給付引当金<br>Accrued retirement benefits for employees        | 5,706          | 4,124          | 5,965          |
| 5.役員退職慰労引当金<br>Accrued retirement benefits for officers       | 748            | 745            | 683            |
| <b>負債合計</b><br>Total liabilities                              | <b>162,801</b> | <b>170,999</b> | <b>138,584</b> |
| <b>資本の部</b><br>Shareholders' equity                           |                |                |                |
| 資本金<br>Common stock   | 9,699          | 9,699          | 9,699          |
| 資本準備金<br>Additional paid-in capital                           | 9,634          | 9,634          | 9,634          |
| 利益準備金<br>Legal reserve  | 2,424          | 2,424          | 2,424          |
| その他の剰余金<br>Retained earnings                                  | 84,769         | 85,275         | 84,534         |
| 1.特別償却準備金<br>Reserve for special depreciation                 | 65             | 65             | 106            |
| 2.圧縮記帳積立金<br>Reserve for advanced depreciation                | 15             | 15             | 708            |
| 3.別途積立金<br>Other reserves                                     | 78,510         | 78,510         | 79,510         |
| 4.中間(当期)未処分利益<br>Unappropriated retained earnings             | 6,178          | 6,683          | 4,209          |
| その他有価証券評価差額金<br>Unrealized holding gain on securities         | 15,441         | 19,097         | 9,719          |
| 自己株式<br>Less treasury stock, at cost                          | —              | —              | 0              |
| <b>資本合計</b><br>Total shareholders' equity                     | <b>121,970</b> | <b>126,132</b> | <b>116,013</b> |
| <b>負債及び資本合計</b><br>Total liabilities and shareholders' equity | <b>284,772</b> | <b>297,132</b> | <b>254,597</b> |

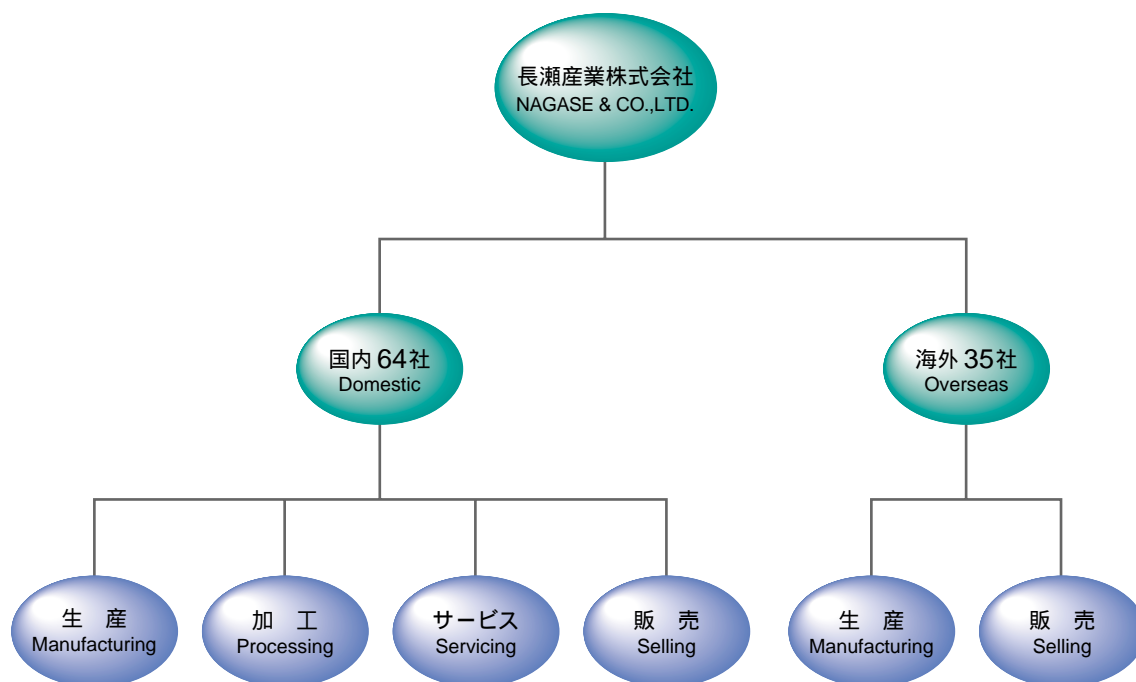
損益計算書

(百万円 / ¥millions)

Income Statement

|  | 2001/3  | 2000/9  | 2001/9  |
|--|---------|---------|---------|
| 売上高<br>Net sales   | 481,294 | 248,361 | 213,924 |
| 売上原価<br>Cost of sales  | 450,491 | 232,162 | 200,782 |
| 売上総利益<br>Gross Profit  | 30,803  | 16,198  | 13,141  |
| 販売費及び一般管理費<br>Selling, general and administrative expenses                                       | 28,522  | 14,708  | 14,068  |
| 営業利益又は営業損失( )<br>Operating income or loss  | 2,280   | 1,490   | 926     |
| 営業外収益<br>Non-operating income  | 4,709   | 2,306   | 2,743   |
| 1.受取利息<br>Interest income  | (563)   | (125)   | (85)    |
| 2.受取配当金<br>Dividend income   | (2,606) | (1,606) | (1,787) |
| 3.その他<br>Others  | (1,539) | (574)   | (871)   |
| 営業外費用<br>Non-operating expenses  | 1,291   | 569     | 834     |
| 1.支払利息<br>Interest expenses  | (300)   | (137)   | (94)    |
| 2.有価証券評価損<br>Loss on revaluation of marketable securities  | (238)   | (177)   | (439)   |
| 3.その他<br>Others  | (752)   | (254)   | (300)   |
| 経常利益<br>Ordinary income  | 5,697   | 3,226   | 983     |
| 特別利益<br>Extraordinary gains  | 7,422   | 5,532   | 459     |
| 1.固定資産売却益<br>Gains on sales of property and equipment  | (1,511) | (1,509) | (4)     |
| 2.投資有価証券売却益<br>Gains on sales of investments in securities                                       | (4,039) | (3,023) | (195)   |
| 3.退職給付信託設定益<br>Gains on marketable securities contributed to employees' retirement benefit trust | (1,807) | (997)   | —       |
| 4.その他<br>Others  | (1)     | (1)     | (259)   |
| 特別損失<br>Extraordinary losses   | 8,330   | 4,456   | 275     |
| 1.特別退職金<br>Special retirement allowance  | (724)   | —       | (220)   |
| 2.退職給付会計基準変更時差異<br>Amortization of net retirement benefit obligation at transition               | (6,984) | (4,394) | —       |
| 3.その他<br>Others  | (621)   | (61)    | (54)    |
| 税引前中間(当期)純利益<br>Income before income taxes   | 4,790   | 4,302   | 1,167   |
| 法人税、住民税及び事業税<br>Income taxes   | 4,024   | 3,364   | 617     |
| 法人税等調整額<br>Deferred taxes  | 2,238   | 1,755   | 641     |
| 中間(当期)純利益<br>Net income  | 3,004   | 2,693   | 1,191   |
| 前期繰越利益<br>Balance carried forward from the previous year   | 4,430   | 4,430   | 3,283   |
| 自己株式消却額<br>Retirement of treasury stock  | 1,256   | 439     | 266     |
| 中間(当期)未処分利益<br>Unappropriated retained earnings  | 6,178   | 6,683   | 4,209   |

## グループ会社の状況 Performance of Group Companies



### 連結対象会社(24社) Consolidated Companies

国内会社 Domestic

(平成13年9月末時点 / As of end of September, 2001)

#### 生産及び加工 Manufacturing and Processing

| 社名<br>Company   | 資本金又は出資金<br>Capital stock<br>(百万円 / ¥millions) | 設立時期<br>Foundation | 議決権の所有割合 (%)<br>Shares of having resolution | 事業内容<br>Business lines  |
|---|--|--------------------|---|---|
| ナガセケムテックス(株)<br>Nagase ChemteX Ltd.                             | 2,420  | 1970/04            | 100.00                                      | 熱硬化性樹脂、医薬品、動物用医薬品、医薬部外品、化粧品、一般化学工業製品、中間体、酵素製剤、食品添加物、飼料添加物の製造販売<br>Manufacturing and selling of thermosetting resin, pharmaceutical, drug for animal, medical care products, cosmetics, industrial chemical products, intermediates, enzymes, food and feed additives. |
| 東拓工業(株)<br>Totaku Industries, Inc.                              | 270  | 1952/05            | 76.25                                       | 合成樹脂等をもとにした産業用、家庭用ホース、フレキシブルパイプ等の製造販売<br>Manufacturing and selling of plastic-based industrial and home-use hose, flexible pipe, etc.   |
| セツナン化成(株)<br>Setsunan Kasei Co., Ltd.                           | 105  | 1966/02            | 100.00                                      | 合成樹脂の着色・加工<br>Manufacture of plastic coloring compounds.  |
| ナガセ電子機器サービス(株)<br>Nagase Electronic Equipment Service Co., Ltd. | 45   | 1989/06            | 100.00                                      | 半導体機器等の販売及びメンテナンス<br>Maintenance services for cryopumps and vacuum equipment.   |
| 寿化成工業(株)<br>Kotobuki Industries Co., Ltd.                       | 20   | 1972/11            | 85.00<br>(42.50)                            | 合成樹脂製品の成型、加工<br>Manufacture of plastic products.  |



| 販売及びサービス Selling and Servicing                          |  |                    |   |   |
|---|--|--------------------|---|---|
| 社名<br>Company   | 資本金又は出資金<br>Capital stock<br>(百万円 / ¥millions) | 設立時期<br>Foundation | 議決権の所有割合 (%)<br>Shares of having resolution | 事業内容<br>Business lines  |
| 報映産業(株)<br>Hoei Sangyo Co., Ltd.                        | 250  | 1974/04            | 67.40                                       | 情報や映像を記録する各種メディア及び情報や映像を記録、<br>圧縮、加工する各種機器とシステムの販売<br>Sale of various recording media for information and image<br>and various device and system for recording,<br>compression and processing of information & image. |
| ナガセプラスチック販売(株)<br>Nagase Plastics Co., Ltd.             | 96   | 1975/03            | 100.00                                      | プラスチック包装資材及び工業品、成型品、接着品、<br>プラスチック原料、各種機械の販売<br>Sale of plastic packaging material, industrial products,<br>molded products, adhesives,<br>plastic raw material and other various machine, etc. .                     |
| 長瀬カラーケミカル(株)<br>Nagase Colors & Chemicals Co., Ltd.     | 100  | 2000/04            | 100.00                                      | 染料、化学工業薬品などの仕入販売及び情報提供サービス<br>Sale and information-providing service of dyes, stuffs,<br>industrial chemicals.  |
| ナガセエレクトクス(株)<br>Nagase Elex Co., Ltd.                   | 20   | 1979/02            | 100.00                                      | 合成樹脂製品及びその原料の販売<br>Sale of plastics and plastic raw material  |
| デルタファインケミカル(株)<br>Delta Fine Chemical Co., Ltd.         | 30   | 1995/09            | 100.00                                      | 塗料原料、染料、化成品等の販売<br>Sale of dyes, coating intermediates, plastics, and chemicals.  |
| ナガセ研磨機材(株)<br>Nagase Barrel Finishing Systems Co., Ltd. | 50   | 1955/10            | 100.00                                      | 研磨材、研磨機械の販売<br>Sale of abrasive and inorganic materials   |
| ナガセ生化学品販売(株)<br>Nagase Biochemical Sales Co., Ltd.      | 30   | 1987/04            | 100.00<br>(13.00)                           | 酵素製剤、食品添加物および飼料添加物の販売<br>Sale of enzymes and food and feed additives  |
| ナガセ物流(株)<br>Nagase Storage & Distribution Co., Ltd.     | 401  | 1982/04            | 100.00                                      | 倉庫業<br>Warehousing  |
| 静岡長瀬(株)<br>Shizuoka Nagase Co., Ltd.                    | 30   | 1972/04            | 100.00                                      | 染料、工業薬品の販売<br>Sale of dyestuffs, pigments, and chemicals for paper.   |

#### 海外会社 Overseas

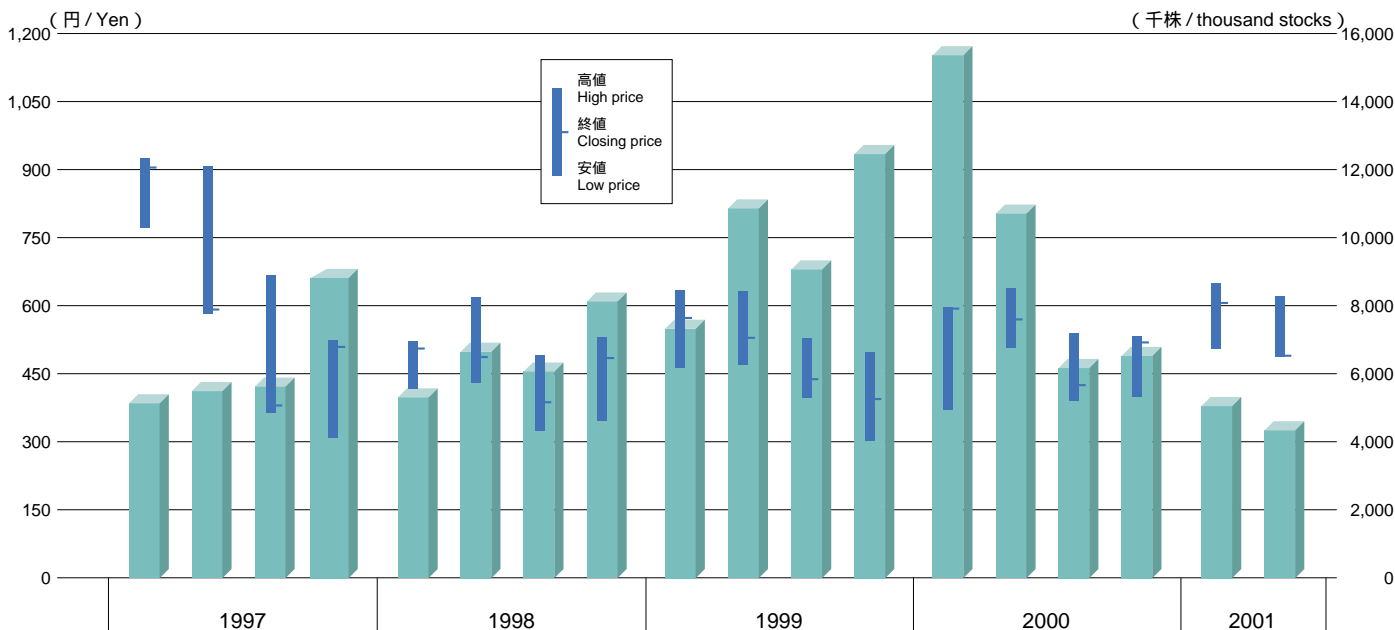
| 社名<br>Company  | 資本金又は出資金<br>Capital stock<br>(千通貨 / M) | 設立時期<br>Foundation | 議決権の所有割合 (%)<br>Shares of having resolution | 事業内容<br>Business lines   |
|--|--|--------------------|---|--|
| ナガセシンガポールリミテッド<br>Nagase Singapore( Pte )Ltd.          | S\$2,700                               | 1975/04            | 100.00                                      | 輸出入、仲介貿易、市場開発、情報収集<br>Import & export, trading, market development, information gathering. |
| ナガセアメリカコーポレーション<br>Nagase America Corp.                | US\$1,000                              | 1971/04            | 100.00                                      | 輸出入、仲介貿易、市場開発、情報収集<br>Import & export, trading, market development, information gathering. |
| 長瀬(香港)有限公司<br>Nagase( Hong Kong )Ltd.                  | HK\$3,120                              | 1971/02            | 100.00                                      | 輸出入、仲介貿易、市場開発、情報収集<br>Import & export, trading, market development, information gathering. |
| ナガセヨーロッパゲージエンペーハー<br>Nagase( Europa )GmbH              | DM1,200                                | 1980/04            | 100.00<br>(100.00)                          | 卸売販売業<br>Wholesaler  |
| ナガセタイランドリミテッド<br>Nagase( Thailand )Co., Ltd.           | BAHT87,000                             | 1989/03            | 97.79<br>(2.21)                             | 輸出入、仲介貿易、市場開発、情報収集<br>Import & export, trading, market development, information gathering. |
| ナガセマレーシアビーエイチディ<br>Nagase( Malaysia )Sdn. Bhd.         | M\$1,500                               | 1981/09            | 51.00                                       | 輸出入、仲介貿易、市場開発、情報収集<br>Import & export, trading, market development, information gathering. |
| 長華塑膠(股)有限公司<br>Nagase Wahlee Plastics Corp.            | NT\$52,000                             | 1990/12            | 60.00<br>(5.00)                             | 貿易業<br>Trading   |
| ナガセカリフォルニアコーポレーション<br>Nagase California Corp.          | US\$2,200                              | 1988/06            | 100.00                                      | 輸出入、仲介貿易、市場開発、情報収集<br>Import & export, trading, market development, information gathering. |
| 台湾長瀬(股)有限公司<br>Nagase( Taiwan )Co., Ltd.               | NT\$45,000                             | 1988/08            | 100.00                                      | 卸売販売業<br>Wholesaler  |
| カナダモールドテクノロジーインコーポレーテッド<br>Canada Mold Technology Inc. | C\$5,000                               | 1989/03            | 53.00                                       | 金型製造、販売及びメンテナンス<br>Mold making, sales and maintenance.                                     |

注)「議決権の所有割合」欄の(内書)は間接所有割合です。

Note: Inside of parenthesis of the box of 「shares of having resolution」 right is indirect one.

## 株式関連 Matters relating to stocks

### 株価、出来高の推移 Change of stock prices and turnover



| 株価<br>Stock prices  | 1997  |       |       |       | 1998  |       |       |       | 1999  |        |       |        | 2000   |        |       |       | 2001  |       |
|---------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|-------|--------|--------|--------|-------|-------|-------|-------|
| 高値<br>High price    | 925   | 907   | 665   | 525   | 522   | 619   | 489   | 530   | 635   | 630    | 538   | 493    | 598    | 640    | 581   | 570   | 650   | 620   |
| 安値<br>Low price     | 770   | 580   | 363   | 308   | 417   | 430   | 323   | 345   | 462   | 470    | 394   | 352    | 370    | 508    | 381   | 401   | 505   | 488   |
| 終値<br>Closing price | 907   | 590   | 380   | 509   | 506   | 488   | 387   | 485   | 575   | 529    | 419   | 395    | 598    | 570    | 425   | 535   | 605   | 488   |
| 出来高<br>Turnover     | 5,131 | 5,481 | 5,626 | 8,813 | 5,316 | 6,629 | 6,064 | 8,139 | 7,316 | 10,863 | 9,054 | 12,440 | 15,363 | 10,708 | 6,184 | 6,520 | 5,017 | 4,329 |

注)上記の数値は東京証券取引所の数値に基づいています。

注) は4～6月、 は7～9月、 は10～12月、 は1～3月の数値を表しています。

注)自己株式消却については、2001年9月末までの累計で、13,020千株(総額5,996百万円)を実施しました。

年度別としては1998年度中に5,349千株(総額2,355百万円)、1999年度中に4,542千株(総額2,117百万円)

2000年度中に2,600千株(総額1,256百万円)、2001年度中(9月末迄)で529千株(総額266百万円)を消却しました。

Note: Above numeric numbers are based on the one of Tokyo Stock Exchange.

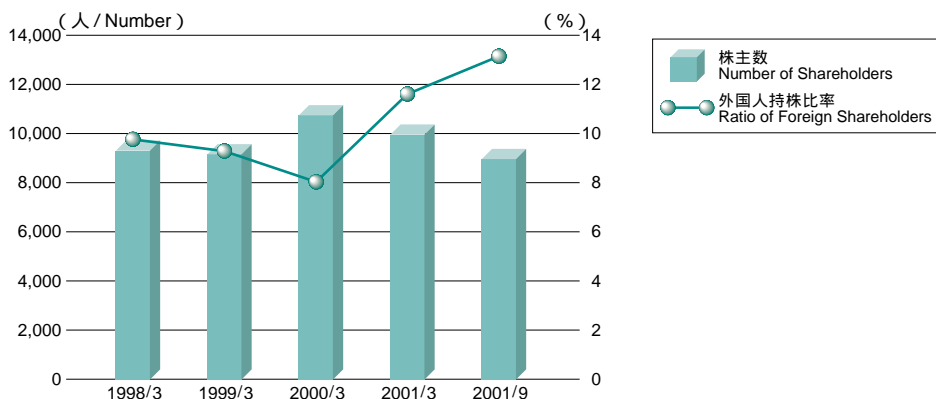
Note: I represents the figures for from April to June, II for from July to September, III for from October to December, and IV for from January to March.

Note: The erasure of treasury stocks have been executed as follows: The total figures are 13,020 thousand stocks( 5,996 million yen )by the end of September in 2001.

Every FY's figure was, 5,349 thousand stocks( 2,355 million yen )during FY 1998, 4,542 thousand stocks( 2,117 million yen )during FY 1999,

2,600 thousand stocks( 1,256 million yen )during FY 2000, 529 thousand stocks( 266 million yen )during FY 2001( from April 1 to September 30 in 2001 )

### 株主の推移 Change of shareholders



|            |                                  | 1998/3 | 1999/3 | 2000/3 | 2001/3 | 2001/9 |
|------------|----------------------------------|--------|--------|--------|--------|--------|
| 株主数(人)     | Number of Shareholders           | 9,329  | 9,210  | 10,742 | 9,997  | 8,994  |
| 外国人持株比率(%) | Ratio of Foreign Shareholders(%) | 9.75   | 9.28   | 8.05   | 11.66  | 13.22  |

## 会社概要

### 長瀬産業株式会社

#### 本社

〒550-8668 大阪市西区新町一丁目1番17号  
 〒103-8355 東京都中央区日本橋小舟町5番1号

#### 設立

1917年12月

#### 問合せ先

総務部  
 電話(03)3665-3028 FAX(03)3665-3030  
 URL <http://www.nagase.co.jp>

#### 株式名義書換代理人

住友信託銀行株式会社  
 大阪市中央区北浜四丁目5番33号

#### 株式の上場

東京証券取引所及び大阪証券取引所第一部上場(1970年8月)

#### 株式の状況

会社が発行する株式の総数 346,980,000株  
 発行済株式の総数 138,408,285株

#### 株主数

8,994名

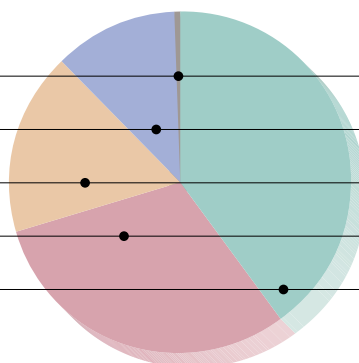
(2001年9月30日現在)

#### 大株主

| 株主名         | 当社への出資状況 |      | 当社の大株主への出資状況 |      |
|-------------|----------|------|--------------|------|
|             | 持株数      | 持株比率 | 持株数          | 持株比率 |
|             | 千株       | %    | 千株           | %    |
| 株式会社 三井住友銀行 | 6,895    | 4.98 | 7,102        | 0.12 |
| 住友信託銀行株式会社  | 5,841    | 4.22 | 4,060        | 0.28 |
| 株式会社 東京三菱銀行 | 5,651    | 4.08 |              |      |
| 株式会社 東海銀行   | 4,603    | 3.33 |              |      |
| 日本生命保険相互会社  | 4,228    | 3.05 |              |      |
| 長瀬 洋        | 4,121    | 2.98 |              |      |
| 株式会社 富士銀行   | 4,068    | 2.94 |              |      |

#### 所有者株式分布状況

|       |        |                  |
|-------|--------|------------------|
| 証券会社  | 26名    | 246千株 (0.18%)    |
| 外国法人等 | 68名    | 18,296千株(13.22%) |
| その他法人 | 327名   | 25,391千株(18.35%) |
| 個人その他 | 8,491名 | 39,172千株(28.30%) |
| 金融機関  | 82名    | 55,301千株(39.95%) |



|                           |       |                                |
|---------------------------|-------|--------------------------------|
| Securities companies:     | 26    | 246 thousand stocks(0.18%)     |
| Foreign corporation, etc: | 68    | 18,296 thousand stocks(13.22%) |
| Other corporation:        | 327   | 25,391 thousand stocks(18.35%) |
| Private and others:       | 8,491 | 39,172 thousand stocks(28.30%) |
| Financial institutions:   | 82    | 55,301 thousand stocks(39.95%) |

#### 会計監査人

新日本監査法人

## Company profile

### Nagase & Co., Ltd.

#### Head office

〒550-8668 1-17, Shinmachi 1-Chome Nishi-ku, Osaka  
 〒103-8355 5-1, Kobunacho Nihonbashi Chuo-ku, Tokyo

#### Foundation

December, 1917

#### Contact to

General Affairs Department  
 Tel(03)3665-3028 Fax(03)3665-3030  
 URL : <http://www.nagase.co.jp>

#### Share transfer agent

Sumitomo Trust & Banking Co., Ltd.  
 5-33, Kitahama 4-Chome, Chuo-ku, Osaka

#### Stock listed

Listed at the first section of Tokyo and  
 Osaka Stock Exchange( since August, 1970 )

#### Stock status

Number of shares to be issued by the company :346,980,000  
 Number of issued shares :138,408,285

#### Number of shareholders

8,994

( as of September 30, 2001 )

#### Major shareholders

| Name                  | Investment to our company |              | To our Major shareholders |              |
|-----------------------|---------------------------|--------------|---------------------------|--------------|
|                       | No of shares held         | Special rate | No of shares held         | Special rate |
|                       | M shares                  | %            | M shares                  | %            |
| Sumitomo Mitsui Bank  | 6,895                     | 4.98         | 7,102                     | 0.12         |
| Sumitomo Trust Bank   | 5,841                     | 4.22         | 4,060                     | 0.28         |
| Tokyo Mitsubishi Bank | 5,651                     | 4.08         |                           |              |
| Tokai Bank            | 4,603                     | 3.33         |                           |              |
| Nippon Life Ins. Co.  | 4,228                     | 3.05         |                           |              |
| Hiroshi Nagase        | 4,121                     | 2.98         |                           |              |
| Fuji Bank             | 4,068                     | 2.94         |                           |              |

#### Status of proprietary stock distribution

#### CPA

Shin Nihon & Co.