



Consolidated Financial Statements for the Second Quarter of the Fiscal Year Ending March 31, 2017
<Under Japanese GAAP>

November 4, 2016

These financial statements have been prepared for reference only in accordance with accounting principles and practices generally accepted in Japan.

NAGASE & CO., LTD.

Stock exchange listing: Tokyo (First Section)

Code number: 8012 URL (<http://www.nagase.co.jp/english/>)

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Filing of quarterly report (scheduled): November 9, 2016

Start of distribution of dividends (scheduled): December 5, 2016

Supplementary documents of quarterly financial results: Yes

Quarterly investors' meeting: Yes (for analysts and institutional investors)

(Note: Amounts have been rounded down to the nearest million yen.)

1. Consolidated Results for the Second Quarter of the Fiscal Year Ending March 31, 2017

(April 1, 2016 to September 30, 2016)

(1) Consolidated Operating Results

(Percentages represent changes compared with same period of the previous fiscal year.)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of the parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
For the second quarter ended September 30, 2016	350,865	(6.7)	7,242	(27.8)	7,482	(26.6)	4,674	(28.1)
September 30, 2015	376,064	0.9	10,034	26.1	10,188	11.9	6,502	(2.4)

(Notes) Comprehensive income

Second quarter ended September 30, 2016: ¥1,699 million (—%)

Second quarter ended September 30, 2015: (¥3,743) million (—%)

	Earnings per share	Earnings per share (diluted)
	Yen	Yen
For the second quarter ended September 30, 2016	36.84	—
September 30, 2015	51.19	—

(2) Consolidated Financial Position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
September 30, 2016	509,203	277,375	53.6	2,163.89
March 31, 2016	512,081	279,149	53.5	2,156.67

(Reference) Equity capital

As of September 30, 2016: ¥272,915million

As of March 31, 2016: ¥273,963 million

2. Dividends

	Annual Dividends per Share				
	1Q	2Q	3Q	Fiscal year end	Annual
For the year ended (or ending)	Yen	Yen	Yen	Yen	Yen
March 2016	—	16.00	—	16.00	32.00
March 2017	—	16.00	—	—	—
March 2017 (estimate)	—	—	—	16.00	32.00

(Note) Revisions to the latest projected dividends: No

**3. Projected Consolidated Results for the Fiscal Year Ending March 31, 2017
(April 1, 2016 to March 31, 2017)**

(Percentages represent changes compared with the corresponding periods of the previous fiscal year.)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of the parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full fiscal year	735,000	(1.0)	14,500	(19.6)	16,000	(13.0)	9,500	(22.9)	74.78

(Note) Revisions to the latest projected consolidated results: No

*** Notes**

(1) Changes in major subsidiaries during the period (changes in specified subsidiaries accompanying changes in the scope of consolidation): No

New: — (Company name:) Excluded: — (Company name:)

(2) Application of special accounting methods to the preparation of quarterly financial statements: No

(3) Changes of accounting principles, changes in accounting estimates, and restatement of prior period financial statements after error corrections

i. Changes in accordance with revisions to accounting and other standards: No

ii. Changes in items other than (i) above: Yes

iii. Changes in accounting estimates: No

iv. Restatement of prior period financial statements after error corrections: No

(Note) Please refer to “2. Summary Information (Notes) (3) Changes in Accounting Policies, Estimates and Restatements.” on page 4 of this document.

(4) Number of shares issued and outstanding (common stock)

i. Number of shares issued and outstanding as of the fiscal period end (including treasury stock)

September 30, 2016	127,408,285 shares	March 31, 2016	127,408,285 shares
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ii. Number of treasury stock as of the fiscal period end

September 30, 2016	1,285,536 shares	March 31, 2016	377,300 shares
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iii. Average number of shares during the period

September 30, 2016	126,901,165 shares	September 30, 2015	127,031,664 shares
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*** Quarterly Review Implementation Disclosure**

This quarterly report is exempt from the quarterly review procedure based upon the Financial Instruments and Exchange Act. Furthermore, quarterly consolidated financial statements were undergoing the review procedure process at the time of release.

*** Cautionary Statement with Respect to Forecasts of Consolidated Business Results**

The earnings forecasts presented in this document are based upon currently available information and assumptions deemed rational. A variety of factors could cause actual results to differ materially from forecasts.

Please refer to “1. Qualitative Information (3) Qualitative Information related to Earnings Forecasts” on page 4 of this document.

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1. Qualitative Information

(1) Business Performance

a. General Summary of Results

The Japanese economy experienced a moderate recovery during the cumulative consolidated second quarter. Japanese corporate earnings and payrolls improved, reflecting government and central bank policies. Despite these improvements, the strong valuation of the yen remains a cause for concern about deteriorating corporate profits. While the United States continues to experience a gradual economic expansion, growth is slowing in China and other emerging economies. These factors, combined with the impact of the British exit from the EU, mean that the future direction of the global economy remains uncertain.

In this environment, the Company recorded domestic sales of ¥179.02 billion for the cumulative consolidated second quarter, which represented a 0.1% increase year on year. Overseas sales, impacted by a comparatively strong yen, amounted to ¥171.83 billion (12.9% decrease). In total, the Company recorded ¥350.86 billion in net sales, a decrease of 6.7%.

The Company recorded gross profit of ¥44.67 billion (3.8% decrease) in conjunction with lower revenues. Operating income amounted to ¥7.24 billion, a decrease of 27.8%. This decrease was mainly due to an increase in retirement benefit expense in connection with the amortization of actuarial losses. Ordinary income amounted to ¥7.48 billion (26.6% decrease), while profit attributable to owners of the parent amounted to ¥4.67 billion (28.1% decrease).

b. Segment Summary

Functional Materials

The Functional Materials segment recorded lower sales in both domestic and overseas markets.

The performance chemicals business recorded lower net sales as a whole. While sales of coating raw materials and urethane materials, etc. grew in ASEAN and Mexico, lower naphtha prices and domestic downturn in automotive production resulted in lower sales elsewhere, most notably in Japan.

The speciality chemicals business recorded slightly lower net sales. While sales of fluorochemicals for the electronics industry in Japan and Korea were strong, sales were weak in the plastic additives and other businesses.

As a result, the segment recorded net sales of ¥74.12 billion for the period, representing a ¥5.07 billion (6.4%) decrease. Operating income for the segment was ¥1.85 billion, representing a ¥240 million (11.6%) decrease.

Advanced Materials & Processing

The Advanced Materials & Processing segment recorded lower sales in both domestic and overseas markets .

The colors and imaging business recorded lower net sales overall, despite increased sales of plastic resins for packaging applications in Japan. Sales of materials for LCD TV reflectors, conductive materials, dyes/additives, digital print processing materials, and anti-reflective optical sheets were down for the period.

The polymer global account business sells mainly plastics to the office equipment, appliance, and video game device markets. Here, sales were level with the same period in the prior fiscal year. Sales in Japan were level year on year, while sales in Greater China were slightly lower, and sales in ASEAN were slightly higher.

As a result, the segment recorded net sales of ¥120.22 billion for the period, representing a ¥13.15 billion (9.9%) decrease. Meanwhile, operating income increased ¥70 million (2.8%) to ¥2.65 billion, mainly due to improved gross profit ratios among the Company's domestic manufacturing subsidiaries.

Electronics

The electronics segment recorded lower sales as a whole. Domestic sales were strong, driven by the performance of domestic manufacturing subsidiaries. However, overseas sales were weak, most notably in Greater China.

The electronic chemicals business recorded increased sales for the period, driven by higher sales of formulated epoxy resin to the electronic components and semiconductor industries.

The electronic materials business recorded lower net sales, mainly due to lower sales of smartphone components, materials for touch panels, and thin glass processing.

As a result, the segment recorded net sales of ¥62.51 billion for the period, representing a ¥2.78 billion (4.3%) decrease. Operating income for the segment was ¥3.18 billion, representing a ¥530 million (14.3%) decrease. This decrease was mainly due to lower operating rates at our overseas manufacturing businesses.

Automotive & Energy

The automotive solutions business recorded slightly improved sales for the period. While the strong yen and lower naphtha prices had a negative impact on revenues, the resins business experienced growth. Despite favorable volume trends overseas, the strong yen drove sales downward, resulting in lower performance for the business.

As a result, the segment recorded net sales of ¥52.41 billion for the period, down ¥4.46 billion (7.8%). Operating income decreased ¥180 million (26%) to ¥510 million. This decrease was mainly due to declines in gross profit.

Life & Healthcare

The Life & Healthcare segment recorded net sales level with the same period in the prior fiscal year. While sales rose domestically, revenues from Greater China and other overseas regions were lower.

The life & healthcare products business recorded lower sales of TREHA™ in overseas markets, while sales of this product were level in Japan. Although the business recorded lower sales of AA2G™ to major customers in the Japanese skin care and toiletries field, sales to major customers overseas were higher. In the pharmaceuticals and medicals fields, sales of raw pharmaceuticals, intermediates, and medical materials were higher. As a result, the business recorded period sales level with the prior year.

The beauty care products business, which includes sales of cosmetics and health foods, recorded higher net sales, mainly due to the strong performance of new products.

As a result, net sales for the segment amounted to ¥41.26 billion, which was a ¥320 million (0.8%) increase. Operating income for the segment was ¥1.85 billion, representing a ¥200 million (12.1%) increase.

Other

No special matters to disclose.

(2) Financial Position

a. Assets, Liabilities and Net Assets

As of the end of the consolidated second quarter, current assets amounted to ¥307.93 billion. This represents a decrease of ¥4.4 billion compared to the end of the prior consolidated fiscal year, mainly due to decreases in cash, time deposits, and inventories. Non-current assets amounted to ¥201.27 billion, up ¥1.52 billion. Although the Company sold shares of affiliates during the period, higher fair values for shares retained resulted in an increase in investments in securities. As a result of these various factors, total assets decreased by ¥2.87 billion to ¥509.2 billion as of the end of the consolidated second quarter.

Liabilities amounted to ¥231.82 billion, a ¥1.1 billion decrease compared to the end of the prior consolidated fiscal year. This decrease was mainly due to decreases in accrued income taxes.

Net assets amounted to ¥277.37 billion, down ¥1.77 billion. This decrease was mainly due to a decrease in translation adjustments, despite the fact that the Company recorded profit attributable to owners of the parent in the amount of ¥4.67 billion.

As a result, the Company recorded a shareholders' equity ratio of 53.6%, up 0.1 points compared to the end of the prior consolidated fiscal year.

b. Summary of Consolidated Cash Flows

Cash and equivalents (Cash) decreased by ¥4.81 billion (11.2%) compared to the end of the prior consolidated fiscal year, amounting to ¥38.08 billion. Cash from operating activities amounted to ¥4.74 billion, while cash used in investing activities came to ¥5.2 billion and cash used in financing activities amounted to ¥2.32 billion. In addition, Cash balances decreased ¥2.03 billion due to the effect of exchange rate fluctuations.

(Cash Flows from Operating Activities)

Cash flows from operating activities for the cumulative consolidated second quarter amounted to ¥4.74 billion. This increase was mainly due to income before income taxes and non-controlling interests of ¥7.08 billion and depreciation and amortization of ¥4.59 billion. These factors offset ¥2.01 billion in cash decreases due to increases in working capital and ¥4.41 billion in income tax payments.

(Cash Flows from Investing Activities)

Cash used in investing activities during the cumulative consolidated second quarter amounted to ¥5.2 billion. This result was mainly due to cash outlays of ¥6.75 billion in purchases of property, plant and equipment and intangible fixed assets.

(Cash Flows from Financing Activities)

Cash used in financing activities for the cumulative consolidated second quarter amounted to ¥2.32 billion. This result was mainly due to ¥2.03 billion in dividend payments and ¥1.1 billion in cash outlays to purchase treasury stock.

(3) Qualitative Information related to Earnings Forecasts

The Company has made no changes its full-year consolidated earnings forecasts as originally published on May 6, 2016.

2. Summary Information (Notes)

(1) Changes in Significant Subsidiaries during the Period

No matters to report.

(2) Application of Special Accounting Methods to the Preparation of Quarterly Financial Statements

No matters to report.

(3) Changes in Accounting Policies, Estimates and Restatements

(Change in Inventory Valuation Method)

The Company and certain domestic affiliates had valued inventory according to the weighted-average method. In the consolidated second quarter of the current fiscal year, these entities have changed to the moving-average method of inventory valuation. This change in inventory valuation method was made in conjunction with the adoption of a new enterprise system in August 2016. By calculating payout costs on a more timely basis, the Company believes it will be able to determine periodic income or loss more promptly and accurately.

The Company has not applied this change retroactively to restate prior financial statements, as management has not judged the impact of this change to be material.

(4) Additional Information

(Application of Implementation Guidance on Recoverability of Deferred Tax Assets)

The Company has adopted Implementation Guidance on Recoverability of Deferred Tax Assets (ASBJ Guidance No. 26; March 28, 2016), effective the first quarter of the current consolidated fiscal year.

3. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheets

(Millions of yen)

	Prior Consolidated Fiscal Year (March 31, 2016)	Second Quarter, Current Consolidated Fiscal Year (September 30, 2016)
ASSETS		
Current assets		
Cash and time deposits	43,283	38,244
Notes and accounts receivable	196,335	198,070
Merchandise and finished goods	57,404	54,333
Work in process	1,726	1,528
Raw materials and supplies	3,789	3,767
Deferred tax assets	2,842	2,727
Other	7,843	9,956
Less allowance for doubtful accounts	(890)	(699)
Total current assets	312,334	307,930
Non-current assets		
Property, plant and equipment	66,474	68,926
Intangible fixed assets		
Goodwill	24,582	23,743
Technology-based assets	15,366	14,578
Other	4,567	4,387
Total intangible fixed assets	44,516	42,709
Investments and other assets		
Investments in securities	81,345	83,328
Long-term loans receivable	1,023	570
Deferred tax assets	1,544	1,306
Other	5,017	4,598
Less allowance for doubtful accounts	(174)	(167)
Total investments and other assets	88,755	89,637
Total non-current assets	199,747	201,273
Total assets	512,081	509,203

(Millions of yen)

	Prior Consolidated Fiscal Year (March 31, 2016)	Second Quarter, Current Consolidated Fiscal Year (September 30, 2016)
LIABILITIES		
Current liabilities		
Notes and accounts payable	97,800	100,300
Short-term loans	25,294	24,912
Current portion of long-term loans	8,823	10,050
Current portion of bonds	-	10,000
Accrued income taxes	4,305	1,770
Deferred tax liabilities	13	0
Accrued bonuses for employees	4,224	4,038
Accrued bonuses for directors	194	87
Other	15,461	15,651
Total current liabilities	156,118	166,811
Long-term liabilities		
Bonds	30,000	20,000
Long-term loans	23,108	20,139
Deferred tax liabilities	8,433	9,725
Net defined benefit liability	14,060	14,195
Other	1,211	954
Total long-term liabilities	76,813	65,015
Total liabilities	232,932	231,827
NET ASSETS		
Shareholders' equity		
Common stock	9,699	9,699
Capital surplus	11,615	11,604
Retained earnings	213,572	216,203
Less treasury stock, at cost	(230)	(1,334)
Total shareholders' equity	234,657	236,172
Accumulated other comprehensive income (loss)		
Net unrealized holding gain on securities	37,074	39,574
Deferred (loss) gain on hedges	(9)	(5)
Translation adjustments	4,411	(1,732)
Remeasurements of defined benefit plans	(2,169)	(1,094)
Total accumulated other comprehensive income	39,305	36,742
Non-controlling interests	5,185	4,460
Total net assets	279,149	277,375
Total liabilities and net assets	512,081	509,203

(2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income

(Quarterly Consolidated Statements of Income)

Six-month periods ended September 30, 2016 and 2015

(Millions of yen)

	Six-month period ended September 30, 2015 (April 1, 2015 -September 30, 2015)	Six-month period ended September 30, 2016 (April 1, 2016 -September 30, 2016)
Net sales	376,064	350,865
Cost of sales	329,641	306,194
Gross profit	46,422	44,670
Selling, general and administrative expenses	36,387	37,428
Operating income	10,034	7,242
Non-operating income		
Interest income	109	88
Dividend income	705	810
Rent income	147	156
Equity in earnings of affiliates	90	-
Other	181	238
Total non-operating income	1,235	1,293
Non-operating expenses		
Interest expenses	523	459
Equity in losses of affiliates	-	90
Foreign exchange losses	258	301
Other	299	201
Total non-operating expenses	1,082	1,053
Ordinary income	10,188	7,482
Extraordinary gains		
Gain on sale of non-current assets	4	28
Gain on sale of investment securities	50	60
Total extraordinary gains	55	88
Extraordinary losses		
Loss on sale of non-current assets	13	15
Loss on disposal of non-current assets	83	62
Impairment loss	290	38
Loss on sale of investments securities	9	25
Loss on valuation of investments securities	-	40
Loss on sales of shares of subsidiaries and affiliates	-	246
Other	-	61
Total extraordinary losses	397	491
Income before income taxes and non-controlling interests	9,846	7,080
Income taxes - current	3,104	2,175
Income taxes - deferred	(29)	80
Total income taxes	3,075	2,255
Profit for the period	6,770	4,824
Profit attributable to non-controlling interests	267	149
Profit attributable to owners of the parent	6,502	4,674

(Quarterly Consolidated Statements of Comprehensive Income)

Six-month periods ended September 30, 2016 and 2015

(Millions of yen)

	Six-month period ended September 30, 2015 (April 1, 2015 -September 30, 2015)	Six-month period ended September 30, 2016 (April 1, 2016 -September 30, 2016)
Profit for the period	6,770	4,824
Other comprehensive income		
Net unrealized holding (loss) gain on securities	(7,999)	2,499
Deferred (loss) gain on hedges	(11)	4
Translation adjustments	(1,885)	(6,148)
Remeasurements of defined benefit plans	(318)	1,075
Share of other comprehensive income of affiliates accounted for by the equity method	(299)	(554)
Total other comprehensive income	(10,514)	(3,124)
Comprehensive income	(3,743)	1,699
Comprehensive income attributable to:		
Shareholders of the parent	(3,839)	2,134
Non-controlling interests	96	(434)

(3) Quarterly Consolidated Statements of Cash Flows

	(Millions of yen)	
	Six-month period ended September 30, 2015 (April 1, 2015 -September 30, 2015)	Six-month period ended September 30, 2016 (April 1, 2016 -September 30, 2016)
Operating activities		
Profit before income taxes	9,846	7,080
Depreciation and amortization other than amortization of goodwill	4,747	4,590
Amortization of goodwill	818	771
Loss on impairment of fixed assets	290	38
(Decrease) increase in liability for retirement benefits	(369)	1,709
Interest and dividend income	(815)	(899)
Interest expenses	523	459
Exchange gain, net	(304)	(514)
(Loss) gain on sales of investment securities, investments in capital, shares of subsidiaries and affiliates, and investments in capital of subsidiaries and affiliates, net	(40)	211
Increase in notes and accounts receivable	(670)	(9,198)
(Increase) decrease in inventories	2,456	(266)
(Decrease) increase in notes and accounts payable	(2,914)	7,445
Other, net	(2,351)	(2,924)
Subtotal	11,214	8,502
Interest and dividends received	986	1,137
Interest paid	(490)	(475)
Income taxes paid	(2,286)	(4,419)
Net cash provided by operating activities	9,423	4,744
Investing activities		
Purchases of property, plant and equipment	(4,022)	(6,121)
Proceeds from sales of property, plant and equipment	5	154
Purchases of intangible fixed assets included in other assets	(646)	(638)
Purchases of investments in securities	(306)	(1,100)
Proceeds from sales of investments in securities	73	1,954
Purchases of investments	(310)	(53)
Payments for sales of shares of subsidiaries resulting in change in scope of consolidation	-	293
Increase on short-term loans receivable included in other current assets, net	(402)	(3)
Decrease in time deposits, net	2	197
Other, net	224	108
Net cash used in investing activities	(5,382)	(5,209)
Financing activities		
Decrease in short-term loans, net	284	2,506
Proceeds from long-term loans	1,488	24
Repayments of long-term loans	(241)	(1,395)
Proceeds from issuance of bonds	9,949	-
Redemption of bonds	(10,000)	-
Purchase of treasury stock	(0)	(1,104)
Cash dividends paid	(1,905)	(2,032)
Cash dividends paid to non-controlling interests	(421)	(254)
Other, net	(20)	(64)
Net cash used in financing activities	(867)	(2,320)
Effects of exchange rate changes on cash and cash equivalents	(318)	(2,031)
Net (increase) decrease in cash and cash equivalents	2,854	(4,817)
Cash and cash equivalents at beginning of the year	40,522	42,900
Cash and cash equivalents at end of the period	43,377	38,083

(4) Notes related to Quarterly Consolidated Financial Statements

(Assumption for Going Concern)

No matters to report.

(Segment Information, etc.)

Segment Information

I Six-month period ended September 30, 2015 (consolidated)

1. Information related to net sales and income (loss) by reportable segment

(Millions of yen)

	Reportable Segments						Other (Note) 1	Total	Corporate (Note) 2	Adjustments (Note) 3	To Quarterly Consolidated Statements of Income (Note) 4
	Functional Materials	Advanced Materials & Processing	Electronics	Automotive & Energy	Life & Healthcare	Total					
Net sales											
Sales to customers	79,203	133,383	65,302	56,875	40,942	375,708	355	376,064	—	—	376,064
Intersegment sales/transfers	992	1,140	447	1,233	229	4,044	2,899	6,943	—	(6,943)	—
Total	80,196	134,524	65,750	58,108	41,172	379,752	3,255	383,007	—	(6,943)	376,064
Segment income (loss)	2,094	2,585	3,722	700	1,649	10,753	140	10,893	(1,116)	257	10,034

(Note) 1. Other is a business segment consisting of businesses not included in reportable segments, and includes logistics services, information processing services, and professional services.

2. Corporate segment income (loss) represents expenses not allocated to reportable segments or Other.

3. Adjustments are eliminations of intersegment transactions.

4. The sum of Segment income (loss), Corporate, and Adjustments is equivalent to operating profit as presented in the consolidated statements of income.

II Six-month period ended September 30, 2016 (consolidated)

1. Information related to net sales and income (loss) by reportable segment

(Millions of yen)

	Reportable Segments						Other (Note) 1	Total	Corporate (Note) 2	Adjustments (Note) 3	To Quarterly Consolidated Statements of Income (Note) 4
	Functional Materials	Advanced Materials & Processing	Electronics	Automotive & Energy	Life & Healthcare	Total					
Net sales											
Sales to customers	74,128	120,224	62,519	52,413	41,266	350,552	312	350,865	—	—	350,865
Intersegment sales/transfers	855	1,186	792	1,260	242	4,336	3,075	7,412	—	(7,412)	—
Total	74,983	121,410	63,312	53,673	41,509	354,889	3,388	358,277	—	(7,412)	350,865
Segment income (loss)	1,851	2,657	3,188	518	1,850	10,066	106	10,172	(3,212)	282	7,242

(Note) 1. Other is a business segment consisting of businesses not included in reportable segments, and includes logistics services, information processing services, and professional services.

2. Corporate segment income (loss) represents expenses not allocated to reportable segments or Other.

3. Adjustments are eliminations of intersegment transactions.

4. The sum of Segment income (loss), Corporate, and Adjustments is equivalent to operating profit as presented in the consolidated statements of income.

(Significant Fluctuations in Shareholders' Equity)

At a meeting held September 20, 2016, the Company's Board of Directors resolved to repurchase 908,000 shares of Company stock in accordance with the provisions of Article 156 of the Companies Act as applied *mutatis mutandis* to the provisions of Article 165(3) of the same act.

As a result, treasury stock increased ¥1,104 million, amounting to ¥1,334 million as of the end of the consolidated second quarter.

Stock repurchases under the resolution in question were completed as of September 21, 2016.

(Significant Subsequent Events)

No matters to report.

4. Supplementary Information

(1) Overseas Sales

Six-month period ended September 30, 2015 (consolidated)

	Greater China	ASEAN	Americas	Europe	Other	Total
I Overseas sales (Millions of yen)	109,573	57,098	16,365	6,311	7,922	197,271
II Consolidated sales (Millions of yen)						376,064
III Ratio of overseas sales to consolidated sales (%)	29.1	15.2	4.4	1.7	2.1	52.5

Six-month period ended September 30, 2016 (consolidated)

	Greater China	ASEAN	Americas	Europe	Other	Total
I Overseas sales (Millions of yen)	96,069	48,954	14,090	5,257	7,463	171,835
II Consolidated sales (Millions of yen)						350,865
III Ratio of overseas sales to consolidated sales (%)	27.4	14.0	4.0	1.5	2.1	49.0

(Note)

1. Overseas sales consist of net sales of the Company and consolidated subsidiaries in other countries or regions.
2. Countries/regions are determined by geographical proximity.
3. Major countries in each region
 - (1) Greater China.....China, Hong Kong, Taiwan
 - (2) ASEAN.....Thailand, Singapore
 - (3) Americas.....U.S., Mexico
 - (4) Europe.....Germany
 - (5) Other.....Korea

4. Change in region classifications

The Company had classified its regions as Northeast Asia, Southeast Asia, North America, and Europe & Others. Beginning with the first quarter of the current consolidated fiscal year, the Company has renamed and reclassified its regions for coordination with the Company's *ACE-2020*, our mid-term management plan.

- (1) Northeast Asia renamed as Greater China; Southeast Asia renamed as ASEAN; North America renamed as Americas. Europe & Others categorized separately into Europe and Other.
- (2) Brazil, formerly classified under Europe & Others, now included in Americas
- (3) Korea, formerly classified under Northeast Asia, now included in Other