

September 8, 2026

Nagase & Co., Ltd.

Nagase Begins Sales of REPT BATTERO Energy's Storage Batteries in Japan Collaborating on the Battery Energy Storage System Business and Market Development for the Japanese Market

Nagase & Co., Ltd. (Head Office: Chiyoda-ku, Tokyo; Representative Director, President and CEO: Hiroyuki Ueshima) and REPT BATTERO Energy Co., Ltd. (Head Office: Wenzhou, Zhejiang, China) have signed a memorandum of understanding on market development and sales of REPT BATTERO's storage batteries in the Japanese market. Combining REPT BATTERO's technological expertise and product capabilities with Nagase & Co.'s sales and market development functions in the Japanese market, efforts will be made to promote the adoption of storage batteries and energy storage systems (ESS) meeting the needs of the Japanese market.

■Background and Goal of Collaboration

With increasing initiatives to expand the adoption of renewable energy and to stabilize the energy supply, there has been growing demand in Japan for storage batteries across a wide range of applications, ranging from grid-scale applications to industrial and commercial sectors. In addition to demand for ESS products and services with high safety and reliability, there is also demand for products and services meeting the relevant regulations and standards of Japan's electricity market.

REPT BATTERO has ample experience and technological capabilities when it comes to the development and manufacture of battery energy storage products such as lithium-ion battery cells. Nagase & Co. has a wide-ranging customer base both inside Japan and abroad built up over many years, as well as strong marketing, business development, and supply chain building capabilities. This collaboration will utilize the strengths of both companies to respond to the increasingly diverse needs for ESS in the Japanese market.

■Details of Collaboration / Initiatives by Each Company

The two companies will cooperate while engaging in the initiatives listed below, to build a business foundation in the Japanese market.

REPT BATTERO

- Supplying storage battery products for the Japanese market
- Supplying product specifications, technical data, and pricing information
- Supplying technical information necessary for system integration
- Building infrastructure for technical support and after-sales service for products in the Japanese market, etc.

Nagase & Co.

- Marketing and customer acquisition in the Japanese market
- Sales and distribution of REPT BATTERO products
- Gathering information on and support in responding to relevant Japanese regulations and standards, market trends, etc.



Delivering next.

- Support in building a system for after-sales service in the Japanese market, etc.

By moving forward with development and sales of ESS based on the needs of the Japanese market, we will aim to expand into a variety of use cases starting with grid-scale ESS. In particular, by developing and offering products designed to meet Japan-specific installation conditions and safety and regulatory requirements, we will respond to a variety of customer needs. By looking into further areas for future collaboration with REPT BATTERO, we will also work towards creating a sustainable energy society.

As a company that solves customers' and society's issues through materials, the NAGASE Group will continue to contribute to the well-being of both people and the Earth.

REPT BATTERO Profile

- Company Name: REPT BATTERO Energy Co., Ltd.
- Head Office: Wenzhou, Zhejiang, China
- Representative: President Dr. Benson Feng
- Business Overview: R&D, design, manufacturing, and sales of LFP (lithium iron phosphate) and NMC (nickel manganese cobalt) lithium ion battery cells, modules, and systems (ESS/EV batteries)
- URL: <https://www.reptbattero.com/>

Nagase & Co. Profile

- Company Name: Nagase & Co., Ltd.
- Head Office: Chuo-ku, Tokyo
- Representative: Representative Director, President and CEO Hiroyuki Ueshima
- Business Overview: Import/export and domestic sales of chemicals, plastics, electronics materials, cosmetics and health foods
- URL: <https://www.nagase.co.jp/english/>

■Inquiries

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