

Consolidated Financial Statements for the Fiscal Year Ended March 31, 2024
<Under Japanese GAAP>

May 8, 2024

These financial statements have been prepared for reference only in accordance with accounting principles and practices generally accepted in Japan.

NAGASE & CO., LTD.

Stock exchange listing: Tokyo (Prime Market)

Code number: 8012 URL (<https://www.nagase.co.jp/english/>)

Representative: Hiroyuki Ueshima, Representative Director and President

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Annual general meeting of stockholders: June 21, 2024

Start of distribution of dividends (scheduled): June 24, 2024

Securities report filing (scheduled): June 24, 2024

Supplementary documents: Yes

Investors' meeting: Yes

(Note: Amounts have been rounded down to the nearest million yen.)

1. Consolidated Results for the Fiscal Year Ended March 31, 2024

(April 1, 2023 to March 31, 2024)

(1) Consolidated Operating Results

(% = year-on-year change)

	Net sales		Gross profit		Operating income		Ordinary income		Profit attributable to owners of the parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
FYE March 2024	900,149	-1.4	164,719	6.0	30,618	-8.2	30,591	-6.0	22,402	-5.2
FYE March 2023	912,896	17.0	155,410	11.4	33,371	-5.4	32,528	-10.9	23,625	-8.9

(Note) Comprehensive income FYE March 2024: ¥46,335 million (22.0%)

FYE March 2023: ¥37,994 million (32.8%)

	Earnings per share	Earnings per share (diluted)	Return on equity	Ordinary income/total assets	Operating income/net sales
	Yen	Yen	%	%	%
FYE March 2024	194.96	—	5.9	3.9	3.4
FYE March 2023	199.54	—	6.6	4.3	3.7

(Reference) Equity in earnings of affiliates FYE March 2024: ¥568 million

FYE March 2023: ¥318 million

(2) Consolidated Financial Position

	Total assets	Net assets	Shareholders' equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
FYE March 2024	792,336	401,315	49.7	3,463.84
FYE March 2023	762,688	378,388	48.2	3,139.26

(Reference) Equity capital FYE March 2024: ¥394,064 million

FYE March 2023: ¥367,675 million

(3) Consolidated Cash Flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents, end of the year
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
FYE March 2024	72,959	(11,627)	(48,046)	59,185
FYE March 2023	9,414	(8,031)	(17,247)	40,331

2. Dividends

	Annual Dividends per Share					Total dividends paid (full fiscal year)	Payout ratio (consolidated)	Dividends/ net assets (consolidated)
	1Q	2Q	3Q	Fiscal year end	Annual			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
FYE March 2023	—	30.00	—	40.00	70.00	8,245	34.9	2.3
FYE March 2024	—	40.00	—	40.00	80.00	9,147	40.8	2.4
FYE March 2025 (forecast)	—	40.00	—	45.00	85.00		33.0	

3. Consolidated Earnings Forecast for the Fiscal Year Ending March 31, 2025 (April 1, 2024 to March 31, 2025)

(% = year-on-year change)

	Net sales		Gross profit		Operating income		Ordinary income		Profit attributable to owners of the parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full fiscal year	940,000	4.4	180,000	9.3	36,500	19.2	35,200	15.1	28,000	25.0	254.30

* Notes

(1) Changes in major subsidiaries during the period (changes in specified subsidiaries accompanying changes in the scope of consolidation): No

New: — (Company name:) Excluded: — (Company name:)

(2) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements after error corrections

i. Changes in accordance with revisions to accounting and other standards: Yes

ii. Changes in items other than (i) above: Yes

iii. Changes in accounting estimates: No

iv. Restatement of prior period financial statements after error corrections: No

(4) Number of shares issued and outstanding (common stock)

i. Number of shares issued and outstanding as of the fiscal period end (including treasury stock)

March 31, 2024	117,908,285 shares	March 31, 2023	117,908,285 shares
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ii. Number of treasury stock as of the fiscal period end

March 31, 2024	4,143,115 shares	March 31, 2023	786,718 shares
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iii. Average number of shares during the period

March 31, 2024	114,911,971 shares	March 31, 2023	118,398,261 shares
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*** These consolidated financial statements are not subject to audit by an independent audit corporation**

* Cautionary Statement with Respect to Forecasts of Consolidated Business Results

The earnings forecasts presented in this document are based upon currently available information and assumptions deemed rational. A variety of factors could cause actual results to differ materially from forecasts.

	(Millions of yen)	
	Prior Consolidated Fiscal Year (April 1, 2022 - March 31, 2023)	Current Consolidated Fiscal Year (April 1, 2023 - March 31, 2024)
Financing activities		
Decrease in short-term loans, net	(11,961)	(22,408)
Increase (decrease) in commercial paper, net	13,000	(1,000)
Proceeds from long-term loans	5,000	1,000
Repayments of long-term loans	(8,623)	(1,055)
Proceeds from issuance of bonds	10,000	-
Redemption of bonds	(10,000)	-
Purchase of treasury stock	(5,662)	(8,001)
Cash dividends paid	(7,150)	(9,281)
Cash dividends paid to non-controlling interests	(1,133)	(603)
Payments for purchases of shares of subsidiaries not resulting in change in scope of consolidation	-	(6,025)
Other	(716)	(670)
Net cash used in financing activities	(17,247)	(48,046)
Effects of exchange rate changes on cash and cash equivalents	3,064	5,569
Net (decrease) increase in cash and cash equivalents	(12,800)	18,854
Cash and cash equivalents at beginning of the year	53,336	40,331
Decrease in cash and cash equivalents resulting from changes in fiscal year-end of consolidated subsidiaries	(204)	-
Cash and cash equivalents, at end of the period	40,331	59,185